### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

		Form 10-Q	
X	Quarterly report pursuant to Section ended September 30, 2019	13 or 15(d) of the Securities	es Exchange Act of 1934 for the quarterly period
		OR	
	Transition report pursuant to Section from to	13 or 15(d) of the Securitie	es Exchange Act of 1934 for the transition period
	•	Commission File Number 1	-7293
	TENET HE	CALTHCARE CO	ORPORATION
	(Exact na	ame of Registrant as specified	d in its charter)
	Nevada		95-2557091
	(State of Incorporation)		(IRS Employer Identification No.)
	(Registra	principal executive offices, in  (469) 893-2200  nt's telephone number, include  gistered pursuant to Section  Trading symbol	ding area code)
	Common stock \$0.05 par value	THC	New York Stock Exchange
	6.875% Senior Notes due 2031	THC31	New York Stock Exchange
Securitie	by check mark whether the Registrant (1) es Exchange Act of 1934 during the preced Yes ⊠ No □		to be filed by Section 13 or 15(d) of the een subject to such filing requirements for the past
	by check mark whether the Registrant has to Rule 405 of Regulation S-T during the		ry Interactive Data File required to be submitted   No □
	by check mark whether the Registrant is a g company or an emerging growth compan		celerated filer, a non-accelerated filer, a smaller ge Act Rule 12b-2).
Large ac	ccelerated filer 🗵	Accelerated filer □	Non-accelerated filer □
	Smaller reporting company □		Emerging growth company □
			ected not to use the extended transition period for suant to Section 13(a) of the Exchange Act. □
Indicate	by check mark whether the Registrant is a	shell company (as defined in	n Exchange Act Rule 12b-2). Yes □ No ⊠

Document

11/10/2019

## TENET HEALTHCARE CORPORATION TABLE OF CONTENTS

PART I. F	INANCIAL INFORMATION	Page
Item 1.	<u>Financial Statements (Unaudited)</u>	
	Condensed Consolidated Financial Statements	<u>1</u>
	Notes to Condensed Consolidated Financial Statements	<u>5</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>30</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>59</u>
Item 4.	Controls and Procedures	<u>60</u>
PART II. (	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	<u>61</u>
Item 1A.	Risk Factors	<u>61</u>
Item 6.	<u>Exhibits</u>	<u>63</u>
	i	

**Table of Contents** 

### PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

#### TENET HEALTHCARE CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS Dollars in Millions (Unaudited)

	Sep	tember 30, 2019	De	cember 31, 2018
ASSETS				
Current assets:				
Cash and cash equivalents	\$	314	\$	411
Accounts receivable		2,768		2,595
Inventories of supplies, at cost		311		305
Income tax receivable		18		21
Assets held for sale		_		107
Other current assets		1,378		1,197
Total current assets		4,789		4,636
Investments and other assets		2,380		1,456
Deferred income taxes		252		312
Property and equipment, at cost, less accumulated depreciation and amortization (\$5,645 at September 30, 2019 and \$5,221 at December 31, 2018)		7,001		6,993
Goodwill		7,315		7,281
Other intangible assets, at cost, less accumulated amortization (\$1,098 at September 30, 2019 and \$1,013 at December 31, 2018)		1,620		1,731
Total assets	\$	23,357	\$	22,409
LIABILITIES AND EQUITY				
Current liabilities:				
Current portion of long-term debt	\$	165	\$	182
Accounts payable	Ψ	1,125	Ψ	1,207
Accrued compensation and benefits		842		838
Professional and general liability reserves		230		216
Accrued interest payable		252		240
Liabilities held for sale		_		43
Other current liabilities		1,314		1,131
Total current liabilities		3,928		3,857
Long-term debt, net of current portion		14,858		14,644
Professional and general liability reserves		671		666
Defined benefit plan obligations		495		521
Deferred income taxes		36		36
Other long-term liabilities		1,405		578
Total liabilities		21,393		20,302
Commitments and contingencies		,		- 7
Redeemable noncontrolling interests in equity of consolidated subsidiaries		1,475		1,420
Equity:		-,		1,.20
Shareholders' equity:				
Common stock, \$0.05 par value; authorized 262,500,000 shares; 152,118,277 shares issued at September 30, 2019 and 150,897,143 shares issued at December 31, 2018		7		7
Additional paid-in capital		4,751		4,747
Additional para-in capital		7,731		7,/7/

Accumulated other comprehensive loss	(216)	(223)
Accumulated deficit (2	,469)	(2,236)
Common stock in treasury, at cost, 48,346,277 shares at September 30, 2019 and 48,359,705 shares at December 31, 2018 (2	,414)	(2,414)
Total shareholders' deficit	(341)	(119)
Noncontrolling interests	830	806
Total equity	489	687
Total liabilities and equity \$ 23	,357	\$ 22,409

See accompanying Notes to Condensed Consolidated Financial Statements.

Document

**Table of Contents** 

11/10/2019

# TENET HEALTHCARE CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS Dollars in Millions, Except Per-Share Amounts (Unaudited)

	Three Mon Septem					Nine Mor Septen	
		2019		2018		2019	2018
Net operating revenues	\$	4,568	\$	4,489	\$	13,673	\$ 13,694
Equity in earnings of unconsolidated affiliates		38		33		114	97
Operating expenses:							
Salaries, wages and benefits		2,174		2,116		6,475	6,478
Supplies		760		726		2,254	2,248
Other operating expenses, net		1,042		1,094		3,160	3,181
Electronic health record incentives		_		_		(1)	(1)
Depreciation and amortization		205		204		627	602
Impairment and restructuring charges, and acquisition-related costs		46		46		101	123
Litigation and investigation costs		84		9		115	28
Net losses (gains) on sales, consolidation and deconsolidation of facilities		1		7		3	(111)
Operating income		294		320		1,053	1,243
Interest expense		(244)		(249)		(742)	(758)
Other non-operating expense, net		(3)		_		(3)	(2)
Loss from early extinguishment of debt		(180)		_		(227)	(2)
Income (loss) from continuing operations, before income taxes		(133)		71		81	481
Income tax expense		(20)		(6)		(67)	(120)
Income (loss) from continuing operations, before discontinued operations		(153)		65		14	361
Discontinued operations:							
Income from operations		1		_		13	3
Income tax expense		_		_		(2)	_
Income from discontinued operations	_	1				11	3
Net income (loss)		(152)		65	1	25	364
Less: Net income available to noncontrolling interests		80		74		259	248
Net income available (loss attributable) to Tenet Healthcare Corporation common shareholders	\$	(232)	\$	(9)	\$	(234)	\$ 116
Amounts available (attributable) to Tenet Healthcare Corporation common shareholders							
Income (loss) from continuing operations, net of tax	\$	(233)	\$	(9)	\$	(245)	\$ 113
Income from discontinued operations, net of tax		1		_		11	3
Net income available (loss attributable) to Tenet Healthcare Corporation common shareholders	\$	(232)	\$	(9)	\$	(234)	\$ 116
Earnings (loss) per share available (attributable) to Tenet Healthcare Corporation common shareholders:							
Basic							
Continuing operations	\$	(2.25)	\$	(0.09)	\$	(2.37)	\$ 1.11
Discontinued operations		0.01		_		0.11	0.03
	\$	(2.24)	\$	(0.09)	\$	(2.26)	\$ 1.14
Diluted			_		_		
Continuing operations	\$	(2.25)	\$	(0.09)	\$	(2.37)	\$ 1.09
Discontinued operations	•	0.01			•	0.11	0.03
•	\$	(2.24)	\$	(0.09)	\$	(2.26)	\$ 1.12

Weighted average shares and dilutive securities outstanding (in thousands):				
Basic	103,558	102,402	103,181	101,980
Diluted	103,558	102,402	103,181	103,802

See accompanying Notes to Condensed Consolidated Financial Statements.

2

**Table of Contents** 

## TENET HEALTHCARE CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OTHER COMPREHENSIVE INCOME Dollars in Millions (Unaudited)

	Three Months Ended September 30,					Nine Months Ended September 30,			
		2019		2018		2019		2018	
Net income (loss)	\$	(152)	\$	65	\$	25	\$	364	
Other comprehensive income (loss):									
Amortization of net actuarial loss included in other non-operating expense, net		3		3		9		11	
Sale of foreign subsidiary		_		37				37	
Foreign currency translation adjustments		_		_		_	_ (		
Other comprehensive income before income taxes		3		40		9		45	
Income tax benefit (expense) related to items of other comprehensive income (loss)		_		1		(2)		_	
Total other comprehensive income, net of tax		3		41		7		45	
Comprehensive net income (loss)		(149)		106		32		409	
Less: Comprehensive income available to noncontrolling interests		80		74		259		248	
Comprehensive income available (loss attributable) to Tenet Healthcare Corporation common shareholders	\$	(229)	\$	32	\$	(227)	\$	161	

See accompanying Notes to Condensed Consolidated Financial Statements.

## TENET HEALTHCARE CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS Dollars in Millions (Unaudited)

		nths Ended nber 30,
	2019	2018
Net income	\$ 25	\$ 364
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	627	602
Deferred income tax expense	57	110
Stock-based compensation expense	34	34
Impairment and restructuring charges, and acquisition-related costs	101	123
Litigation and investigation costs	115	28
Net losses (gains) on sales, consolidation and deconsolidation of facilities	3	(111)
Loss from early extinguishment of debt	227	2
Equity in earnings of unconsolidated affiliates, net of distributions received	(6)	9
Amortization of debt discount and debt issuance costs	25	33
Pre-tax income from discontinued operations	(13)	(3)
Other items, net	(14)	(22)
Changes in cash from operating assets and liabilities:		
Accounts receivable	(174)	(36)
Inventories and other current assets	(98)	73
Income taxes	(4)	(14)
Accounts payable, accrued expenses and other current liabilities	(37)	(194)
Other long-term liabilities	(15)	(82)
Payments for restructuring charges, acquisition-related costs, and litigation costs and settlements	(136)	(113)
Net cash used in operating activities from discontinued operations, excluding income taxes	(4)	(4)
Net cash provided by operating activities	713	799
Cash flows from investing activities:		
Purchases of property and equipment — continuing operations	(492)	(404)
Purchases of businesses or joint venture interests, net of cash acquired	(23)	(97)
Proceeds from sales of facilities and other assets — continuing operations	44	498
Proceeds from sales of facilities and other assets — discontinued operations	17	_
Proceeds from sales of marketable securities, long-term investments and other assets	52	165
Purchases of equity investments	(14)	(43)
Other long-term assets	1	5
Other items, net	(11)	(4)
Net cash provided by (used in) investing activities	(426)	120
Cash flows from financing activities:		
Repayments of borrowings under credit facility	(1,880)	(505)
Proceeds from borrowings under credit facility	2,155	505
Repayments of other borrowings	(6,084)	(238)
Proceeds from other borrowings	5,718	15
Debt issuance costs	(63)	_
Distributions paid to noncontrolling interests	(223)	(217)
Proceeds from sales of noncontrolling interests	15	14
Purchases of noncontrolling interests	(8)	(643)
<u> </u>	(-)	(-

Proceeds from exercise of stock options and employee stock purchase plan	4	15
Other items, net	(18)	24
Net cash used in financing activities	 (384)	(1,030)
Net decrease in cash and cash equivalents	 (97)	(111)
Cash and cash equivalents at beginning of period	 411	611
Cash and cash equivalents at end of period	\$ 314	\$ 500
Supplemental disclosures:		
Interest paid, net of capitalized interest	\$ (705)	\$ (652)
Income tax payments, net	\$ (18)	\$ (24)

See accompanying Notes to Condensed Consolidated Financial Statements.

**Table of Contents** 

### TENET HEALTHCARE CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1. BASIS OF PRESENTATION

#### Description of Business and Basis of Presentation

Tenet Healthcare Corporation (together with our subsidiaries, referred to herein as "Tenet," "we" or "us") is a diversified healthcare services company headquartered in Dallas, Texas. Through an expansive care network that includes USPI Holding Company, Inc. ("USPI"), at September 30, 2019, we operated 65 hospitals and approximately 500 other healthcare facilities, including surgical hospitals, ambulatory surgery centers, urgent care and imaging centers, and other care sites and clinics. We also operate Conifer Health Solutions, through our Conifer Holdings, Inc. ("Conifer") subsidiary, which provides revenue cycle management and value-based care services to hospitals, health systems, physician practices, employers and other customers.

This quarterly report supplements our Annual Report on Form 10-K for the year ended December 31, 2018 ("Annual Report"). As permitted by the Securities and Exchange Commission for interim reporting, we have omitted certain notes and disclosures that substantially duplicate those in our Annual Report. For further information, refer to the audited Consolidated Financial Statements and notes included in our Annual Report. Unless otherwise indicated, all financial and statistical data included in these notes to our Condensed Consolidated Financial Statements relate to our continuing operations, with dollar amounts expressed in millions (except per-share amounts).

Effective January 1, 2019, we adopted the Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") 2016-02, "Leases (Topic 842)" ("ASU 2016-02") using the modified retrospective transition approach as of the period of adoption. Our financial statements for periods prior to January 1, 2019 were not modified for the application of the new lease accounting standard. The main difference between the guidance in ASU 2016-02 and previous accounting principles generally accepted in the United States of America ("GAAP") is the recognition of lease assets and lease liabilities on the balance sheet by lessees for those leases classified as operating leases under previous GAAP. Upon adoption of ASU 2016-02, we recorded \$822 million of right-of-use assets, net of deferred rent, associated with operating leases in investments and other assets in our condensed consolidated balance sheet and \$715 million of long-term liabilities associated with operating leases in other long-term liabilities in our condensed consolidated balance sheet. We also recognized \$1 million of cumulative effect adjustment that decreased accumulated deficit at January 1, 2019.

Although the Condensed Consolidated Financial Statements and related notes within this document are unaudited, we believe all adjustments considered necessary for a fair presentation have been included and are of a normal recurring nature. In preparing our financial statements in conformity with GAAP, we are required to make estimates and assumptions that affect the amounts reported in our Condensed Consolidated Financial Statements and these accompanying notes. We regularly evaluate the accounting policies and estimates we use. In general, we base the estimates on historical experience and on assumptions that we believe to be reasonable given the particular circumstances in which we operate. Actual results may vary from those estimates. Financial and statistical information we report to other regulatory agencies may be prepared on a basis other than GAAP or using different assumptions or reporting periods and, therefore, may vary from amounts presented herein. Although we make every effort to ensure that the information we report to those agencies is accurate, complete and consistent with applicable reporting guidelines, we cannot be responsible for the accuracy of the information they make available to the public.

Operating results for the three and nine month periods ended September 30, 2019 are not necessarily indicative of the results that may be expected for the full year. Reasons for this include, but are not limited to: overall revenue and cost trends, particularly the timing and magnitude of price changes; fluctuations in contractual allowances and cost report settlements and valuation allowances; managed care contract negotiations, settlements or terminations and payer consolidations; trends in patient accounts receivable collectability and associated implicit price concessions; fluctuations in interest rates; levels of malpractice insurance expense and settlement trends; impairment of long-lived assets and goodwill; restructuring charges; losses, costs and insurance recoveries related to natural disasters and other weather-related occurrences; litigation and investigation costs; acquisitions and dispositions of facilities and other assets; gains (losses) on sales, consolidation and deconsolidation of facilities; income tax rates and deferred tax asset valuation allowance activity; changes in estimates of accruals for annual incentive compensation; the timing and amounts of stock option and restricted stock unit grants to employees and directors; gains (losses) from early extinguishment of debt; and changes in occupancy levels and patient volumes. Factors that affect service mix, revenue mix, patient volumes and, thereby, the results of operations at our hospitals and related healthcare facilities include, but are not limited to: changes in federal and state healthcare regulations; the business environment, economic conditions and demographics of local communities in which we operate; the number of uninsured and

#### **Table of Contents**

underinsured individuals in local communities treated at our hospitals; seasonal cycles of illness; climate and weather conditions; physician recruitment, satisfaction, retention and attrition; advances in technology and treatments that reduce length of stay; local healthcare competitors; managed care contract negotiations or terminations; the number of patients with high-deductible health insurance plans; hospital performance data on quality measures and patient satisfaction, as well as standard charges for services; any unfavorable publicity about us, or our joint venture partners, that impacts our relationships with physicians and patients; and the timing of elective procedures. These considerations apply to year-to-year comparisons as well.

#### **Net Operating Revenues**

We recognize net operating revenues in the period in which we satisfy our performance obligations under contracts by transferring services to our customers. Net operating revenues are recognized in the amounts we expect to be entitled to, which are the transaction prices allocated for the distinct services. Net operating revenues for our Hospital Operations and other and Ambulatory Care segments primarily consist of net patient service revenues, principally for patients covered by Medicare, Medicaid, managed care and other health plans, as well as certain uninsured patients under our *Compact with Uninsured Patients* ("*Compact*") and other uninsured discount and charity programs. Net operating revenues for our Conifer segment primarily consist of revenues from providing revenue cycle management services to healthcare systems, as well as individual hospitals, physician practices, self-insured organizations, health plans and other entities.

Net Patient Service Revenues—We report net patient service revenues at the amounts that reflect the consideration we expect to be entitled to in exchange for providing patient care. These amounts are due from patients, third-party payers (including managed care payers and government programs) and others, and they include variable consideration for retroactive revenue adjustments due to settlement of audits, reviews and investigations. Generally, we bill our patients and third-party payers several days after the services are performed or shortly after discharge. Revenues are recognized as performance obligations are satisfied.

Conifer Revenues—Our Conifer segment recognizes revenue from its contracts when Conifer's performance obligations are satisfied, which is generally as services are rendered. Revenue is recognized in an amount that reflects the consideration to which Conifer expects to be entitled.

#### Cash and Cash Equivalents

We treat highly liquid investments with original maturities of three months or less as cash equivalents. Cash and cash equivalents were \$314 million and \$411 million at September 30, 2019 and December 31, 2018, respectively. At September 30, 2019 and December 31, 2018, our book overdrafts were \$287 million and \$288 million, respectively, which were classified as accounts payable.

At September 30, 2019 and December 31, 2018, \$204 million and \$177 million, respectively, of total cash and cash equivalents in the accompanying Condensed Consolidated Balance Sheets were intended for the operations of our captive insurance subsidiaries, and \$2 million and \$8 million, respectively, of total cash and cash equivalents in the accompanying Condensed Consolidated Balance Sheets were intended for the operations of our health plan-related businesses.

Also at September 30, 2019 and December 31, 2018, we had \$69 million and \$135 million, respectively, of property and equipment purchases accrued for items received but not yet paid. Of these amounts, \$50 million and \$114 million, respectively, were included in accounts payable.

During the nine months ended September 30, 2019 and 2018, we entered into non-cancellable capital (finance) leases of \$91 million and \$94 million, respectively.

#### **Table of Contents**

#### Other Intangible Assets

The following tables provide information regarding other intangible assets, which are included in the accompanying Condensed Consolidated Balance Sheets at September 30, 2019 and December 31, 2018:

		Gross Carrying Amount		cumulated nortization	Net Book Value
At September 30, 2019:					
Capitalized software costs	\$	1,637	\$	(927)	\$ 710
Trade names		102		_	102
Contracts		875		(90)	785
Other		104		(81)	23
Total	\$	2,718	\$	(1,098)	\$ 1,620
		Gross Carrying Amount		cumulated nortization	Net Book Value
At December 31, 2018:	_	Carrying			
At December 31, 2018: Capitalized software costs	\$	Carrying			\$
	\$	Carrying Amount	Ar	nortization	\$ Value
Capitalized software costs	\$	Carrying Amount	Ar	nortization	\$ Value 809
Capitalized software costs Trade names	\$	Carrying Amount 1,667 102	Ar	(858)	\$ 809 102

Estimated future amortization of intangibles with finite useful lives at September 30, 2019 is as follows:

			N	Three Months Ending Years Ending									
							Dec	ember 31,					
Total 2019 2020 2021							2022	2023	Late	er Years			
Amortization of intangible assets	\$	938	\$	45	\$	132	\$	117	\$	104	\$ 95	\$	445

We recognized amortization expense of \$138 million and \$134 million in the accompanying Condensed Consolidated Statements of Operations for the nine months ended September 30, 2019 and 2018, respectively.

#### Investments in Unconsolidated Affiliates

We control 237 of the facilities within our Ambulatory Care segment and, therefore, consolidate their results. We account for many of the facilities our Ambulatory Care segment operates (111 of 348 at September 30, 2019), as well as additional companies in which our Hospital Operations and other segment holds ownership interests, under the equity method as investments in unconsolidated affiliates and report only our share of net income as equity in earnings of unconsolidated affiliates in the accompanying Condensed Consolidated Statements of Operations. Summarized financial information for these equity method investees is included in the following table; among the equity method investees are four North Texas hospitals in which we held minority interests that were operated by our Hospital Operations and other segment through the divestiture of these investments effective March 1, 2018. For investments acquired during the reporting periods, amounts reflect 100% of the investee's results beginning on the date of our acquisition of the investment.

		Three Mo Septer				Nine Mor Septer		
	2019 2018			2018		2019	2018	
Net operating revenues	\$	622	\$	\$ 546		1,809	\$	1,667
Net income	\$	156	\$	126	\$	447	\$	374
Net income available to the investees	\$	97	\$	80	\$	290	\$	240

7

#### **Table of Contents**

#### NOTE 2. ACCOUNTS RECEIVABLE

The principal components of accounts receivable are shown in the table below:

	Septen	nber 30, 2019	December 31, 2018		
Continuing operations:					
Patient accounts receivable	\$	2,559	\$	2,427	
Estimated future recoveries		169		148	
Net cost reports and settlements receivable and valuation allowances		38		18	
		2,766		2,593	
Discontinued operations		2		2	
Accounts receivable, net	\$ 2,768		\$	2,595	

Accounts that are pursued for collection through Conifer's business offices are maintained on our hospitals' books and reflected in patient accounts receivable. Patient accounts receivable, including billed accounts and certain unbilled accounts, as well as estimated amounts due from third-party payers for retroactive adjustments, are receivables if our right to consideration is unconditional and only the passage of time is required before payment of that consideration is due. Estimated uncollectable amounts are generally considered implicit price concessions that are a direct reduction to patient accounts receivable rather than allowance for doubtful accounts.

We had \$274 million and \$218 million of receivables recorded in other current assets and investments and other assets, respectively, and \$70 million and \$50 million of payables recorded in other current liabilities and other long-term liabilities, respectively, in the accompanying Condensed Consolidated Balance Sheet at September 30, 2019 related to California's provider fee program. We had \$278 million and \$231 million of receivables recorded in other current assets and investments and other assets, respectively, and \$100 million and \$42 million of payables recorded in other current liabilities and other long-term liabilities, respectively, in the accompanying Condensed Consolidated Balance Sheet at December 31, 2018 related to California's provider fee program.

We also provide financial assistance through our charity and uninsured discount programs to uninsured patients who are unable to pay for the healthcare services they receive. Our policy is not to pursue collection of amounts determined to qualify for financial assistance; therefore, we do not report these amounts in net operating revenues. Most states include an estimate of the cost of charity care in the determination of a hospital's eligibility for Medicaid disproportionate share hospital ("DSH") payments. These payments are intended to mitigate our cost of uncompensated care. Some states have also developed provider fee or other supplemental payment programs to mitigate the shortfall of Medicaid reimbursement compared to the cost of caring for Medicaid patients.

The following table shows our estimated costs (based on selected operating expenses, which include salaries, wages and benefits, supplies and other operating expenses and which exclude the costs of our health plan businesses) of caring for our uninsured and charity patients in the three and nine months ended September 30, 2019 and 2018:

	 Three Mo Septer	nths E nber 30			Nine Months Ended September 30,			
	2019		2018	2019			2018	
Estimated costs for:								
Uninsured patients	\$ 171	\$	172	\$	493	\$	477	
Charity care patients	41		28		116		91	
Total	\$ 212	\$	200	\$	609	\$	568	

#### NOTE 3. CONTRACT BALANCES

#### Hospital Operations and Other Segment

Amounts related to services provided to patients for which we have not billed and that do not meet the conditions of unconditional right to payment at the end of the reporting period are contract assets. For our Hospital Operations and other segment, our contract assets consist primarily of services that we have provided to patients who are still receiving inpatient care in our facilities at the

end of the reporting period. Our Hospital Operations and other segment's contract assets are included in other current assets in the accompanying Condensed Consolidated Balance Sheet at September 30, 2019. The opening and closing balances of contract assets for our Hospital Operations and other segment are as follows:

#### Table of Contents

December 31, 2018	\$ 169
September 30, 2019	163
Increase/(decrease)	\$ (6)
January 1, 2018	\$ 171
September 30, 2018	152
Increase/(decrease)	\$ (19)

Approximately 89% of our Hospital Operations and other segment's contract assets meet the conditions for unconditional right to payment and are reclassified to patient receivables within 90 days.

#### **Conifer Segment**

Consider enters into contracts with customers to sell revenue cycle management and other services, such as value-based care, consulting and project services. The payment terms and conditions in our customer contracts vary. In some cases, customers are invoiced in advance and (for other than fixed-price fee arrangements) a true-up to the actual fee is included on a subsequent invoice. In other cases, payment is due in arrears. In addition, some contracts contain performance incentives, penalties and other forms of variable consideration. When the timing of Conifer's delivery of services is different from the timing of payments made by the customers, Conifer recognizes either unbilled revenue (performance precedes contractual right to invoice the customer) or deferred revenue (customer payment precedes Conifer service performance). In the following table, customers that prepay prior to obtaining control/benefit of the service are represented by deferred contract revenue until the performance obligations are satisfied. Unbilled revenue represents arrangements in which Conifer has provided services to and the customer has obtained control/benefit of services prior to the contractual invoice date. Contracts with payment in arrears are recognized as receivables in the month the service is performed.

The opening and closing balances of Conifer's receivables, contract asset, and current and long-term contract liabilities are as follows:

				Contract Liability-		Contract Liability-	
		Contract Asset-		Current		Long-Term	
	Receivables	U	Inbilled Revenue	De	eferred Revenue	D	eferred Revenue
December 31, 2018	\$ 42	\$	11	\$	61	\$	20
September 30, 2019	86		11		72		19
Increase/(decrease)	\$ 44	\$	_	\$	11	\$	(1)
							-
January 1, 2018	\$ 89	\$	10	\$	80	\$	21
September 30, 2018	89		11		74		21
Increase/(decrease)	\$ _	\$	1	\$	(6)	\$	_

The difference between the opening and closing balances of Conifer's contract assets and contract liabilities are primarily related to prepayments for those customers who are billed in advance, changes in estimates related to metric-based services, and upfront integration services that are typically not distinct and are, therefore, recognized over the performance obligation period to which they relate. Our Conifer segment's receivables and contract assets are reported as part of other current assets in our accompanying Condensed Consolidated Balance Sheets, and our Conifer segment's current and long-term contract liabilities are reported as part of other current liabilities and other long-term liabilities, respectively, in our accompanying Condensed Consolidated Balance Sheets.

The amount of revenue Conifer recognized in the nine months ended September 30, 2019 and 2018 that was included in the opening current deferred revenue liability was \$57 million and \$68 million, respectively. This revenue consists primarily of prepayments for those customers who are billed in advance, changes in estimates related to metric-based services, and up-front integration services that are recognized over the services period.

9

#### **Table of Contents**

#### **Contract Costs**

We have elected to apply the practical expedient provided by FASB Accounting Standards Codification 340-40-25-4 and expense as incurred the incremental customer contract acquisition costs for contracts in which the amortization period of the asset is one year or less. However, incremental costs incurred to obtain and fulfill customer contracts for which the amortization period of the asset is longer than one year, which consist primarily of Conifer deferred contract setup costs, are capitalized and amortized on a straight-line basis over the lesser of their estimated useful lives or the term of the related contract. During the three months ended September 30, 2019 and 2018, we recognized amortization expense of \$2 million and \$3 million, respectively. During the nine months ended September 30, 2019 and 2018, we recognized amortization expense of \$4 million and \$9 million, respectively. At September 30, 2019 and December 31, 2018, the unamortized customer contract costs were \$26 million and \$28 million, respectively, and are presented as part of investments and other assets in the accompanying Condensed Consolidated Balance Sheets.

#### NOTE 4. ASSETS AND LIABILITIES HELD FOR SALE

There were no assets or liabilities classified as held for sale at September 30, 2019. In the three months ended December 31, 2017, three of our hospitals in the Chicago-area, as well as other operations affiliated with the hospitals, met the criteria to be classified as held for sale. As a result, we have classified these assets totaling \$107 million as "assets held for sale" in current assets and the related liabilities of \$43 million as "liabilities held for sale" in current liabilities in the accompanying Condensed Consolidated Balance Sheet at December 31, 2018. These assets and liabilities, which were in our Hospital Operations and other segment until their divestiture on January 28, 2019, were recorded at the lower of their carrying amount or their fair value less estimated costs to sell. We recorded impairment charges of \$17 million in the three months ended March 31, 2018 for the write-down of the assets held for sale to their estimated fair value, less estimated costs to sell, as a result of the planned divestiture of these assets.

The following table provides information on significant components of our business that have been disposed of since January 1, 2018:

	Three Months Ended September 30,				Nine Mon Septen			
	2019 2018 2019		2019		2018			
Significant disposals:								
Income (loss) from continuing operations, before income taxes								
Chicago-area (includes a \$6 million loss on sale in the 2019 year-to-date period and \$17 million of impairment charges in the 2018 year-to-date period)	\$	_	\$	(10)	\$	(11)	\$	(25)
Philadelphia (includes a \$2 million loss on sale in the 2018 year-to-date period)		_		1		1		(10)
MacNeal (includes a \$88 million gain on sale in the 2018 year-to-date period)		(1)		(7)		1		90
Aspen (includes \$9 million of impairment charges in the 2018 year-to-date period)		_		(6)		_		(6)
Total	\$	(1)	\$	(22)	\$	(9)	\$	49

#### NOTE 5. IMPAIRMENT AND RESTRUCTURING CHARGES, AND ACQUISITION-RELATED COSTS

During the nine months ended September 30, 2019, we recorded impairment and restructuring charges and acquisition-related costs of \$101 million, consisting of \$7 million of impairment charges, \$90 million of restructuring charges and \$4 million of acquisition-related costs. Restructuring charges consisted of \$38 million of employee severance costs, \$3 million of contract and lease termination fees, and \$49 million of other restructuring costs. Acquisition-related costs consisted of \$4 million of transaction costs. Our impairment charges for the nine months ended September 30, 2019 were comprised of \$4 million from our Hospital Operations and other segment and \$3 million from our Ambulatory Care segment.

During the nine months ended September 30, 2018, we recorded impairment and restructuring charges and acquisition-related costs of \$123 million, consisting of \$29 million of impairment charges, \$82 million of restructuring charges and \$12 million of acquisition-related costs. Impairment charges consisted primarily of \$17 million of charges to write-down assets held for sale to their estimated fair value, less estimated costs to sell, for certain Chicago-area facilities, \$9 million of charges to write-down assets held for sale to their estimated fair value, less estimated costs to sell, for Aspen and \$3 million of other impairment charges. Restructuring

charges consisted of \$47 million of employee severance costs, \$10 million of contract and lease termination fees, and \$25 million of other restructuring costs. Acquisition-related costs consisted of \$8 million of transaction costs and \$4 million of acquisition integration charges. Our impairment charges for the nine months ended

#### Table of Contents

September 30, 2018 were comprised of \$20 million from our Hospital Operations and other segment and \$9 million from our Ambulatory Care segment.

Our impairment tests presume stable, improving or, in some cases, declining operating results in our facilities, which are based on programs and initiatives being implemented that are designed to achieve each facility's most recent projections. If these projections are not met, or if in the future negative trends occur that impact our future outlook, impairments of long-lived assets and goodwill may occur, and we may incur additional restructuring charges, which could be material.

At September 30, 2019, our continuing operations consisted of three reportable segments, Hospital Operations and other, Ambulatory Care and Conifer. Our segments are reporting units used to perform our goodwill impairment analysis.

We periodically incur costs to implement restructuring efforts for specific operations, which are recorded in our consolidated statement of operations as they are incurred. Our restructuring plans focus on various aspects of operations, including aligning our operations in the most strategic and cost-effective structure. Certain restructuring and acquisition-related costs are based on estimates. Changes in estimates are recognized as they occur.

#### **NOTE 6. LEASES**

The following table presents the components of our right-of-use assets and liabilities related to leases and their classification in our Condensed Consolidated Balance Sheet at September 30, 2019:

Component of Lease Balances	Classification in Condensed Consolidated Balance Sheet	September 30, 20		
Assets:				
Operating lease assets	Investments and other assets	\$	913	
Finance lease assets	Property and equipment, at cost, less accumulated depreciation and amortization		435	
Total leased assets		\$	1,348	
Liabilities:				
Operating lease liabilities:				
Current	Other current liabilities	\$	160	
Long-term	Other long-term liabilities		854	
Total operating lease liabilities		'	1,014	
Finance lease liabilities:		·		
Current	Current portion of long-term debt		139	
Long-term	Long-term debt, net of current portion		201	
Total finance lease liabilities		·	340	
Total lease liabilities		\$	1,354	

We determine if an arrangement is a lease at inception of the contract. Our right-of-use assets represent our right to use the underlying assets for the lease term and our lease liabilities represent our obligation to make lease payments arising from the leases. Right-of-use assets and lease liabilities are recognized at commencement date based on the present value of lease payments over the lease term. We use our estimated incremental borrowing rate, which is derived from information available at the lease commencement date, in determining the present value of lease payments. For our Hospital Operations and other and Conifer segments, we estimate our incremental borrowing rates for our portfolio of leases using documented rates included in our recent equipment finance leases or, if applicable, recent secured debt issuances that correspond to various lease terms. We also give consideration to information obtained from our bankers, our secured debt fair value and publicly available data for instruments with similar characteristics. For our Ambulatory Care segment, we estimate an incremental borrowing rate for each center by utilizing historical and projected financial data, estimating a hypothetical credit rating using publicly available market data and adjusting the market data to reflect the effects of collateralization.

Our operating leases are primarily for real estate, including off-campus outpatient facilities, medical office buildings, and corporate and other administrative offices, as well as medical and office equipment. Our finance leases are primarily for medical

equipment and information technology and telecommunications assets. Our real estate lease agreements typically have initial terms of five to 10 years, and our equipment lease agreements typically have initial terms of three years. We do not record leases with an initial term of 12 months or less ("short-term leases") in our consolidated balance sheets.

Our real estate leases may include one or more options to renew, with renewals that can extend the lease term from five to 10 years. The exercise of lease renewal options is at our sole discretion. In general, we do not consider renewal options

#### **Table of Contents**

to be reasonably likely to be exercised, therefore, renewal options are generally not recognized as part of our right-of-use assets and lease liabilities. Certain leases also include options to purchase the leased property. The useful life of assets and leasehold improvements are limited by the expected lease term, unless there is a transfer of title or purchase option reasonably certain of exercise. The majority of our medical equipment leases have terms of three years with a bargain purchase option that is reasonably certain of exercise, so these assets are depreciated over their useful life, typically ranging from five to seven years. Similarly, some of our leases of information technology and telecommunications assets include a transfer of title and, therefore, have useful lives of 15 years.

Certain of our lease agreements for real estate include payments based on actual common area maintenance expenses and others include rental payments adjusted periodically for inflation. These variable lease payments are recognized in other operating expenses, net, but are not included in the right-of-use asset or liability balances. Our lease agreements do not contain any material residual value guarantees, restrictions or covenants.

We have elected the practical expedient that allows lessees to choose to not separate lease and non-lease components by class of underlying asset and are applying this expedient to all relevant asset classes. We have also elected the practical expedient package to not reassess at adoption (i) expired or existing contracts for whether they are or contain a lease, (ii) the lease classification of any existing leases or (iii) initial indirect costs for existing leases.

The following table presents the components of our lease expense and their classification in our Condensed Consolidated Statement of Operations for the three and nine months ended September 30, 2019:

	Classification on Condensed Consolidated	Three M	<b>Three Months Ended</b>		onths Ended		
Component of Lease Expense	<b>Statements of Operations</b>	Septem	September 30, 2019		September 30, 2019		
Operating lease expense	Other operating expenses, net	\$	54	\$	156		
Finance lease expense:							
Amortization of leased assets	Depreciation and amortization		22		63		
Interest on lease liabilities	Interest expense		4		12		
Total finance lease expense			26		75		
Variable and short term-lease expense	Other operating expenses, net		33		100		
Total lease expense		\$	113	\$	331		

The weighted-average lease terms and discount rates for operating and finance leases are presented in the following table:

	<b>September 30, 2019</b>
Weighted-average remaining lease term (years)	
Operating leases	7.7
Finance leases	6.0
Weighted-average discount rate	
Operating leases	5.5%
Finance leases	5.6%

Cash flow and other information related to leases is included in the following table:

	 onths Ended aber 30, 2019
Cash paid for amounts included in the measurement of lease liabilities:	
Operating cash outflows from operating leases	\$ 146
Operating cash outflows from finance leases	\$ 15
Financing cash outflows from finance leases	\$ 112
Right-of-use assets obtained in exchange for lease obligations:	
Operating leases	\$ 208
Finance leases	\$ 91

12

#### **Table of Contents**

Future maturities of lease liabilities at September 30, 2019 are presented in the following table:

	<b>Operating Leases</b>	Finance Leases	Total
2019	\$ 160	\$ 139	\$ 299
2020	189	137	326
2021	177	80	257
2022	157	24	181
2023	133	13	146
Later years	420	124	544
Total lease payments	 1,236	517	 1,753
Less: Imputed interest	222	177	399
Total lease obligations	 1,014	340	1,354
Less: Current obligations	160	139	299
Long-term lease obligations	\$ 854	\$ 201	\$ 1,055

Future maturities of lease liabilities at December 31, 2018, prior to our adoption of ASU 2016-02, are presented in the following table:

		Years Ending December 31,										-	
	Total		2019		2020		2021		2022		2023	Lat	er Years
Capital lease obligations	\$ 425	\$	140	\$	95	\$	57	\$	37	\$	21	\$	75
Long-term non-cancelable operating leases	\$ 932	\$	171	\$	151	\$	133	\$	113	\$	92	\$	272

#### **NOTE 7. LONG-TERM DEBT**

The table below shows our long-term debt at September 30, 2019 and December 31, 2018:

Senior unsecured notes:         5.500% due 2019       \$ — \$ 468         6.750% due 2020       — 300         8.125% due 2022       2,800       2,800         6.750% due 2023       1,872       1,872         7.000% due 2025       478       478         6.875% due 2031       362       362         Senior secured first lien notes:       — 500         4.750% due 2020       — 500       500         6.000% due 2020       — 1,800       4.500% due 2021       — 850         4.375% due 2021       — 850       1,870       1,870         4.625% due 2024       1,870       1,870       4.870         4.625% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:       750         5.125% due 2025       1,410       1,410         5.125% due 2025       1,410       1,410         6.250% due 2027       1,500       —		Septemb	September 30, 2019		December 31, 2018	
6.750% due 2020       2,800       2,800         8.125% due 2022       2,800       2,800         6.750% due 2023       1,872       1,872         7.000% due 2025       478       478         6.875% due 2031       362       362         Senior secured first lien notes:         4.750% due 2020       —       500         6.000% due 2020       —       1,800         4.500% due 2021       —       850         4.375% due 2021       —       1,050         4.625% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	Senior unsecured notes:					
8.125% due 2022       2,800       2,800         6.750% due 2023       1,872       1,872         7.000% due 2025       478       478         6.875% due 2031       362       362         Senior secured first lien notes:         4.750% due 2020       —       500         6.000% due 2020       —       1,800         4.500% due 2021       —       850         4.375% due 2021       —       1,050         4.625% due 2024       1,870       1,870         4.875% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	5.500% due 2019	\$	_	\$	468	
6.750% due 2023       1,872       1,872         7.000% due 2025       478       478         6.875% due 2031       362       362         Senior secured first lien notes:         4.750% due 2020       —       500         6.000% due 2020       —       1,800         4.500% due 2021       —       850         4.375% due 2021       —       1,870         4.625% due 2024       1,870       1,870         4.875% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	6.750% due 2020		_		300	
7.000% due 2025       478       478         6.875% due 2031       362       362         Senior secured first lien notes:         4.750% due 2020       —       500         6.000% due 2020       —       1,800         4.500% due 2021       —       850         4.375% due 2021       —       1,050         4.625% due 2024       600       —         4.875% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	8.125% due 2022		2,800		2,800	
6.875% due 2031       362       362         Senior secured first lien notes:       362       362         4.750% due 2020       —       500         6.000% due 2020       —       1,800         4.500% due 2021       —       850         4.375% due 2021       —       1,870         4.625% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:       7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	6.750% due 2023		1,872		1,872	
Senior secured first lien notes:         4.750% due 2020       —       500         6.000% due 2020       —       1,800         4.500% due 2021       —       850         4.375% due 2021       —       1,050         4.625% due 2024       1,870       1,870         4.625% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	7.000% due 2025		478		478	
4.750% due 2020       —       500         6.000% due 2020       —       1,800         4.500% due 2021       —       850         4.375% due 2021       —       1,050         4.625% due 2024       1,870       1,870         4.625% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	6.875% due 2031		362		362	
6.000% due 2020       —       1,800         4.500% due 2021       —       850         4.375% due 2021       —       1,050         4.625% due 2024       1,870       1,870         4.625% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:       —       750         5.125% due 2025       1,410       1,410	Senior secured first lien notes:					
4.500% due 2021       —       850         4.375% due 2021       —       1,050         4.625% due 2024       1,870       1,870         4.875% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	4.750% due 2020		_		500	
4.375% due 2021       —       1,050         4.625% due 2024       1,870       1,870         4.625% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	6.000% due 2020		_		1,800	
4.625% due 2024       1,870       1,870         4.625% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	4.500% due 2021		_		850	
4.625% due 2024       600       —         4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	4.375% due 2021		_		1,050	
4.875% due 2026       2,100       —         5.125% due 2027       1,500       —         Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	4.625% due 2024		1,870		1,870	
5.125% due 2027       1,500       —         Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	4.625% due 2024		600		_	
Senior secured second lien notes:         7.500% due 2022       —       750         5.125% due 2025       1,410       1,410	4.875% due 2026		2,100		_	
7.500% due 2022 — 750 5.125% due 2025 1,410 1,410	5.125% due 2027		1,500		_	
5.125% due 2025 1,410 1,410	Senior secured second lien notes:					
	7.500% due 2022		_		750	
6.250% due 2027	5.125% due 2025		1,410		1,410	
	6.250% due 2027		1,500		_	

Senior secured credit facility due 2024	275	_
Finance leases and mortgage notes	452	500
Unamortized issue costs and note discounts	(196)	(184)
Total long-term debt	15,023	14,826
Less current portion	165	182
Long-term debt, net of current portion	\$ 14,858	\$ 14,644

#### Table of Contents

#### Senior Secured and Senior Unsecured Notes

On August 26, 2019, we sold \$600 million aggregate principal amount of 4.625% senior secured first lien notes, which will mature on September 1, 2024 (the "2024 Senior Secured First Lien Notes"), \$2.1 billion aggregate principal amount of 4.875% senior secured first lien notes, which will mature on January 1, 2026 (the "2026 Senior Secured First Lien Notes") and \$1.5 billion aggregate principal amount of 5.125% senior secured first lien notes, which will mature on November 1, 2027 (the "2027 Senior Secured First Lien Notes"). We will pay interest on the 2024 Senior Secured First Lien Notes semi-annually in arrears on March 1 and September 1 of each year, which payments will commence on March 1, 2020. We will pay interest on the 2026 Senior Secured First Lien Notes semi-annually in arrears on January 1 and July 1 of each year, which payments will commence on January 1, 2020. We will pay interest on the 2027 Senior Secured First Lien Notes semi-annually in arrears on May 1 and November 1 of each year, which payments will commence on May 1, 2020. The proceeds from the sales of these notes were used, after payment of fees and expenses, together with cash on hand and borrowings under our senior secured revolving credit facility, to fund the redemptions of all \$500 million aggregate principal amount of our outstanding 4.750% senior secured first lien notes due 2020, all \$1.8 billion aggregate principal amount of our outstanding 6.000% senior secured first lien notes due 2020, all \$850 million aggregate principal amount of our outstanding 4.500% senior secured first lien notes due 2021 and all \$1.05 billion aggregate principal amount of our outstanding 4.375% senior secured first lien notes due 2021. In connection with the redemptions, we recorded a loss from early extinguishment of debt of approximately \$180 million in the three months ended September 30, 2019, primarily related to the difference between the redemption prices and the par values of the notes, as well as the write-off of the associated unamortized issuance costs.

On February 5, 2019, we sold \$1.5 billion aggregate principal amount of 6.250% senior secured second lien notes, which will mature on February 1, 2027 (the "2027 Senior Secured Second Lien Notes"). We will pay interest on the 2027 Senior Secured Second Lien Notes semi-annually in arrears on February 1 and August 1 of each year, which payments commenced on August 1, 2019. The proceeds from the sale of the 2027 Senior Secured Second Lien Notes were used, after payment of fees and expenses, together with cash on hand and borrowings under our senior secured revolving credit facility, to fund the redemption of all \$300 million aggregate principal amount of our outstanding 6.750% senior notes due 2020 and all \$750 million aggregate principal amount of our outstanding 7.500% senior secured second lien notes due 2022, as well as the repayment upon maturity of all \$468 million aggregate principal amount of our outstanding 5.500% senior unsecured notes due March 1, 2019. In connection with the redemptions, we recorded a loss from early extinguishment of debt of approximately \$47 million in the three months ended March 31, 2019, primarily related to the difference between the redemption prices and the par values of the notes, as well as the write-off of the associated unamortized issuance costs.

#### Credit Agreement

We amended our senior secured revolving credit facility in September 2019 (as amended, the "Credit Agreement") to provide, subject to borrowing availability, for revolving loans in an aggregate principal amount of up to \$1.5 billion (from a previous limit of \$1.0 billion), with a \$200 million subfacility for standby letters of credit. Obligations under the Credit Agreement, which now has a scheduled maturity date of September 12, 2024, are guaranteed by substantially all of our domestic wholly owned hospital subsidiaries and are secured by a first-priority lien on the eligible inventory and accounts receivable owned by us and the subsidiary guarantors, including receivables for Medicaid supplemental payments as of the most recent amendment. Outstanding revolving loans accrue interest at a base rate plus a margin ranging from 0.25% to 0.75% per annum or the London Interbank Offered Rate plus a margin ranging from 1.25% to 1.75% per annum, in each case based on available credit. An unused commitment fee payable on the undrawn portion of the revolving loans ranges from 0.25% to 0.375% per annum based on available credit. Our borrowing availability is based on a specified percentage of eligible inventory and accounts receivable, including self-pay accounts. At September 30, 2019, we had \$275 million of cash borrowings outstanding under the Credit Agreement subject to a weighted average interest rate of 3.45%, and we had \$1 million of standby letters of credit outstanding. Based on our eligible receivables, \$1.2 billion was available for borrowing under the Credit Agreement at September 30, 2019.

#### Letter of Credit Facility

We have a letter of credit facility (as amended, the "LC Facility") that provides for the issuance of standby and documentary letters of credit, from time to time, in an aggregate principal amount of up to \$180 million (subject to increase to up to \$200 million). The maturity date of the LC Facility is March 7, 2021. Obligations under the LC Facility are guaranteed and secured by a first-priority pledge of the capital stock and other ownership interests of certain of our wholly owned domestic hospital subsidiaries on an equal ranking basis with our senior secured first lien notes.

Drawings under any letter of credit issued under the LC Facility that we have not reimbursed within three business days after notice thereof accrue interest at a base rate plus a margin equal to 0.50% per annum. An unused commitment fee is

#### **Table of Contents**

payable at an initial rate of 0.25% per annum with a step up to 0.375% per annum should our secured-debt-to-EBITDA ratio equal or exceed 3.00 to 1.00 at the end of any fiscal quarter. A fee on the aggregate outstanding amount of issued but undrawn letters of credit accrues at a rate of 1.50% per annum. An issuance fee equal to 0.125% per annum of the aggregate face amount of each outstanding letter of credit is payable to the account of the issuer of the related letter of credit. At September 30, 2019, we had \$92 million of standby letters of credit outstanding under the LC Facility.

#### NOTE 8. GUARANTEES

At September 30, 2019, the maximum potential amount of future payments under our income guarantees to certain physicians who agree to relocate and revenue collection guarantees to hospital-based physician groups providing certain services at our hospitals was \$143 million. We had a total liability of \$122 million recorded for these guarantees included in other current liabilities at September 30, 2019.

At September 30, 2019, we also had issued guarantees of the indebtedness and other obligations of our investees to third parties, the maximum potential amount of future payments under which was approximately \$25 million. Of the total, \$8 million relates to the obligations of consolidated subsidiaries, which obligations are recorded in the accompanying Condensed Consolidated Balance Sheet at September 30, 2019.

#### NOTE 9. EMPLOYEE BENEFIT PLANS

#### Share-Based Compensation Plans

In recent years, we have granted options and restricted stock units to certain of our employees and directors pursuant to our stock incentive plans. Options have an exercise price equal to the fair market value of the shares on the date of grant and generally expire 10 years from the date of grant. A restricted stock unit is a contractual right to receive one share of our common stock in the future. Typically, options and time-based restricted stock units vest one-third on each of the first three anniversary dates of the grant; however, certain special retention awards may have different vesting terms. In addition, we grant performance-based options and performance-based restricted stock units that vest subject to the achievement of specified performance goals within a specified time frame. At September 30, 2019, assuming outstanding performance-based restricted stock units and options for which performance has not yet been determined will achieve target performance, approximately 8.0 million shares of common stock were available under our 2019 Stock Incentive Plan for future stock option grants and other equity incentive awards, including restricted stock units (approximately 7.9 million shares remain available if we assume maximum performance for outstanding performance-based restricted stock units and options for which performance has not yet been determined).

The accompanying Condensed Consolidated Statements of Operations for both the nine months ended September 30, 2019 and 2018 include \$34 million of pre-tax compensation costs related to our stock-based compensation arrangements.

#### Stock Options

The following table summarizes stock option activity during the nine months ended September 30, 2019:

	Options	ighted Average xercise Price Per Share		Aggregate trinsic Value	Weighted Average Remaining Life
			(I	n Millions)	
Outstanding at December 31, 2018	2,262,743	\$ 19.12			
Granted	230,713	28.28			
Exercised	(76,159)	4.56			
Forfeited/Expired	(203,256)	19.66			
Outstanding at September 30, 2019	2,214,041	\$ 20.53	\$	6	6.0 years
Vested and expected to vest at September 30, 2019	2,214,041	\$ 20.53	\$	6	6.0 years
Exercisable at September 30, 2019	684,628	\$ 19.03	\$	2	2.8 years

There were 76,159 and 612,074 stock options exercised during the nine months ended September 30, 2019 and 2018, respectively, with aggregate intrinsic values of approximately \$1 million and \$4 million, respectively.

At September 30, 2019, there were \$5 million of total unrecognized compensation costs related to stock options. These costs are expected to be recognized over a weighted average period of 1.7 years.

#### **Table of Contents**

On March 29, 2019, we granted an aggregate of 7,862 performance-based stock options to a new senior officer. The options will all vest on the third anniversary of the grant date, subject to the achievement of a closing stock price of at least \$36.05 (a 25% premium above the March 29, 2019 grant-date closing stock price of \$28.84) for at least 20 consecutive trading days within three years of the grant date, and will expire on the tenth anniversary of the grant date. On February 27, 2019, we granted to certain of our senior officers an aggregate of 222,851 performance-based stock options. The options will all vest on the third anniversary of the grant date, subject to the achievement of a closing stock price of at least \$35.33 (a 25% premium above the February 27, 2019 grant-date closing stock price of \$28.26) for at least 20 consecutive trading days within three years of the grant date, and will expire on the tenth anniversary of the grant date.

In the three months ended June 30, 2018, we granted new senior officers 31,184 performance-based stock options. The options will all vest on the third anniversary of the grant date, subject to achieving a closing stock price of at least \$44.29 (a 25% premium above the May 31, 2018 grant-date closing stock price of \$35.43) for at least 20 consecutive trading days within three years of the grant date, and will expire on the tenth anniversary of the grant date. In the three months ended March 31, 2018, we granted to certain of our senior officers an aggregate of 604,012 performance-based stock options. The stock options will all vest on the third anniversary of the grant date because, in the three months ended June 30, 2018, the requirement that our stock close at a price of at least \$25.75 (a 25% premium above the February 28, 2018 grant-date closing stock price of \$20.60) for at least 20 consecutive trading days within three years of the grant date was met; these options will expire on the tenth anniversary of the grant date.

The weighted average estimated fair value of stock options we granted in the nine months ended September 30, 2019 and 2018 was \$12.50 and \$9.16 per share, respectively. These fair values were calculated based on each grant date, using a Monte Carlo simulation with the following assumptions:

	February 27, 2019	February 28, 2018
Expected volatility	48%	46%
Expected dividend yield	0%	0%
Expected life	6.2 years	6.2 years
Expected forfeiture rate	0%	0%
Risk-free interest rate	2.53%	2.72%

The expected volatility used for the 2019 and 2018 Monte Carlo simulations incorporates historical volatility based on an analysis of historical prices of our stock. The expected volatility reflects the historical volatility for a duration consistent with the expected life of the options; it does not consider the implied volatility from open-market exchanged options due to the limited trading activity and the transient nature of factors impacting our stock price volatility. The historical share-price volatility for 2019 and 2018 excludes the movements in our stock price for the period from August 15, 2017 through November 30, 2017 due to impact that the announcement of the departure of certain board members and officers, as well as reports that we were exploring a potential sale of the company, had on our stock price during that time. The risk-free interest rates are based on zero-coupon United States Treasury yields in effect at the date of grant consistent with the expected exercise time frames.

The following table summarizes information about our outstanding stock options at September 30, 2019:

		Options Exercisable						
Range of Exercise Prices	Number of Options				Number of Options	Weighted Average Exercise Price		
\$16.43 to \$19.759	1,229,723	5.4 years	\$	18.14	413,960	\$	16.46	
\$19.76 to \$35.430	984,318	6.7 years		23.51	270,668		22.94	
	2,214,041	6.0 years	\$	20.53	684,628	\$	19.03	

#### **Table of Contents**

#### Restricted Stock Units

The following table summarizes restricted stock unit activity during the nine months ended September 30, 2019:

	Restricted Stock Units	Weighted Average Date Fair Value P	
Unvested at December 31, 2018	1,884,130	\$	32.25
Granted	1,460,753		27.85
Vested	(1,425,660)		37.49
Forfeited	(329,926)		24.71
Unvested at September 30, 2019	1,589,297	\$	25.07

In the nine months ended September 30, 2019, we granted an aggregate of 1,460,753 restricted stock units. Of these, 337,848 will vest and be settled ratably over a three-year period from the grant date, 566,172 will vest and be settled ratably over a 27 month period from the grant date, and 340,931 will vest and be settled on the third anniversary of the grant date. In addition, in May 2019, we made an annual grant of 100,444 restricted stock units to our non-employee directors for the 2019-2020 board service year, which units vested immediately and will settle in shares of our common stock on the third anniversary of the date of the grant. Because the board of directors appointed one new member in August 2019, we made an initial grant totaling 3,003 restricted stock units to the director, as well as a prorated annual grant totaling 7,978 restricted stock units. Both the initial grant and the annual grant vested immediately, however, the initial grant settles upon separation from the board, while the annual grant settles on the third anniversary of the grant date. We also granted 7,427 additional restricted stock units that vested and settled immediately as a result of our level of achievement with respect to a performance goal on a 2013 grant and 96,950 additional restricted stock units as a result of our level of achievement with respect to a performance goal on a 2014 grant.

In the nine months ended September 30, 2018, we granted an aggregate of 734,091 restricted stock units. Of these, 288,325 will vest and be settled ratably over a three-year period from the grant date, 339,806 will vest and be settled ratably over a two-year period from the grant date, and 29,870 will vest and be settled on the third anniversary of the grant date. In addition, in May 2018, we made an annual grant of 54,198 restricted stock units to our non-employee directors for the 2018-2019 board service year, which units vested immediately and will settle in shares of our common stock on the third anniversary of the date of the grant. Because the board of directors appointed two new members in May 2018, we made initial grants totaling 3,670 restricted stock units to these directors, as well as prorated annual grants totaling 12,154 restricted stock units. Both the initial grants and the annual grants vested immediately, however, the initial grants will not settle until the directors' separation from the board, while the annual grants settle on the third anniversary of the grant date. In addition, we granted 6,068 performance-based restricted stock units to certain of our senior officers; the vesting of these restricted stock units is contingent on our achievement of specified performance goals for the years 2018 to 2020. Provided the goals are achieved, the performance-based restricted stock units will vest and settle on the third anniversary of the grant date. The actual number of performance-based restricted stock units that could vest will range from 0% to 200% of the 6,068 units granted, depending on our level of achievement with respect to the performance goals.

At September 30, 2019, there were \$30 million of total unrecognized compensation costs related to restricted stock units. These costs are expected to be recognized over a weighted average period of 1.8 years.

#### **Employee Retirement Plans**

In the nine months ended September 30, 2019 and 2018, we recognized (i) service cost related to one of our frozen nonqualified defined benefit pension plans of less than \$1 million and approximately \$2 million, respectively, in salaries, wages and benefits expense, and (ii) other components of net periodic pension cost and net periodic postretirement benefit cost related to our frozen qualified and nonqualified defined benefit plans of \$16 million and \$12 million, respectively, in other non-operating expense, net, in the accompanying Condensed Consolidated Statements of Operations.

#### **Table of Contents**

#### NOTE 10. EQUITY

#### Changes in Shareholders' Equity

The following tables show the changes in consolidated equity during the nine months ended September 30, 2019 and 2018 (dollars in millions, share amounts in thousands):

	Commo	n Stock		Α.	dditional	A	ccumulated Other								
	Shares Outstanding	Issued Pa Amount	r	]	Paid-In Capital	Co	mprehensive Loss	A	ccumulated Deficit		Treasury Stock	N	oncontrolling Interests	Tot	al Equity
Balances at December 31, 2018	102,537	\$	7	\$	4,747	\$	(223)	\$	(2,236)	\$	(2,414)	\$	806	\$	687
Net income (loss)	_	_	-		_		_		(19)		_		37		18
Distributions paid to noncontrolling interests	_	_	_		_		_		_		_		(37)		(37)
Other comprehensive income	_	_	-		_		2		_		_		_		2
Accretion of redeemable noncontrolling interests	_	_	-		(5)		_		_		_		_		(5)
Purchases (sales) of businesses and noncontrolling interests	_	_	_		(2)		_		_		_		2		_
Cumulative effect of accounting change	_	_	-		_		_		1		_		_		1
Stock-based compensation expense, tax benefit and issuance of common stock	543	_	-		8		_		_		_		_		8
Balances at March 31, 2019	103,080	\$	7	\$	4,748	\$	(221)	\$	(2,254)	\$	(2,414)	\$	808	\$	674
Net income	_	_	_		_		_		17		_		47		64
Distributions paid to noncontrolling interests	_	_	-		_		_		_		_		(35)		(35)
Other comprehensive income	_	_	-		_		2		_		_		_		2
Accretion of redeemable noncontrolling interests	_	_	_		(4)		_		_		_		_		(4)
Purchases of businesses and noncontrolling interests	_	_	_		_		_		_		_		5		5
Stock-based compensation expense, tax benefit and issuance of common stock	256	_	_		11		_		_		_		_		11
Balances at June 30, 2019	103,336	\$	7	\$	4,755	\$	(219)	\$	(2,237)	\$	(2,414)	\$	825	\$	717
Net income (loss)	_	_	_				_		(232)				45		(187)
Distributions paid to noncontrolling interests	_	_	_		_		_		_		_		(46)		(46)
Other comprehensive income	_	_	_		_		3		_		_		_		3
Accretion of redeemable noncontrolling interests	_	_	_		(4)		_		_		_		_		(4)
Purchases (sales) of businesses and noncontrolling interests	_	_	-		(5)		_		_		_		6		1
Stock-based compensation expense, tax benefit and issuance of common stock	436				5										5
	103,772	<u> </u>	7	\$	4,751	\$	(216)	\$	(2,469)	\$	(2,414)	\$	830	\$	489
Balances at September 30, 2019	103,772	Φ	_	Ф	4,/31	Ф	(210)	Φ	(2,409)	Ф	(4,414)	Ф	630	Φ	409

11/10/2019

	Commo	on Stock		Λ.	dditional	A	ccumulated Other									
	Shares Outstanding	Issued Pa		]	duitional Paid-In Capital	Co	mprehensive Loss	Ac	ccumulated Deficit		Treasury Stock	N	oncontrolling Interests	Tota	al Equity	
Balances at December 31, 2017	100,972	\$	7	\$	4,859	\$	(204)	\$	(2,390)	\$	(2,419)	\$	686	\$	539	
Net income	_	-	_		_		_		99		_		31		130	
Distributions paid to noncontrolling interests	_	-	_		_		_		_		_		(34)		(34)	
Other comprehensive income	_	-	_		_		8		_		_		_		8	
Accretion of redeemable noncontrolling interests	_	-	_		(37)		_		_		_		_		(37)	
Sales of businesses and noncontrolling interests	_	-	_		(4)		_		_		_		(2)		(6)	
Cumulative effect of accounting change	_	-	_		_		(43)		43		_		_		_	
Stock-based compensation expense, tax benefit and issuance of common stock	1,017	-	_		15		_		_		1		_		16	
Balances at March 31, 2018	101,989	\$	7	\$	4,833	\$	(239)	\$	(2,248)	\$	(2,418)	\$	681	\$	616	
Net income	_	-			_		_		26		_		42		68	
Distributions paid to noncontrolling interests	_	-	_		_		_		_		_		(38)		(38)	
Other comprehensive loss	_	-	_		_		(4)		_		_		_		(4)	
Accretion of redeemable noncontrolling interests	_	-	_		(123)		_		_		_		_		(123)	
Purchases (sales) of businesses and noncontrolling interests	_	-	_		(2)		_		_		_		45		43	
Stock-based compensation expense, tax benefit and issuance of common stock	312	_	_		14		_		_		_		_		14	
Balances at June 30, 2018	102,301	\$	7	\$	4,722	\$	(243)	\$	(2,222)	\$	(2,418)	<u> </u>	730	\$	576	
Net income (loss)							(=10)		(9)		(=,:==)		40		31	
Distributions paid to noncontrolling interests	_	-			_		_		_		_		(40)		(40)	
Other comprehensive income	_	-	_		_		41		_		_		_		41	
Accretion of redeemable noncontrolling interests	_				(6)		_		_		_		_		(6)	
Purchases of businesses and noncontrolling interests	_	-	_		3		_		_		_		36		39	
Stock-based compensation expense, tax benefit and issuance of common stock	146				14		_				3		_		17	
	102,447	\$	7	\$	4,733	\$	(202)	\$	(2,231)	\$	(2,415)	\$	766	\$	658	
Balances at September 30, 2018	102,447	Ф	/	Þ	4,/33	Þ	(202)	Þ	(2,231)	Ф	(2,415)	Ф	/00	3	058	

Our noncontrolling interests balances at September 30, 2019 and December 31, 2018 were comprised of \$114 million and \$112 million, respectively, from our Hospital Operations and other segment, and \$716 million and \$694 million, respectively, from our Ambulatory Care segment. Our net income available to noncontrolling interests for the nine months ended September 30, 2019 and 2018 in the table above were comprised of \$10 million and \$6 million, respectively, from our Hospital Operations and other segment, and \$119 million and \$107 million, respectively, from our Ambulatory Care segment.

#### NOTE 11. NET OPERATING REVENUES

Net operating revenues for our Hospital Operations and other and Ambulatory Care segments primarily consist of net patient service revenues, principally for patients covered by Medicare, Medicaid, managed care and other health plans, as well as certain uninsured patients under our *Compact* and other uninsured discount and charity programs. Net operating revenues for our Conifer segment primarily consist of revenues from providing revenue cycle management services to healthcare systems, as well as individual hospitals, physician practices, self-insured organizations, health plans and other entities.

#### **Table of Contents**

The table below shows our sources of net operating revenues from continuing operations:

		Three Mo Septen			Nine Months Ended September 30,			
	2019 2018 2019			2019	2018			
Hospital Operations and other:								
Net patient service revenues from hospitals and related outpatient facilities								
Medicare	\$	697	\$	681	\$	2,176	\$	2,164
Medicaid		284		336		914		971
Managed care		2,357		2,228		7,041		6,869
Uninsured		44		33		56		78
Indemnity and other		184		156		508		438
Total		3,566		3,434		10,695		10,520
Other revenues(1)		284		328		844		922
Hospital Operations and other total prior to inter-segment								
eliminations		3,850		3,762		11,539		11,442
Ambulatory Care		522		502		1,526		1,531
Conifer		336		371		1,040		1,161
Inter-segment eliminations		(140)		(146)		(432)		(440)
Net operating revenues	\$	4,568	\$	4,489	\$	13,673	\$	13,694

<sup>(1)</sup> Primarily physician practices revenues.

Adjustments for prior-year cost reports and related valuation allowances, principally related to Medicare and Medicaid, increased revenues in the nine months ended September 30, 2019 and 2018 by \$24 million and \$11 million, respectively. Estimated cost report settlements and valuation allowances are included in accounts receivable in the accompanying Condensed Consolidated Balance Sheets (see Note 2). We believe that we have made adequate provision for any adjustments that may result from final determination of amounts earned under all the above arrangements with Medicare and Medicaid.

The table below shows the composition of net operating revenues for our Ambulatory Care segment:

_		Three Mo Septen				nded 0,			
	2019 2018					2019	2018		
Net patient service revenues	\$	490	\$	471	\$	1,437	\$	1,440	
Management fees		23		22		69		68	
Revenue from other sources		9		9		20		23	
Net operating revenues	\$	522	\$	502	\$	1,526	\$	1,531	

The table below shows the composition of net operating revenues for our Conifer segment:

	Three Months Ended September 30,					Nine Months Ended September 30,			
		2019		2018		2019		2018	
Revenue cycle services – Tenet	\$	136	\$	141	\$	420	\$	424	
Revenue cycle services – other customers		175		203		542		655	
Other services – Tenet		4		5		12		16	
Other services – other customers		21		22		66		66	
Net operating revenues	\$	336	\$	371	\$	1,040	\$	1,161	

Other services represent approximately 8% of Conifer's revenue and include value-based care services, consulting services and other client-defined projects.

# **Performance Obligations**

The following table includes Conifer's revenue that is expected to be recognized in the future related to performance obligations that are unsatisfied, or partially unsatisfied, at the end of the reporting period. The amounts in the table primarily consist of revenue cycle management fixed fees, which are typically recognized ratably as the performance obligation is satisfied. The estimated revenue does not include volume or contingency based contracts, performance incentives, penalties or

## **Table of Contents**

other variable consideration that is considered constrained. Conifer's contract with Common Spirit, a minority interest owner of Conifer Health Solutions, LLC, represents the majority of the fixed-fee revenue related to remaining performance obligations. Conifer's contract term with Common Spirit ends December 31, 2032.

		N	Three Ionths Ending			Years	Endi	ng			
					Dec	ember 31,					
	Total		2019	2020		2021		2022	2023	La	ter Years
Performance obligations	\$ 7,440	\$	149	\$ 598	\$	594	\$	594	\$ 594	\$	4,911

## NOTE 12. PROPERTY AND PROFESSIONAL AND GENERAL LIABILITY INSURANCE

## **Property Insurance**

We have property, business interruption and related insurance coverage to mitigate the financial impact of catastrophic events or perils that is subject to deductible provisions based on the terms of the policies. These policies are on an occurrence basis.

For the policy period April 1, 2019 through March 31, 2020, we have coverage totaling \$850 million per occurrence, after deductibles and exclusions, with annual aggregate sub-limits of \$100 million for floods, \$200 million for earthquakes and a per-occurrence sub-limit of \$200 million for named windstorms with no annual aggregate. With respect to fires and other perils, excluding floods, earthquakes and named windstorms, the total \$850 million limit of coverage per occurrence applies. Deductibles are 5% of insured values up to a maximum of \$40 million for California earthquakes, \$25 million for floods and named windstorms, and 2% of insured values for New Madrid fault earthquakes, with a maximum per claim deductible of \$25 million. Floods and certain other covered losses, including fires and other perils, have a minimum deductible of \$1 million.

## Professional and General Liability Reserves

We are self-insured for the majority of our professional and general liability claims and purchase insurance from third-parties to cover catastrophic claims. At September 30, 2019 and December 31, 2018, the aggregate current and long-term professional and general liability reserves in the accompanying Condensed Consolidated Balance Sheets were \$901 million and \$882 million, respectively. These reserves include the reserves recorded by our captive insurance subsidiaries and our self-insured retention reserves recorded based on modeled estimates for the portion of our professional and general liability risks, including incurred but not reported claims, for which we do not have insurance coverage. We estimated the reserves for losses and related expenses using expected loss-reporting patterns discounted to their present value under a risk-free rate approach using a Federal Reserve seven-year maturity rate of 1.62% at September 30, 2019 and 2.59% at December 31, 2018.

If the aggregate limit of any of our professional and general liability policies is exhausted, in whole or in part, it could deplete or reduce the limits available to pay any other material claims applicable to that policy period.

Included in other operating expenses, net, in the accompanying Condensed Consolidated Statements of Operations is malpractice expense of \$295 million and \$267 million for the nine months ended September 30, 2019 and 2018, respectively.

# NOTE 13. CLAIMS AND LAWSUITS

We operate in a highly regulated and litigious industry. Healthcare companies are subject to numerous investigations by various governmental agencies. Further, private parties have the right to bring qui tam or "whistleblower" lawsuits against companies that allegedly submit false claims for payments to, or improperly retain overpayments from, the government and, in some states, private payers. We and our subsidiaries have received inquiries in recent years from government agencies, and we may receive similar inquiries in future periods. We are also subject to class action lawsuits, employment-related claims and other legal actions in the ordinary course of business. Some of these actions may involve large demands, as well as substantial defense costs. We cannot predict the outcome of current or future legal actions against us or the effect that judgments or settlements in such matters may have on us.

We are also subject to a non-prosecution agreement ("NPA"), as described in our Annual Report. If we fail to comply with this agreement, we could be subject to criminal prosecution, substantial penalties and exclusion from participation in federal healthcare programs, any of which could adversely impact our business, financial condition, results of operations or cash flows.

21

## **Table of Contents**

We record accruals for estimated losses relating to claims and lawsuits when available information indicates that a loss is probable and we can reasonably estimate the amount of the loss or a range of loss. Significant judgment is required in both the determination of the probability of a loss and the determination as to whether a loss is reasonably estimable. These determinations are updated at least quarterly and are adjusted to reflect the effects of negotiations, settlements, rulings, advice of legal counsel and technical experts, and other information and events pertaining to a particular matter, but are subject to significant uncertainty regarding numerous factors that could affect the ultimate loss levels. If a loss on a material matter is reasonably possible and estimable, we disclose an estimate of the loss or a range of loss. In cases where we have not disclosed an estimate, we have concluded that the loss is either not reasonably possible or the loss, or a range of loss, is not reasonably estimable, based on available information. Given the inherent uncertainties involved in these matters, especially those involving governmental agencies, and the indeterminate damages sought in some of these matters, there is significant uncertainty as to the ultimate liability we may incur from these matters, and an adverse outcome in one or more of these matters could be material to our results of operations or cash flows for any particular reporting period.

## Shareholder Derivative Litigation

In January 2017, the Dallas County District Court consolidated two previously disclosed shareholder derivative lawsuits filed on behalf of the Company by purported shareholders of the Company's common stock against current and former officers and directors into a single matter captioned In re Tenet Healthcare Corporation Shareholder Derivative Litigation. The plaintiffs filed a consolidated shareholder derivative petition in February 2017. The consolidated shareholder derivative petition alleged that false or misleading statements or omissions concerning the Company's financial performance and compliance policies, specifically with respect to the previously disclosed civil qui tam litigation and parallel criminal investigation of the Company and certain of its subsidiaries (together, the "Clinica de la Mama matters"), caused the price of the Company's common stock to be artificially inflated. In addition, the plaintiffs alleged that the defendants violated GAAP by failing to disclose an estimate of the possible loss or a range of loss related to the Clinica de la Mama matters. The plaintiffs claimed that they did not make demand on the Company's board of directors to bring the lawsuit because such a demand would have been futile. In May 2018, the judge in the consolidated shareholder derivative litigation entered an order lifting the previous year-long stay of the matter and, in July 2018, the defendants filed pleadings seeking dismissal of the lawsuit. In October 2018, the judge granted defendants' motion to dismiss, but also agreed to give the plaintiffs 30 days to replead their complaint. In January 2019, the court issued a final judgment and order of dismissal after the plaintiffs elected not to replead. In February 2019, the plaintiffs filed an appeal of the court's ruling that dismissal was appropriate because the plaintiffs failed to adequately plead that a pre-suit demand on the Company's board of directors, a precondition to their action, should be excused as futile. The parties' appellate briefs have been filed, and we expect oral arguments to be held before the end of 2019 or early in 2020. The defendants intend to continue to vigorously contest the plaintiffs' allegations in this matter.

## Antitrust Class Action Lawsuit Filed by Registered Nurses in San Antonio

In *Maderazo, et al. v. VHS San Antonio Partners, L.P. d/b/a Baptist Health Systems, et al.*, filed in June 2006 in the U.S. District Court for the Western District of Texas, a purported class of registered nurses employed by three unaffiliated San Antonio-area hospital systems alleged those hospital systems, including our Baptist Health System, and other unidentified San Antonio regional hospitals violated Section §1 of the federal Sherman Act by conspiring to depress nurses' compensation and exchanging compensation-related information among themselves in a manner that reduced competition and suppressed the wages paid to such nurses. The suit sought unspecified damages (subject to trebling under federal law), interest, costs and attorneys' fees. In January 2019, the district court issued an opinion denying the plaintiffs' motion for class certification. The plaintiffs' subsequent appeal of the district court's decision to the U.S. Court of Appeals for the Fifth Circuit was denied in March 2019. In April 2019, the appellate court denied the plaintiffs' request for additional review of the district court's ruling, and we learned in August 2019 that the plaintiffs did not request further review by the U.S. Supreme Court. The plaintiffs are now proceeding on behalf of the three named individuals. We will continue to vigorously defend against the plaintiffs' allegations.

# Government Investigation of Detroit Medical Center

Detroit Medical Center ("DMC") is subject to an ongoing investigation by the U.S. Attorney's Office for the Eastern District of Michigan and the U.S. Department of Justice ("DOJ") for potential violations of the Stark law, the Medicare and Medicaid anti-kickback and anti-fraud and abuse amendments codified under Section 1128B(b) of the Social Security Act (the "Anti-kickback Statute"), and the federal False Claims Act ("FCA") related to DMC's employment of nurse practitioners and physician assistants ("Mid-Level Practitioners") from 2006 through 2017. As previously disclosed, a media report was published in August 2017 alleging that 14 Mid-Level Practitioners were terminated by DMC earlier in 2017 due to compliance concerns. We are cooperating with the investigation and continue to produce documents on a schedule agreed upon with the

## **Table of Contents**

DOJ. Because the government's review is in its preliminary stages, we are unable to determine the potential exposure, if any, at this time.

# Oklahoma Surgical Hospital Qui Tam Action

In May 2016, a relator filed a qui tam lawsuit under seal in the Western District of Oklahoma against, among other parties, (i) Oklahoma Center for Orthopaedic & Multispecialty Surgery ("OCOM"), a surgical hospital jointly owned by USPI, a healthcare system partner and physicians, (ii) Southwest Orthopaedic Specialists, an independent physician practice group, (iii) Tenet, and (iv) other related entities and individuals. The complaint alleges various violations of the FCA, the Anti-kickback Statute, the Stark law and the Oklahoma Medicaid False Claims Act. In May 2018, Tenet and its affiliates learned that they were parties to the suit when the court unsealed the complaint and the DOJ declined to intervene with respect to the issues involving Tenet, USPI, OCOM and individually named employees. In June 2018, the relator filed an amended complaint more fully describing the claims and adding additional defendants. Tenet, USPI, OCOM and individually named employees filed motions to dismiss the case in October 2018, but the court has not yet ruled on the motions. The litigation is currently stayed until December 2019 while the parties work to finalize the resolution described below.

Pursuant to the obligations under our NPA, we reported the unsealed qui tam action to the DOJ and began investigating the claims contained in the amended complaint and cooperating fully with the DOJ. We began discussing potential resolution of these matters with the DOJ and the Office of Inspector General of the U.S. Department of Health and Human Services ("OIG") during the three months ended September 30, 2019.

In October 2019, we reached an agreement in principle with the DOJ to resolve the qui tam lawsuit and related investigations for approximately \$66 million, subject to further approvals by the DOJ and other government agencies. In the three months ended September 30, 2019, we established a reserve of \$68 million for this matter, which includes an estimate of the relator's attorney's fees and certain other costs to be paid by us. Any final resolution remains subject to negotiation and final approval of a settlement agreement with the DOJ and any other definitive documentation required by OIG or other government agencies. We believe this could be completed as early as the first quarter of 2020, at which time the monetary component of the resolution would be paid.

## **Other Matters**

On July 1, 2019, certain of the entities that purchased the operations of Hahnemann University Hospital and St. Christopher's Hospital for Children in Philadelphia from us commenced Chapter 11 bankruptcy proceedings. As previously disclosed in our Form 8-K filed September 1, 2017, the purchasers assumed our funding obligations under the Pension Fund for Hospital and Health Care Employees of Philadelphia and Vicinity (the "Fund"), a pension plan related to the operations at Hahnemann University Hospital and, pursuant to rules under the Employee Retirement Income Security Act of 1974, as amended, under certain circumstances we could become liable for withdrawal liability in the event a withdrawal is triggered with respect to the Fund. In July 2019, the Fund notified us of a withdrawal liability assessment of approximately \$63 million. We dispute and intend to contest this assessment in accordance with applicable law.

We are also subject to claims and lawsuits arising in the ordinary course of business, including potential claims related to, among other things, the care and treatment provided at our hospitals and outpatient facilities, the application of various federal and state labor laws, tax audits and other matters. Although the results of these claims and lawsuits cannot be predicted with certainty, we believe that the ultimate resolution of these ordinary course claims and lawsuits will not have a material effect on our business or financial condition.

New claims or inquiries may be initiated against us from time to time. These matters could (1) require us to pay substantial damages or amounts in judgments or settlements, which, individually or in the aggregate, could exceed amounts, if any, that may be recovered under our insurance policies where coverage applies and is available, (2) cause us to incur substantial expenses, (3) require significant time and attention from our management, and (4) cause us to close or sell hospitals or otherwise modify the way we conduct business.

## **Table of Contents**

The table below presents reconciliations of the beginning and ending liability balances in connection with legal settlements and related costs recorded in continuing operations during the nine months ended September 30, 2019 and 2018. No amounts were recorded in discontinued operations in those periods.

	: 	Balances at Beginning of Period		Litigation and Investigation Costs		Cash Payments	Balances at End of Period		
Nine Months Ended September 30, 2019	\$	8	\$	115	\$	(37)	\$	86	
Nine Months Ended September 30, 2018	\$	12	\$	28	\$	(24)	\$	16	

For the nine months ended September 30, 2019 and 2018, we recorded costs of \$115 million and \$28 million, respectively, in continuing operations in connection with significant legal proceedings and governmental investigations.

# NOTE 14. REDEEMABLE NONCONTROLLING INTERESTS IN EQUITY OF CONSOLIDATED SUBSIDIARIES

The following table shows the changes in redeemable noncontrolling interests in equity of consolidated subsidiaries during the nine months ended September 30, 2019 and 2018:

	 Nine Months Ended September 30,					
	2019		2018			
Balances at beginning of period	\$ 1,420	\$	1,866			
Net income	130		135			
Distributions paid to noncontrolling interests	(105)		(107)			
Accretion of redeemable noncontrolling interests	13		166			
Purchases and sales of businesses and noncontrolling interests, net	17		(616)			
Balances at end of period	\$ 1,475	\$	1,444			

The following tables show the composition by segment of our redeemable noncontrolling interests balances at September 30, 2019 and December 31, 2018, as well as our net income available to redeemable noncontrolling interests for the nine months ended September 30, 2019 and 2018:

	Sept	ember 30, 2019	December 31, 2018		
Hospital Operations and other	\$	400	\$	431	
Ambulatory Care		743		713	
Conifer		332		276	
Redeemable noncontrolling interests	\$	1,475	\$	1,420	
		ed			
		2019		2018	
Hospital Operations and other	\$	(26)	\$	(17)	
Ambulatory Care		100		102	
Conifer		56		50	
Net income available to redeemable noncontrolling interests	\$ 130 \$			135	

#### **NOTE 15. INCOME TAXES**

During the three months ended September 30, 2019, we recorded income tax expense of \$20 million in continuing operations on pre-tax loss of \$133 million compared to income tax expense of \$6 million on pre-tax income of \$71 million during the three months ended September 30, 2018. During the nine months ended September 30, 2019, we recorded income tax expense of \$67 million in continuing operations on pre-tax income of \$81 million compared to income tax expense of \$120 million on pre-tax income of \$481 million during the nine months ended September 30, 2018. Our provision for income taxes during interim reporting periods is

calculated by applying an estimate of the annual effective tax rate for the full year to "ordinary" income or loss (pre-tax income or loss excluding unusual or infrequently occurring discrete items) for the reporting period. In calculating "ordinary" income, non-taxable income or loss attributable to noncontrolling interests has been deducted from pre-tax income or loss in the determination of the annualized effective tax rate used to calculate income taxes for the quarter. The reconciliation between the amount of recorded income tax expense and the amount calculated at the statutory federal tax rate is shown in the following table:

## **Table of Contents**

	Three Months Ended September 30,					nths Ended nber 30,	
		2019		2018	2019		2018
Tax expense (benefit) at statutory federal rate of 21%	\$	(28)	\$	15	\$ 17	\$	101
State income taxes, net of federal income tax benefit		(3)		3	6		20
Tax attributable to noncontrolling interests		(17)		(15)	(53)		(49)
Nondeductible goodwill		_			_		7
Tax benefit related to loss on Aspen sale		_		(18)	_		(18)
Nontaxable gains		_			(1)		_
Nondeductible litigation costs		7		_	7		_
Stock-based compensation		4		_	4		4
Change in valuation allowance		53		24	88		54
Change in tax contingency reserves, including interest		(3)		_	(3)		_
Other items		7		(3)	2		1
Income tax expense	\$	20	\$	6	\$ 67	\$	120

During the nine months ended September 30, 2019, we decreased our estimated liabilities for uncertain tax positions by \$3 million, net of related deferred tax effects. The total amount of unrecognized tax benefits at September 30, 2019 was \$41 million, of which \$39 million, if recognized, would impact our effective tax rate and income tax expense (benefit) from continuing operations.

Our practice is to recognize interest and penalties related to income tax matters in income tax expense in our consolidated statements of operations. Total accrued interest and penalties on unrecognized tax benefits at September 30, 2019 were \$3 million, all of which related to continuing operations.

At September 30, 2019, approximately \$7 million of unrecognized federal and state tax benefits, as well as reserves for interest and penalties, may decrease in the next 12 months as a result of the settlement of audits, the filing of amended tax returns or the expiration of statutes of limitations.

## NOTE 16. EARNINGS (LOSS) PER COMMON SHARE

The following table is a reconciliation of the numerators and denominators of our basic and diluted earnings (loss) per common share calculations for our continuing operations for three and nine months ended September 30, 2019 and 2018. Net income available (loss attributable) to our common shareholders is expressed in millions and weighted average shares are expressed in thousands.

	Net Income Available (Loss Attributable) to Common Shareholders (Numerator)		Weighted Average Shares (Denominator)	ļ	Per-Share Amount
Three Months Ended September 30, 2019					
Net loss attributable to Tenet Healthcare Corporation common shareholders for basic loss per share	\$	(233)	103,558	\$	(2.25)
Effect of dilutive stock options, restricted stock units and deferred compensation units		_	_		_
Net loss attributable to Tenet Healthcare Corporation common shareholders for diluted loss per share	\$	(233)	103,558	\$	(2.25)
Three Months Ended September 30, 2018					
Net loss attributable to Tenet Healthcare Corporation common shareholders for basic loss per share	\$	(9)	102,402	\$	(0.09)
Effect of dilutive stock options, restricted stock units and deferred compensation units					_

Net loss attributable to Tenet Healthcare Corporation common shareholders for \$ (9) 102,402 \$ (0.09) diluted loss per share

	Net Income Available (Loss Attributable) to Common Shareholders (Numerator)		Weighted Average Shares (Denominator)	Per-Share Amount
Nine Months Ended September 30, 2019				
Net loss attributable to Tenet Healthcare Corporation common shareholders for basic loss per share	\$	(245)	103,181	\$ (2.37)
Effect of dilutive stock options, restricted stock units and deferred compensation units				 _
Net loss attributable to Tenet Healthcare Corporation common shareholders for diluted loss per share	\$	(245)	103,181	\$ (2.37)
Nine Months Ended September 30, 2018				
Net income available to Tenet Healthcare Corporation common shareholders for basic earnings per share	\$	113	101,980	\$ 1.11
Effect of dilutive stock options, restricted stock units and deferred compensation units			1,822	(0.02)
Net income available to Tenet Healthcare Corporation common shareholders for diluted earnings per share	\$	113	103,802	\$ 1.09

All potentially dilutive securities were excluded from the calculation of diluted loss per share for the three and nine months ended September 30, 2019 and the three months ended September 30, 2018 because we did not report income from continuing operations available to common shareholders in those periods. In circumstances where we do not have income from continuing operations available to common shareholders, the effect of stock options and other potentially dilutive securities is anti-dilutive, that is, a loss from continuing operations attributable to common shareholders has the effect of making the diluted loss per share less than the basic loss per share. Had we generated income from continuing operations available to common shareholders in the three and nine months ended September 30, 2019 and the three months ended September 30, 2018, the effect (in thousands) of employee stock options, restricted stock units and deferred compensation units on the diluted shares calculation would have been an increase in shares of 1,024 and 2,173 for the three months ended September 30, 2019 and 2018, respectively, and 1,403 for the nine months ended September 30, 2019.

# NOTE 17. FAIR VALUE MEASUREMENTS

Our non-financial assets and liabilities not permitted or required to be measured at fair value on a recurring basis typically relate to long-lived assets held and used, long-lived assets held for sale and goodwill. We are required to provide additional disclosures about fair value measurements as part of our financial statements for each major category of assets and liabilities measured at fair value on a non-recurring basis. The following table presents this information and indicates the fair value hierarchy of the valuation techniques we utilized to determine such fair values. In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities, which generally are not applicable to non-financial assets and liabilities. Fair values determined by Level 2 inputs utilize data points that are observable, such as definitive sales agreements, appraisals or established market values of comparable assets. Fair values determined by Level 3 inputs are unobservable data points for the asset or liability and include situations where there is little, if any, market activity for the asset or liability, such as internal estimates of future cash flows.

	Decemb	er 31, 2018	Quoted Prices in Active Markets for dentical Assets (Level 1)	Obsei	ficant Other rvable Inputs Level 2)	1	Significant Unobservable Inputs (Level 3)
Long-lived assets held for sale	\$	39	\$ _	\$	39	\$	
Long-lived assets held and used		130			130		_

The fair value of our long-term debt (except for borrowings under the Credit Agreement) is based on quoted market prices (Level 1). The inputs used to establish the fair value of the borrowings outstanding under the Credit Agreement are considered to be Level 2 inputs, which include inputs other than quoted prices included in Level 1 that are observable, either directly or indirectly. At

September 30, 2019 and December 31, 2018, the estimated fair value of our long-term debt was approximately 103.9% and 97.3%, respectively, of the carrying value of the debt.

Table of Contents

#### **NOTE 18. ACQUISITIONS**

Preliminary purchase price allocations (representing the fair value of the consideration conveyed) for all acquisitions made during the nine months ended September 30, 2019 and 2018 are as follows:

	 Nine Months Ended September 30,					
	 2019		2018			
Current assets	\$ 5	\$	5			
Property and equipment	15		12			
Other intangible assets	4		7			
Goodwill	34		211			
Other long-term assets, including previously held equity method investments	6		(18)			
Current liabilities	(4)		1			
Long-term liabilities	(10)		(16)			
Redeemable noncontrolling interests in equity of consolidated subsidiaries	(16)		(18)			
Noncontrolling interests	(6)		(85)			
Cash paid, net of cash acquired	(23)		(97)			
Gains on consolidations	\$ 5 \$					

The goodwill generated from these transactions, the majority of which will be not deductible for income tax purposes, can be attributed to the benefits that we expect to realize from operating efficiencies and growth strategies. The goodwill total of \$34 million from acquisitions completed during the nine months ended September 30, 2019 was recorded in our Ambulatory Care segment. Approximately \$4 million and \$8 million in transaction costs related to prospective and closed acquisitions were expensed during the nine month periods ended September 30, 2019 and 2018, respectively, and are included in impairment and restructuring charges, and acquisition-related costs in the accompanying Condensed Consolidated Statements of Operations.

We are required to allocate the purchase prices of acquired businesses to assets acquired or liabilities assumed and, if applicable, noncontrolling interests based on their fair values. The excess of the purchase price allocation over those fair values is recorded as goodwill. We are in process of finalizing the purchase price allocations, including valuations of the acquired property and equipment, other intangible assets and noncontrolling interests for some of our 2019 and 2018 acquisitions; therefore, those purchase price allocations are subject to adjustment once the valuations are completed.

During the nine months ended September 30, 2019 and 2018, we recognized gains totaling \$5 million and \$2 million, respectively, associated with stepping up our ownership interests in previously held equity method investments, which we began consolidating after we acquired controlling interests.

#### NOTE 19. SEGMENT INFORMATION

Our business consists of our Hospital Operations and other segment, our Ambulatory Care segment and our Conifer segment. The factors for determining the reportable segments include the manner in which management evaluates operating performance combined with the nature of the individual business activities.

Our Hospital Operations and other segment is comprised of our acute care and specialty hospitals, ancillary outpatient facilities, urgent care centers, microhospitals and physician practices. At September 30, 2019, our subsidiaries operated 65 hospitals serving primarily urban and suburban communities in nine states.

Our Ambulatory Care segment is comprised of the operations of USPI and included nine Aspen facilities in the United Kingdom until their divestiture effective August 17, 2018. At September 30, 2019, USPI had interests in 264 ambulatory surgery centers, 38 urgent care centers operated under the CareSpot brand, 23 imaging centers and 23 surgical hospitals in 27 states. At September 30, 2019, we owned 95% of USPI.

Our Conifer segment provides revenue cycle management and value-based care services to hospitals, health systems, physician practices, employers and other customers. At September 30, 2019, Conifer provided services to approximately 670 Tenet and non-Tenet hospitals and other clients nationwide. In 2012, we entered into agreements documenting the terms and conditions of various

services Conifer provides to Tenet hospitals, as well as certain administrative services our Hospital Operations and other segment provides to Conifer. The pricing terms for the services provided by each party to the other under these contracts were based on estimated third-party pricing terms in effect at the time the agreements were signed. At

# **Table of Contents**

September 30, 2019, we owned 76% of Conifer Health Solutions, LLC, which is the principal subsidiary of Conifer Holdings, Inc.

The following tables include amounts for each of our reportable segments and the reconciling items necessary to agree to amounts reported in the accompanying Condensed Consolidated Balance Sheets and in the Condensed Consolidated Statements of Operations, as applicable:

				Septer 2	nber 3 019	0,	December 31, 2018		
Assets:									
Hospital Operations and other				\$	16	,202 \$		15,684	
Ambulatory Care					6	,100		5,711	
Conifer					1	,055		1,014	
Total				\$	23	,357 \$		22,409	
		Three Mo Septen					Months Ended tember 30,		
		2019		2018	2019			2018	
Capital expenditures:	Φ.	105	Ф	11.5	ф	400	Ф	2.42	
Hospital Operations and other	\$	135	\$	115	\$	423	\$	343	
Ambulatory Care		16		18		57		46	
Conifer		5		3		12	_	15	
Total	\$	156	\$	136	\$	492	\$	404	
Net operating revenues:									
Hospital Operations and other total prior to inter-segment eliminations(1)	\$	3,850	\$	3,762	\$	11,539	\$	11,442	
Ambulatory Care		522		502		1,526		1,531	
Conifer									
Tenet		140		146		432		440	
Other customers		196		225		608		721	
Total Conifer revenues		336		371		1,040		1,161	
Inter-segment eliminations		(140)		(146)		(432)		(440)	
Total	\$	4,568	\$	4,489	\$	13,673	\$	13,694	
Equity in earnings of unconsolidated affiliates:									
Hospital Operations and other	\$	1	\$	2	\$	12	\$	6	
Ambulatory Care	Þ	37	Ф	31	Ф	102	Ф	91	
	•		•		•		•	91	
Total	\$	38	\$	33	\$	114	\$	97	
Adjusted EBITDA(2):									
Hospital Operations and other(2)	\$	334	\$	312	\$	1,018	\$	1,059	
Ambulatory Care		207		184		591		547	
Conifer		90		81		292		270	
Total	\$	631	\$	577	\$	1,901	\$	1,876	
Depreciation and amortization:									
Hospital Operations and other	\$	175	\$	175	\$	539	\$	514	
Ambulatory Care		19		17		55		51	
Conifer		11		12		33		37	

Document

Total

\$ 205 **\$** 204 **\$** 627 **\$** 602

28

# **Table of Contents**

	Three Months Ended September 30,			ed	Nine Months Ended September 30,				
		2019	20	)18		2019		2018	
Adjusted EBITDA(2)	\$	631	\$	577	\$	1,901	\$	1,876	
Income (loss) from divested and closed businesses (i.e., the Company's health plan businesses)		(1)		9		(2)		9	
Depreciation and amortization		(205)		(204)		(627)		(602)	
Impairment and restructuring charges, and acquisition-related costs		(46)		(46)		(101)		(123)	
Litigation and investigation costs		(84)		(9)		(115)		(28)	
Interest expense		(244)		(249)		(742)		(758)	
Loss from early extinguishment of debt		(180)		_		(227)		(2)	
Other non-operating expense, net		(3)		_		(3)		(2)	
Net gains (losses) on sales, consolidation and deconsolidation of facilities		(1)		(7)		(3)		111	
Income (loss) from continuing operations, before income taxes	\$	(133)	\$	71	\$	81	\$	481	

Hospital Operations and other revenues includes health plan revenues of less than \$1 million and approximately \$1 million for the three and nine months ended September 30, 2019, respectively, and \$8 million and \$14 million for the three and nine months ended September 30, 2018, respectively. Hospital Operations and other Adjusted EBITDA excludes health plan EBITDA of \$(1) million and \$(2) million for the three and nine months ended September 30, 2019, respectively, and \$9 million for both of the three and nine months ended September 30, 2018.

**Table of Contents** 

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## INTRODUCTION TO MANAGEMENT'S DISCUSSION AND ANALYSIS

The purpose of this section, Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A"), is to provide a narrative explanation of our financial statements that enables investors to better understand our business, to enhance our overall financial disclosures, to provide the context within which our financial information may be analyzed, and to provide information about the quality of, and potential variability of, our financial condition, results of operations and cash flows. Our Hospital Operations and other segment is comprised of our acute care and specialty hospitals, ancillary outpatient facilities, urgent care centers, microhospitals and physician practices. Our Ambulatory Care segment is comprised of the operations of our USPI Holding Company, Inc. ("USPI"), in which we own a 95% interest, and included nine European Surgical Partners Limited ("Aspen") facilities until their divestiture effective August 17, 2018. At September 30, 2019, USPI had interests in 264 ambulatory surgery centers, 38 urgent care centers, 23 imaging centers and 23 surgical hospitals in 27 states. Our Conifer segment provides revenue cycle management and value-based care services to hospitals, health systems, physician practices, employers and other customers, through our Conifer Holdings, Inc. ("Conifer") subsidiary. Nearly all of the services comprising the operations of our Conifer segment are provided directly by Conifer Health Solutions, LLC, in which we owned 76.2% as of September 30, 2019, or by one of its direct or indirect wholly owned subsidiaries. MD&A, which should be read in conjunction with the accompanying Condensed Consolidated Financial Statements, includes the following sections:

- Management Overview
- Forward-Looking Statements
- Sources of Revenue for Our Hospital Operations and Other Segment
- Results of Operations
- Liquidity and Capital Resources
- Off-Balance Sheet Arrangements
- Critical Accounting Estimates

Unless otherwise indicated, all financial and statistical information included in MD&A relates to our continuing operations, with dollar amounts expressed in millions (except per adjusted patient admission and per adjusted patient day amounts). Continuing operations information includes the results of (i) our same 65 hospitals operated throughout the nine months ended September 30, 2019 and 2018, (ii) two Philadelphia-area hospitals, which we divested effective January 11, 2018, (iii) MacNeal Hospital, which we divested effective March 1, 2018, (iv) Des Peres Hospital, which we divested effective May 1, 2018, (v) three Chicago-area hospitals, which we divested effective January 28, 2019, and (vi) Aspen's nine facilities, which we divested August 17, 2018. Continuing operations information excludes the results of our hospitals and other businesses that have been classified as discontinued operations for accounting purposes.

#### MANAGEMENT OVERVIEW

#### TRENDS AND STRATEGIES

The healthcare industry, in general, and the acute care hospital business, in particular, have been experiencing significant regulatory uncertainty based, in large part, on administrative, legislative and judicial efforts to significantly modify or repeal and potentially replace the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 ("Affordable Care Act" or "ACA"). It is difficult to predict the full impact of regulatory uncertainty on our future revenues and operations. In addition, we believe that several key trends are shaping the demand for healthcare services: (1) consumers, employers and insurers are actively seeking lower-cost solutions and better value as they focus more on healthcare spending; (2) patient volumes are shifting from inpatient to outpatient settings due to technological advancements and demand for care that is more convenient, affordable and accessible; (3) the growing aging population requires greater chronic disease management and higher-acuity treatment; and (4) consolidation continues across the entire healthcare sector.

Driving Growth in Our Hospital Systems—We are committed to better positioning our hospital systems and competing more effectively in the ever-evolving healthcare environment. We are focused on improving operational effectiveness, increasing capital efficiency and margins, investing in our physician enterprise, particularly our specialist network, enhancing physician and patient satisfaction, growing our higher-acuity inpatient service lines, expanding patient access points, and exiting service lines, businesses and markets that we believe are no longer a core part of our long-term growth strategy. We have undertaken enterprise-wide cost reduction initiatives, comprised primarily of workforce reductions (including streamlining corporate overhead and centralized support functions), the renegotiation of contracts with suppliers and vendors, and the

30

## **Table of Contents**

consolidation of office locations. In conjunction with these initiatives, we incurred restructuring charges related to employee severance payments of \$38 million in the nine months ended September 30, 2019, and we expect to incur additional such restructuring charges in the remainder of 2019.

Improving the Customer Care Experience—As consumers continue to become more engaged in managing their health, we recognize that understanding what matters most to them and earning their loyalty is imperative to our success. As such, we have enhanced our focus on treating our patients as traditional customers by: (1) establishing networks of physicians and facilities that provide convenient access to services across the care continuum; (2) expanding service lines aligned with growing community demand, including a focus on aging and chronic disease patients; (3) offering greater affordability and predictability, including simplified admissions and discharge procedures, particularly in our outpatient centers; (4) improving our culture of service; and (5) creating health and benefit programs, patient education and health literacy materials that are customized to the needs of the communities we serve. Through these efforts, we intend to improve the customer care experience in every part of our operations.

Expansion of Our Ambulatory Care Segment—We remain focused on opportunities to expand our Ambulatory Care segment through organic growth, building new outpatient centers, corporate development activities and strategic partnerships. We believe USPI's surgery centers and surgical hospitals offer many advantages to patients and physicians, including greater affordability, predictability, flexibility and convenience. Moreover, due in part to advancements in medical technology, and due to the lower cost structure and greater efficiencies that are attainable at a specialized outpatient site, we believe the volume and complexity of surgical cases performed in an outpatient setting will continue to increase. In addition, we have continued to grow our imaging and urgent care businesses through USPI to reflect our broader strategies to (1) offer more services to patients, (2) broaden the capabilities we offer to healthcare systems and physicians, and (3) expand into faster-growing, less capital intensive, higher-margin businesses. Historically, our outpatient services have generated significantly higher margins for us than inpatient services.

Driving Conifer's Growth While Pursuing a Tax-free Spin-off—We previously announced a number of actions to support our goals of improving financial performance and enhancing shareholder value, including the exploration of strategic alternatives for Conifer. In July 2019, we announced our intention to pursue a tax-free spin-off of Conifer as a separate, independent, publicly traded company. Completion of the proposed spin-off is subject to a number of conditions, including, among others, assurance that the separation will be tax-free for U.S. federal income tax purposes, execution of a restructured services agreement between Conifer and Tenet, finalization of Conifer's capital structure, the effectiveness of appropriate filings with the Securities and Exchange Commission, and final approval from our Board of Directors. We are targeting to complete the separation by the end of the second quarter of 2021; however, there can be no assurance regarding the timeframe for completing the spin-off, the allocation of assets and liabilities between Tenet and Conifer, that the other conditions of the spin-off will be met, or that the spin-off will be completed at all.

Conifer serves approximately 670 Tenet and non-Tenet hospital and other clients nationwide. In addition to providing revenue cycle management services to healthcare systems and physicians, Conifer provides support to both providers and self-insured employers seeking assistance with clinical integration, financial risk management and population health management. Conifer remains focused on driving growth by continuing to market and expand its revenue cycle management and value-based care solutions businesses.

Improving Profitability—We are focused on growing patient volumes and effective cost management as a means to improve profitability. We believe our inpatient admissions have been constrained in recent years by increased competition, utilization pressure by managed care organizations, new delivery models that are designed to lower the utilization of acute care hospital services, the effects of higher patient co-pays, co-insurance amounts and deductibles, changing consumer behavior, and adverse economic conditions and demographic trends in certain of our markets. However, we also believe that emphasis on higher-demand clinical service lines (including outpatient services), focus on expanding our ambulatory care business, cultivation of our culture of service, participation in Medicare Advantage health plans that are experiencing higher growth rates than traditional Medicare plans, and contracting strategies that create shared value with payers should help us grow our patient volumes over time. In 2019, we are continuing to explore new opportunities to enhance efficiency, including further integration of enterprise-wide centralized support functions, outsourcing certain functions unrelated to direct patient care, and reducing clinical and vendor contract variation.

Reducing Our Leverage—All of our outstanding long-term debt has a fixed rate of interest, except for outstanding borrowings under our revolving credit facility, and the maturity dates of our notes are staggered from 2022 through 2031. Although we believe that our capital structure minimizes the near-term impact of increased interest rates, and the staggered maturities of our debt allow us to refinance our debt over time, it is nonetheless our long-term objective to reduce our debt and lower our ratio of debt-to-Adjusted EBITDA, primarily through more efficient capital allocation and Adjusted EBITDA growth,

## **Table of Contents**

which should lower our refinancing risk and increase the potential for us to continue to use lower rate secured debt to refinance portions of our higher rate unsecured debt.

Our ability to execute on our strategies and respond to the aforementioned trends is subject to a number of risks and uncertainties that may cause actual results to be materially different from expectations. For information about risks and uncertainties that could affect our results of operations, see the Risk Factors section in Part II of this report and the Forward-Looking Statements and Risk Factors sections in Part I of our Annual Report on Form 10-K for the year ended December 31, 2018 ("Annual Report").

#### RESULTS OF OPERATIONS—OVERVIEW

The following tables show certain selected operating statistics for our continuing operations, which includes the results of (i) our same 65 hospitals operated throughout the nine months ended September 30, 2019 and 2018, (ii) two Philadelphia-area hospitals, which we divested effective January 11, 2018, (iii) MacNeal Hospital, which we divested effective March 1, 2018, (iv) Des Peres Hospital, which we divested effective May 1, 2018, and (v) three Chicago-area hospitals, which we divested effective January 28, 2019. The following tables also show information about facilities in our Ambulatory Care segment that we control and, therefore, consolidate. The results of our former Aspen facilities, which we divested on August 17, 2018, are also included.

		ontinuing Operations onths Ended Septem	
Selected Operating Statistics	2019	2018	Increase (Decrease)
Hospital Operations and other – hospitals and related outpatient facilities			
Number of hospitals (at end of period)	65	68	(3) (1)
Total admissions	170,004	168,201	1.1 %
Adjusted patient admissions(2)	306,535	306,197	0.1 %
Paying admissions (excludes charity and uninsured)	159,299	157,193	1.3 %
Charity and uninsured admissions	10,705	11,008	(2.8)%
Emergency department visits	627,055	638,248	(1.8)%
Total surgeries	105,736	107,094	(1.3)%
Patient days — total	782,643	761,920	2.7 %
Adjusted patient days(2)	1,381,862	1,365,662	1.2 %
Average length of stay (days)	4.60	4.53	1.5 %
Average licensed beds	17,208	18,302	(6.0)%
Utilization of licensed beds <sub>(3)</sub>	49.4%	45.3%	4.1 % (1)
Total visits	1,673,801	1,722,292	(2.8)%
Paying visits (excludes charity and uninsured)	1,562,007	1,607,184	(2.8)%
Charity and uninsured visits	111,794	115,108	(2.9)%
Ambulatory Care			
Total consolidated facilities (at end of period)	237	228	9 (1)
Total cases	522,530	491,377	6.3 %

<sup>(1)</sup> The change is the difference between the 2019 and 2018 amounts shown.

Total admissions increased by 1,803, or 1.1%, in the three months ended September 30, 2019 compared to the three months ended September 30, 2018, and total surgeries decreased by 1,358, or 1.3%, in the 2019 period compared to the 2018 period. Our emergency department visits decreased 1.8% in the three months ended September 30, 2019 compared to the same period in the prior year. Our volumes from continuing operations in the three months ended September 30, 2019 compared to the three months ended September 30, 2018 were negatively affected by the sale of three Chicago-area hospitals and affiliated operations effective January 28, 2019. Our Ambulatory Care total cases increased 6.3% in the three months ended September 30, 2019 compared to the 2018 period despite the negative impact of the sale of Aspen effective August 17, 2018.

<sup>(2)</sup> Adjusted patient admissions/days represents actual patient admissions/days adjusted to include outpatient services provided by facilities in our Hospital Operations and other segment by multiplying actual patient admissions/days by the sum of gross inpatient revenues and outpatient revenues and dividing the results by gross inpatient revenues.

<sup>(3)</sup> Utilization of licensed beds represents patient days divided by number of days in the period divided by average licensed beds.

32

11/10/2019

Revenues		Continuing Operations Three Months Ended September 30,								
		2019		2018	Increase (Decrease)					
Net operating revenues										
Hospital Operations and other prior to inter-segment eliminations	\$	3,850	\$	3,762	2.3 %					
Ambulatory Care		522		502	4.0 %					
Conifer		336		371	(9.4)%					
Inter-segment eliminations		(140)		(146)	(4.1)%					
Total	<u>\$</u>	4,568	\$	4,489	1.8 %					

Net operating revenues increased by \$79 million, or 1.8%, in the three months ended September 30, 2019 compared to the same period in 2018, primarily due to increased volumes and acuity, and improved managed care pricing.

Our accounts receivable days outstanding ("AR Days") from continuing operations were 59.6 days at September 30, 2019 and 56.5 days at December 31, 2018, compared to our target of less than 55 days. This calculation includes our Hospital Operations and other contract assets, and excludes (i) two Philadelphia-area hospitals, which we divested effective January 11, 2018, (ii) MacNeal Hospital, which we divested effective March 1, 2018, (iii) Des Peres Hospital, which we divested effective May 1, 2018, (iv) three Chicago-area hospitals, which we divested effective January 28, 2019, and (v) our California provider fee revenues.

		Continuing Operations Three Months Ended September 30,									
Selected Operating Expenses		2019		2018	Increase (Decrease)						
Hospital Operations and other											
Salaries, wages and benefits	\$	1,837	\$	1,746	5.2 %						
Supplies		650		621	4.7 %						
Other operating expenses		891		930	(4.2)%						
Total	\$	3,378	\$	3,297	2.5 %						
Ambulatory Care											
Salaries, wages and benefits	\$	157	\$	157	— %						
Supplies		109		104	4.8 %						
Other operating expenses		86		88	(2.3)%						
Total	\$	352	\$	349	0.9 %						
Conifer											
Salaries, wages and benefits	\$	180	\$	213	(15.5)%						
Supplies		1		1	— %						
Other operating expenses		65		76	(14.5)%						
Total	\$	246	\$	290	(15.2)%						
Total											
Salaries, wages and benefits	\$	2,174	\$	2,116	2.7 %						
Supplies		760		726	4.7 %						
Other operating expenses		1,042		1,094	(4.8)%						
Total	\$	3,976	\$	3,936	1.0 %						
Rent/lease expense(1)											
Hospital Operations and other	\$	60	\$	57	5.3 %						
Ambulatory Care		22		20	10.0 %						
Conifer		3		4	(25.0)%						
Total	\$	85	\$	81	4.9 %						

<sup>(1)</sup> Included in other operating expenses.

33

#### Table of Contents

	Continuing Operations Three Months Ended September 30,							
Selected Operating Expenses per Adjusted Patient Admission	2019		2018	Increase (Decrease)				
Hospital Operations and other								
Salaries, wages and benefits per adjusted patient admission(1)	\$ 5,991	\$	5,700	5.1 %				
Supplies per adjusted patient admission(1)	2,119		2,028	4.5 %				
Other operating expenses per adjusted patient admission(1)	2,911		3,043	(4.3)%				
Total per adjusted patient admission	\$ 11,021	\$	10,771	2.3 %				

<sup>(1)</sup> Calculation excludes the expenses from our health plan businesses. Adjusted patient admissions represents actual patient admissions adjusted to include outpatient services provided by facilities in our Hospital Operations and other segment by multiplying actual patient admissions by the sum of gross inpatient revenues and outpatient revenues and dividing the results by gross inpatient revenues.

Salaries, wages and benefits per adjusted patient admission increased 5.1% in the three months ended September 30, 2019 compared to the same period in 2018. This change was primarily due to annual merit increases for certain of our employees, a greater number of employed physicians and increased incentive compensation expense, partially offset by lower health benefits costs and the impact of previously announced workforce reductions as part of our enterprise-wide cost reduction initiatives in the three months ended September 30, 2019 compared to the three months ended September 30, 2018. Additionally, a one-day strike by union nurses that impacted 12 of our hospitals caused a one-time increase to contract labor costs this quarter.

Supplies expense per adjusted patient admission increased 4.5% in the three months ended September 30, 2019 compared to the three months ended September 30, 2018. The change in supplies expense was primarily attributable to growth in our higher acuity supply-intensive surgical services, partially offset by the impact of the group-purchasing strategies and supplies-management services we utilize to reduce costs.

Other operating expenses per adjusted patient admission decreased by 4.3% in the three months ended September 30, 2019 compared to the prior-year period. This decrease was primarily due to lower medical fees, including decreased claim expenses relating to our risk contracting business in California, and lower malpractice expense, partially offset by the impact of gains on asset sales in the 2018 period primarily related to the sale of an equity method investment. The 2019 period also included an unfavorable adjustment of approximately \$7 million from a 25 basis point decrease in the interest rate used to estimate the discounted present value of projected future malpractice liabilities compared to a favorable adjustment of approximately \$5 million from a 20 basis point increase in the interest rate in the 2018 period.

# LIQUIDITY AND CAPITAL RESOURCES OVERVIEW

Cash and cash equivalents were \$314 million at September 30, 2019 compared to \$249 million at June 30, 2019.

Significant cash flow items in the three months ended September 30, 2019 included:

- Net cash provided by operating activities before interest, taxes, discontinued operations and restructuring charges, acquisition-related costs, and litigation costs and settlements of \$700 million;
- Payments for restructuring charges, acquisition-related costs, and litigation costs and settlements of \$56 million;
- Capital expenditures of \$156 million;
- Proceeds from sales of marketable securities, long-term investments and other assets of \$43 million;
- Interest payments of \$221 million;
- Purchases of businesses or joint venture interests of \$10 million;
- Debt issuance costs of \$45 million;
- \$600 million of proceeds from the issuance of \$600 million aggregate principal amount of 4.625% senior secured first lien notes due 2024;

34

## Table of Contents

• \$2.1 billion of proceeds from the issuance of \$2.1 billion aggregate principal amount of 4.875% senior secured first lien notes due 2026;

- \$1.5 billion of proceeds from the issuance of \$1.5 billion aggregate principal amount of 5.125% senior secured first lien notes due 2027;
- \$509 million of payments to purchase \$500 million aggregate principal amount of our outstanding 4.750% senior secured first lien notes due 2020;
- \$1.87 billion of payments to purchase \$1.8 billion aggregate principal amount of our outstanding 6.000% senior secured first lien notes due 2020;
- \$880 million of payments to purchase \$850 million aggregate principal amount of our outstanding 4.500% senior secured first lien notes due 2021:
- \$1.099 billion of payments to purchase \$1.05 billion aggregate principal amount of our outstanding 4.375% senior secured first lien notes due 2021; and
- \$79 million of distributions paid to noncontrolling interests.

Net cash provided by operating activities was \$713 million in the nine months ended September 30, 2019 compared to \$799 million in the nine months ended September 30, 2018. Key factors contributing to the change between the 2019 and 2018 periods include the following:

- The impact of an increase in AR Days outstanding;
- Decreased cash receipts of \$50 million related to the California provider fee program;
- Increased payments for restructuring charges, acquisition-related costs, and litigation costs and settlements of \$23 million;
- The timing of other working capital items.

## FORWARD-LOOKING STATEMENTS

This report includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, each as amended. All statements, other than statements of historical or present facts, that address activities, events, outcomes, business strategies and other matters that we plan, expect, intend, assume, believe, budget, predict, forecast, project, target, estimate or anticipate (and other similar expressions) will, should or may occur in the future are forward-looking statements, including (but not limited to) disclosure regarding our future earnings, financial position, operational and strategic initiatives, and developments in the healthcare industry. Forward-looking statements represent management's expectations, based on currently available information, as to the outcome and timing of future events, but, by their nature, address matters that are indeterminate. They involve known and unknown risks, uncertainties and other factors, many of which we are unable to predict or control, that may cause our actual results, performance or achievements to be materially different from those expressed or implied by forward-looking statements. Such factors include, but are not limited to, the risks described in the Risk Factors section in Part II of this report and the Forward-Looking Statements and Risk Factors sections in Part I of our Annual Report.

When considering forward-looking statements, you should keep in mind the risk factors and other cautionary statements in our Annual Report and in this report. Should one or more of the risks and uncertainties described in our Annual Report or this report occur, or should underlying assumptions prove incorrect, our actual results and plans could differ materially from those expressed in any forward-looking statement. We specifically disclaim any obligation to update any information contained in a forward-looking statement or any forward-looking statement in its entirety except as required by law.

All forward-looking statements attributable to us are expressly qualified in their entirety by this cautionary statement.

**Table of Contents** 

#### SOURCES OF REVENUE FOR OUR HOSPITAL OPERATIONS AND OTHER SEGMENT

We earn revenues for patient services from a variety of sources, primarily managed care payers and the federal Medicare program, as well as state Medicaid programs, indemnity-based health insurance companies and uninsured patients (that is, patients who do not have health insurance and are not covered by some other form of third-party arrangement).

The following table shows the sources of net patient service revenues less implicit price concessions for our hospitals and related outpatient facilities, expressed as percentages of net patient service revenues less implicit price concessions from all sources:

	T	hree Months End September 30,	ed	Nine Months Ended September 30,						
Net Patient Service Revenues Less Implicit Price Concessions from:	2019	2018	Increase (Decrease)(1)	2019	2018	Increase (Decrease)(1)				
Medicare	19.6%	19.8%	(0.2)%	20.4%	20.6%	(0.2)%				
Medicaid	8.0%	9.8%	(1.8)%	8.6%	9.2%	(0.6)%				
Managed care(2)	66.1%	64.9%	1.2 %	65.8%	65.3%	0.5 %				
Uninsured	1.2%	0.9%	0.3 %	0.5%	0.7%	(0.2)%				
Indemnity and other	5.1%	4.6%	0.5 %	4.7%	4.2%	0.5 %				

<sup>(1)</sup> The change is the difference between the 2019 and 2018 percentages shown.

Our payer mix on an admissions basis for our hospitals and related outpatient facilities, expressed as a percentage of total admissions from all sources, is shown below:

	Th	nree Months End September 30,	ed	Nine Months Ended September 30,					
Admissions from:	2019	2018	Increase (Decrease)(1)	2019	2018	Increase (Decrease)(1)			
Medicare	23.9%	24.4%	(0.5)%	25.0%	25.5%	(0.5)%			
Medicaid	6.4%	6.5%	(0.1)%	6.2%	6.3%	(0.1)%			
Managed care(2)	60.7%	60.0%	0.7 %	60.2%	59.6%	0.6 %			
Charity and uninsured	6.3%	6.5%	(0.2)%	6.0%	6.0%	<u> </u>			
Indemnity and other	2.7%	2.6%	0.1 %	2.6%	2.6%	<u> </u>			

<sup>(1)</sup> The change is the difference between the 2019 and 2018 percentages shown.

#### **GOVERNMENT PROGRAMS**

The Centers for Medicare and Medicaid Services ("CMS"), an agency of the U.S. Department of Health and Human Services ("HHS"), is the single largest payer of healthcare services in the United States. Approximately 60 million individuals rely on healthcare benefits through Medicare, and approximately 72 million individuals are enrolled in Medicaid and the Children's Health Insurance Program ("CHIP"). These three programs are authorized by federal law and administered by CMS. Medicare is a federally funded health insurance program primarily for individuals 65 years of age and older, as well as some younger people with certain disabilities and conditions, and is provided without regard to income or assets. Medicaid is co-administered by the states and is jointly funded by the federal government and state governments. Medicaid is the nation's main public health insurance program for people with low incomes and is the largest source of health coverage in the United States. The CHIP, which is also co-administered by the states and jointly funded, provides health coverage to children in families with incomes too high to qualify for Medicaid, but too low to afford private coverage. Unlike Medicaid, the CHIP is limited in duration and requires the enactment of reauthorizing legislation. During the three months ended March 31, 2018, separate pieces of legislation were enacted extending CHIP funding for a total of 10 years from federal fiscal year ("FFY") 2018 (which began on October 1, 2017) through FFY 2027.

## Medicare

Medicare offers its beneficiaries different ways to obtain their medical benefits. One option, the Original Medicare Plan (which includes "Part A" and "Part B"), is a fee-for-service payment system. The other option, called Medicare Advantage (sometimes

<sup>(2)</sup> Includes Medicare and Medicaid managed care programs.

<sup>(2)</sup> Includes Medicare and Medicaid managed care programs.

called "Part C" or "MA Plans"), includes health maintenance organizations ("HMOs"), preferred provider organizations ("PPOs"), private fee-for-service Medicare special needs plans and Medicare medical savings account plans. The

## Table of Contents

major components of our net patient service revenues from continuing operations of the hospitals and related outpatient facilities in our Hospital Operations and other segment for services provided to patients enrolled in the Original Medicare Plan for the three and nine months ended September 30, 2019 and 2018 are set forth in the following table:

	Three Months Ended September 30,				 	nths Ended mber 30,		
Revenue Descriptions	2	2019		2018	2019		2018	
Medicare severity-adjusted diagnosis-related group — operating	\$	362	\$	355	\$ 1,134	\$	1,152	
Medicare severity-adjusted diagnosis-related group — capital		33		32	101		104	
Outliers		17		16	62		64	
Outpatient		182		178	557		561	
Disproportionate share		61		55	178		169	
Other(1)		42		45	144		114	
Total Medicare net patient service revenues	\$	697	\$	681	\$ 2,176	\$	2,164	

<sup>(1)</sup> The other revenue category includes Medicare Direct Graduate Medical Education and Indirect Medical Education ("IME") revenues, IME revenues earned by our children's hospitals (one of which we divested in 2018) under the Children's Hospitals Graduate Medical Education Payment Program administered by the Health Resources and Services Administration of HHS, inpatient psychiatric units, inpatient rehabilitation units, other revenue adjustments, and adjustments to the estimates for current and prior-year cost reports and related valuation allowances.

A general description of the types of payments we receive for services provided to patients enrolled in the Original Medicare Plan is provided in our Annual Report. Recent regulatory and legislative updates to the terms of these payment systems and their estimated effect on our revenues can be found under "Regulatory and Legislative Changes" below.

## Medicaid

Medicaid programs and the corresponding reimbursement methodologies vary from state to state and from year to year. Estimated revenues under various state Medicaid programs, including state-funded Medicaid managed care programs, constituted approximately 18.6% and 19.9% of total net patient service revenues less implicit price concessions of our acute care hospitals and related outpatient facilities for the nine months ended September 30, 2019 and 2018, respectively. We also receive disproportionate share hospital ("DSH") and other supplemental revenues under various state Medicaid programs. For the nine months ended September 30, 2019 and 2018, our total Medicaid revenues attributable to DSH and other supplemental revenues were approximately \$604 million and \$651 million, respectively. The 2019 period included \$197 million related the Michigan provider fee program, \$187 million from the California provider fee program, \$112 million related to Medicaid DSH programs in multiple states, \$93 million related to the Texas 1115 waiver program, and \$15 million from a number of other state and local programs.

Several states in which we operate continue to face budgetary challenges that have resulted, and likely will continue to result, in reduced Medicaid funding levels to hospitals and other providers. Because most states must operate with balanced budgets, and the Medicaid program is generally a significant portion of a state's budget, states can be expected to adopt or consider adopting future legislation designed to reduce or not increase their Medicaid expenditures. In addition, some states delay issuing Medicaid payments to providers to manage state expenditures. As an alternative means of funding provider payments, many of the states in which we operate have adopted provider fee programs or received waivers under Section 1115 of the Social Security Act. Under a Medicaid waiver, the federal government waives certain Medicaid requirements, thereby giving states flexibility in the operation of their Medicaid program to allow states to test new approaches and demonstration projects to improve care. Generally the Section 1115 waivers are approved for a period of five years with an option to extend the waiver for three additional years. Continuing pressure on state budgets and other factors could result in future reductions to Medicaid payments, payment delays or additional taxes on hospitals.

Because we cannot predict what actions the federal government or the states may take under existing legislation and future legislation to address budget gaps, deficits, Medicaid expansion, provider fee programs or Medicaid Section 1115 waivers, we are unable to assess the effect that any such legislation might have on our business, but the impact on our future financial position, results of operations or cash flows could be material.

Medicaid and Managed Medicaid net patient service revenues from continuing operations recognized by the hospitals and related outpatient facilities in our Hospital Operations and other segment from Medicaid-related programs in the states in which our facilities are (or were, as the case may be) located, as well as from Medicaid programs in neighboring states, for the nine months ended September 30, 2019 and 2018 are set forth in the following table. These revenues are presented net of provider assessments, which are reported as an offset reduction to fee-for-service Medicaid revenue.

37

## **Table of Contents**

		Ionths Ended tember 30,
Hospital Location	2019	2018
Alabama	\$ 69	\$ 69
Arizona	112	2 118
California	650	660
Florida	169	171
Illinois	5	69
Massachusetts	68	3 72
Michigan	542	2 560
Pennsylvania	_	- 8
South Carolina	42	2 41
Tennessee	27	27
Texas	304	299
	\$ 1,988	\$ 2,094

Medicaid and Managed Medicaid revenues comprised 46% and 54%, respectively, of our Medicaid-related net patient service revenues from continuing operations recognized by the hospitals and related outpatient facilities in our Hospital Operations and other segment for both the nine months ended September 30, 2019 and 2018.

# **Regulatory and Legislative Changes**

Material updates to the information set forth in our Annual Report about the Medicare and Medicaid payment systems are provided below.

Payment and Policy Changes to the Medicare Inpatient Prospective Payment Systems

Under Medicare law, CMS is required to annually update certain rules governing the inpatient prospective payment systems ("IPPS"). The updates generally become effective October 1, the beginning of the federal fiscal year. In August 2019, CMS issued the final Changes to the Hospital Inpatient Prospective Payment Systems for Acute Care Hospitals and Fiscal Year 2020 Rates ("August 2019 Rule") and, in October 2019, CMS issued a notice ("October 2019 Correction Notice") correcting minor errors in the August 2019 Rule. The August 2019 Rule and the October 2019 Correction Notice are collectively referred to as the "Final IPPS Rule". The Final IPPS Rule includes the following payment and policy changes:

- A market basket increase of 3.0% for Medicare severity-adjusted diagnosis-related group ("MS-DRG") operating payments for hospitals reporting specified quality measure data and that are meaningful users of electronic health record technology; CMS also finalized certain adjustments to the 3.0% market basket increase that result in a net operating payment update of 3.1% (before budget neutrality adjustments), including:
  - A multifactor productivity reduction required by the ACA of 0.4%; and
  - A 0.5% increase required under the Medicare Access and CHIP Reauthorization Act of 2015;
- Updates to the three factors used to determine the amount and distribution of Medicare uncompensated care
  disproportionate share ("UC-DSH") payments; in addition to adjusting the UC-DSH amounts, CMS will base the
  distribution of the FFY 2020 UC-DSH amounts on uncompensated care costs reported by hospitals in the 2015 cost
  reports, which reflects changes to the calculation of a hospital's share of the UC-DSH amounts by: (1) removing low
  income days; and (2) using a single year of uncompensated care cost in lieu of the three-year averaging methodology used
  in recent years;
- A 0.64% net increase in the capital federal MS-DRG rate;
- An increase in the cost outlier threshold from \$25,769 to \$26,552; and
- Changes in the calculation of the wage index areas that include:

• Increasing the wage index for hospitals with a wage index below the 25th percentile and applying a uniform budget neutrality factor to the IPPS base rates to offset the estimated increase in IPPS payments to hospitals with wage index values below the 25th percentile;

## Table of Contents

- A refinement to the calculation of the "rural floor" wage index; and
- A one-year stop-loss transition for a hospital that experiences a decline of greater than 5% in its wage index.

According to CMS, the combined impact of the payment and policy changes in the Final IPPS Rule for operating costs will yield an average 2.8% increase in Medicare operating MS-DRG fee-for-service ("FFS") payments for hospitals in large urban areas (populations over one million), and an average 2.8% increase in operating MS-DRG FFS payments for proprietary hospitals in FFY 2020. We estimate that all of the payment and policy changes affecting operating MS-DRG payments, including those affecting Medicare UC-DSH amounts, will result in an estimated 1.4% increase in our annual Medicare FFS IPPS payments, which yields an estimated increase of approximately \$28 million. Because of the uncertainty associated with various factors that may influence our future IPPS payments by individual hospital, including legislative, regulatory or legal actions, admission volumes, length of stay and case mix, we cannot provide any assurances regarding our estimate of the impact of the payment and policy changes.

Payment and Policy Changes to the Medicare Outpatient Prospective Payment and Ambulatory Surgery Center Payment Systems

On November 1, 2019, CMS released policy changes and payment rates for the Hospital Outpatient Prospective Payment System ("OPPS") and Ambulatory Surgical Center ("ASC") Payment System for calendar year ("CY") 2020 ("Final OPPS/ASC Rule"). The Final OPPS/ASC Rule includes the following payment and policy changes:

- An estimated net increase of 2.6% for the OPPS rates based on an estimated market basket increase of 3.0% reduced by a multifactor productivity adjustment required by the ACA of 0.4%;
- A continuation of the reduced payment amount for separately payable drugs acquired with a discount under CMS' 340B program ("340B Drugs") equal to a rate of average sales price ("ASP") minus 22.5%. CMS is also soliciting comments on alternative payment policies for 340B Drugs, as well as the appropriate remedy for CYs 2018 and 2019. CMS recently announced its intent to conduct a 340B hospital survey to collect drug acquisition cost data for CY 2018 and 2019. Such data may be used in setting the future Medicare payment amount for drugs acquired by 340B, and may be used to devise a remedy for prior years in the event that CMS does not prevail on appeal in the pending litigation discussed in greater detail below;
- A prior authorization process for five categories of services; and
- A 2.6% increase to the ASC payment rates.
- In the CY 2020 Proposed OPPS/ASC Rule, CMS proposed a policy that would require hospitals to post negotiated prices for certain services. CMS recently announced that it has separated the proposal from the CY 2020 OPPS rulemaking and that the agency intends to respond to public comments on the proposed policies in a forthcoming final rule.

CMS projects that the combined impact of the payment and policy changes in the Final OPPS/ASC Rule will yield an average 1.3% increase in Medicare FFS OPPS payments for all hospitals, an average 1.2% increase in Medicare FFS OPPS payments for hospitals in large urban areas (populations over one million), and an average 2.1% increase in Medicare FFS OPPS payments for proprietary hospitals. Based on CMS' estimates, the projected annual impact of the payment and policy changes in the Final OPPS/ASC Rule on our hospitals is an increase to Medicare FFS hospital outpatient revenues of approximately \$10 million, which represents an increase of approximately 1.7%. Because of the uncertainty associated with various factors that may influence our future OPPS payments, including legislative or legal actions, volumes and case mix, we cannot provide any assurances regarding our estimate of the impact of the payment and policy changes.

Payment and Policy Changes to the Medicare Physician Fee Schedule

On November 1, 2019, CMS issued a final rule that includes updates to payment policies, payment rates, quality provisions and other policies for services reimbursed under the Medicare Physician Fee Schedule ("MPFS") for CY 2020. With the budget neutrality adjustment to account for changes in the relative value units required by law, the final MPFS conversion factor for 2020 will increase by approximately 0.14%. CMS estimates that the impact of the payment and policy changes in the final rule will result in no change in aggregate FFS MPFS payments across all specialties.

## **Table of Contents**

#### Medicaid DSH Reductions

On September 23, 2019, CMS issued a final rule for calculating the \$4 billion in reductions to state Medicaid DSH allotments for FFY 2020 and the \$8 billion for each subsequent year through 2025 required under current law. On September 27, 2019, the President signed the Continuing Appropriations Act, 2020 and the Health Extenders Act of 2020 that funds the federal government through November 21, 2019 and delayed through November 21, 2019 the FFY 2020 Medicaid DSH reduction that otherwise would have begun on October 1, 2019. We are unable to predict what legislative action, if any, Congress will ultimately take with respect to a further delay in the Medicaid DSH reductions and/or DSH allotment policies. If no further legislative action is taken, we expect our Medicaid DSH revenues to decrease by \$11 million in the three months ending December 31, 2019 and continue at that level in each subsequent quarter until further reductions are required under existing law.

# **Significant Litigation**

340B Litigation

The 340B program allows certain hospitals (i.e., only nonprofit organizations with specific federal designations and/or funding) to purchase separately payable drugs at discounted rates from drug manufacturers. In the final rule regarding OPPS payment and policy changes for CY 2018, CMS reduced the payment for 340B Drugs from ASP plus 6% to ASP minus 22.5% and made a corresponding budget-neutral increase to payments to all hospitals for other drugs and services reimbursed under the OPPS (the "340B Payment Adjustment"). In the final rule regarding OPPS payment and policy changes for CY 2019 ("CY 2019 OPPS Final Rule"), CMS continued the 340B Payment Adjustment. Certain hospital associations and hospitals commenced litigation challenging CMS' authority to impose the 340B Payment Adjustment for CYs 2018 and 2019. During the three months ended June 30, 2019, the U.S. District Court for the District of Columbia (the "District Court") held that the adoption of the 340B Payment Adjustment in the CY 2019 OPPS Final Rule exceeded CMS' statutory authority. This holding followed the District Court's December 2018 conclusion that HHS exceeded its statutory authority in reducing the CY 2018 OPPS for the 340B Payment Adjustment. The District Court did not grant a permanent injunction to the 340B Payment Adjustment, nor did it vacate the 2018 and 2019 rules. Also during the three months ended June 30, 2019, the District Court issued a Memorandum Opinion granting HHS' motion for entry of final judgment, thus allowing HHS to proceed with a pending appeal of the District Court's rulings at the U.S. Court of Appeals for the District of Columbia Circuit (the "Circuit Court"). We cannot predict the ultimate outcome of the 340B litigation; however, CMS' remedy and/or an unfavorable outcome of the litigation could have an adverse effect on the Company's net revenues and cash flows.

## Medicare Disproportionate Share Hospital Litigation

Medicare makes additional payments to hospitals that treat a disproportionately high share of low-income patients, Prior to October 1, 2013, DSH payments were based on each hospital's low income utilization for each payment year (the "Pre-ACA DSH Formula"). In the final rule regarding IPPS payment and policy changes for FFY 2005, CMS revised its policy on the calculation of one of the ratios used in the Pre-ACA DSH Formula. A group of hospitals challenged the policy change claiming that CMS failed to provide adequate notice and a comment period. The District Court vacated the rule. CMS appealed the ruling, and the Circuit Court affirmed the District Court's decision. Since then, CMS has continued to use the vacated policy and was again met with legal challenges. In 2019, the U.S. Supreme Court ("SCOTUS") upheld the Circuit Court's decision that CMS' continued use of the vacated policy is not legal. Although the SCOTUS decision applies only to the 2012 ratios for the plaintiff hospitals, it establishes a precedent that we believe will result in a favorable outcome in our pending Medicare DSH appeals for years 2005-2013; however, we cannot predict the timing or outcome of our appeals or when and how CMS will implement the SCOTUS decision. A favorable outcome of our DSH appeals could have a material impact on our future revenues and cash flows.

## **Table of Contents**

#### PRIVATE INSURANCE

## **Managed Care**

We currently have thousands of managed care contracts with various HMOs and PPOs. HMOs generally maintain a full-service healthcare delivery network comprised of physician, hospital, pharmacy and ancillary service providers that HMO members must access through an assigned "primary care" physician. The member's care is then managed by his or her primary care physician and other network providers in accordance with the HMO's quality assurance and utilization review guidelines so that appropriate healthcare can be efficiently delivered in the most cost-effective manner. HMOs typically provide reduced benefits or reimbursement (or none at all) to their members who use non-contracted healthcare providers for non-emergency care.

PPOs generally offer limited benefits to members who use non-contracted healthcare providers. PPO members who use contracted healthcare providers receive a preferred benefit, typically in the form of lower co-pays, co-insurance or deductibles. As employers and employees have demanded more choice, managed care plans have developed hybrid products that combine elements of both HMO and PPO plans, including high-deductible healthcare plans that may have limited benefits, but cost the employee less in premiums.

The amount of our managed care net patient service revenues, including Medicare and Medicaid managed care programs, from our hospitals and related outpatient facilities during the nine months ended September 30, 2019 and 2018 was \$7.041 billion and \$6.869 billion, respectively. Our top ten managed care payers generated 62% of our managed care net patient service revenues for the nine months ended September 30, 2019. National payers generated 43% of our managed care net patient service revenues for the nine months ended September 30, 2019. The remainder comes from regional or local payers. At September 30, 2019 and December 31, 2018, 62% and 61%, respectively, of our net accounts receivable for our Hospital Operations and other segment were due from managed care payers.

Revenues under managed care plans are based primarily on payment terms involving predetermined rates per diagnosis, perdiem rates, discounted fee-for-service rates and/or other similar contractual arrangements. These revenues are also subject to review and possible audit by the payers, which can take several years before they are completely resolved. The payers are billed for patient services on an individual patient basis. An individual patient's bill is subject to adjustment on a patient-by-patient basis in the ordinary course of business by the payers following their review and adjudication of each particular bill. We estimate the discounts for contractual allowances at the individual hospital level utilizing billing data on an individual patient basis. At the end of each month, on an individual hospital basis, we estimate our expected reimbursement for patients of managed care plans based on the applicable contract terms. We believe it is reasonably likely for there to be an approximately 3% increase or decrease in the estimated contractual allowances related to managed care plans. Based on reserves at September 30, 2019, a 3% increase or decrease in the estimated contractual allowance would impact the estimated reserves by approximately \$15 million. Some of the factors that can contribute to changes in the contractual allowance estimates include: (1) changes in reimbursement levels for procedures, supplies and drugs when threshold levels are triggered; (2) changes in reimbursement levels when stop-loss or outlier limits are reached; (3) changes in the admission status of a patient due to physician orders subsequent to initial diagnosis or testing; (4) final coding of in-house and discharged-not-final-billed patients that change reimbursement levels; (5) secondary benefits determined after primary insurance payments; and (6) reclassification of patients among insurance plans with different coverage and payment levels. Contractual allowance estimates are periodically reviewed for accuracy by taking into consideration known contract terms, as well as payment history. We believe our estimation and review process enables us to identify instances on a timely basis where such estimates need to be revised. We do not believe there were any adjustments to estimates of patient bills that were material to our revenues. In addition, on a corporate-wide basis, we do not record any general provision for adjustments to estimated contractual allowances for managed care plans. Managed care accounts, net of contractual allowances recorded, are further reduced to their net realizable value through implicit price concessions based on historical collection trends for these payers and other factors that affect the estimation process.

We expect managed care governmental admissions to continue to increase as a percentage of total managed care admissions over the near term. However, the managed Medicare and Medicaid insurance plans typically generate lower yields than commercial managed care plans, which have been experiencing an improved pricing trend. Although we have benefited from solid year-over-year aggregate managed care pricing improvements for several years, we have seen these improvements moderate in recent years, and we believe the moderation could continue in future years. In the nine months ended September 30, 2019, our commercial managed care net inpatient revenue per admission from the hospitals and related outpatient facilities in our Hospital Operations and other segment was approximately 99% higher than our aggregate yield on a per admission basis from government payers, including managed Medicare and Medicaid insurance plans.

## Table of Contents

#### **Indemnity**

An indemnity-based agreement generally requires the insurer to reimburse an insured patient for healthcare expenses after those expenses have been incurred by the patient, subject to policy conditions and exclusions. Unlike an HMO member, a patient with indemnity insurance is free to control his or her utilization of healthcare and selection of healthcare providers.

#### **UNINSURED PATIENTS**

Uninsured patients are patients who do not qualify for government programs payments, such as Medicare and Medicaid, do not have some form of private insurance and, therefore, are responsible for their own medical bills. A significant number of our uninsured patients are admitted through our hospitals' emergency departments and often require high-acuity treatment that is more costly to provide and, therefore, results in higher billings, which are the least collectible of all accounts.

Self-pay accounts receivable, which include amounts due from uninsured patients, as well as co-pays, co-insurance amounts and deductibles owed to us by patients with insurance, pose significant collectability problems. At September 30, 2019 and December 31, 2018, approximately 5% and 6%, respectively, of our net accounts receivable for our Hospital Operations and other segment was self-pay. Further, a significant portion of our implicit price concessions relates to self-pay amounts. We provide revenue cycle management services through Conifer, which is subject to various statutes and regulations regarding consumer protection in areas including finance, debt collection and credit reporting activities. For additional information, see Item 1, Business — Regulations Affecting Conifer's Operations, of Part I of our Annual Report.

Conifer has performed systematic analyses to focus our attention on the drivers of bad debt expense for each hospital. While emergency department use is the primary contributor to our implicit price concessions in the aggregate, this is not the case at all hospitals. As a result, we have increased our focus on targeted initiatives that concentrate on non-emergency department patients as well. These initiatives are intended to promote process efficiencies in collecting self-pay accounts, as well as co-pay, co-insurance and deductible amounts owed to us by patients with insurance, that we deem highly collectible. We leverage a statistical-based collections model that aligns our operational capacity to maximize our collections performance. We are dedicated to modifying and refining our processes as needed, enhancing our technology and improving staff training throughout the revenue cycle process in an effort to increase collections and reduce accounts receivable.

Over the longer term, several other initiatives we have previously announced should also help address this challenge. For example, our *Compact with Uninsured Patients* ("*Compact*") is designed to offer managed care-style discounts to certain uninsured patients, which enables us to offer lower rates to those patients who historically had been charged standard gross charges. Under the *Compact*, the discount offered to uninsured patients is recognized as a contractual allowance, which reduces net operating revenues at the time the self-pay accounts are recorded. The uninsured patient accounts, net of contractual allowances recorded, are further reduced to their net realizable value through implicit price concessions based on historical collection trends for self-pay accounts and other factors that affect the estimation process.

We also provide financial assistance through our charity and uninsured discount programs to uninsured patients who are unable to pay for the healthcare services they receive. Our policy is not to pursue collection of amounts determined to qualify for financial assistance; therefore, we do not report these amounts in net operating revenues. Most states include an estimate of the cost of charity care in the determination of a hospital's eligibility for Medicaid DSH payments. These payments are intended to mitigate our cost of uncompensated care. Some states have also developed provider fee or other supplemental payment programs to mitigate the shortfall of Medicaid reimbursement compared to the cost of caring for Medicaid patients.

The following table shows our estimated costs (based on selected operating expenses, which include salaries, wages and benefits, supplies and other operating expenses and which exclude the costs of our health plan businesses) of caring for our uninsured and charity patients in the three and nine months ended September 30, 2019 and 2018:

	 Three Months Ended September 30,				Nine Months Ende September 30,		
	2019		2018		2019		2018
Estimated costs for:							
Uninsured patients	\$ 171	\$	172	\$	493	\$	477
Charity care patients	41		28		116		91
Total	\$ 212	\$	200	\$	609	\$	568

**Table of Contents** 

#### RESULTS OF OPERATIONS

The following two tables summarize our consolidated net operating revenues, operating expenses and operating income from continuing operations, both in dollar amounts and as percentages of net operating revenues, for the three and nine months ended September 30, 2019 and 2018:

	Three Months Ended September 30,				Nine Months Ended September 30,			
		2019		2018		2019		2018
Net operating revenues:								
Hospital Operations and other	\$	3,850	\$	3,762	\$	11,539	\$	11,442
Ambulatory Care		522		502		1,526		1,531
Conifer		336		371		1,040		1,161
Inter-segment eliminations		(140)		(146)		(432)		(440)
Net operating revenues		4,568		4,489		13,673		13,694
Equity in earnings of unconsolidated affiliates		38		33		114		97
Operating expenses:								
Salaries, wages and benefits		2,174		2,116		6,475		6,478
Supplies		760		726		2,254		2,248
Other operating expenses, net		1,042		1,094		3,160		3,181
Electronic health record incentives						(1)		(1)
Depreciation and amortization		205		204		627		602
Impairment and restructuring charges, and acquisition-related costs		46		46		101		123
Litigation and investigation costs		84		9		115		28
Net losses (gains) on sales, consolidation and deconsolidation of facilities		1		7		3		(111)
Operating income	\$	294	\$	320	\$	1,053	\$	1,243
		ee Months l September (		i 	Nine Mont Septeml			
	2019		2018	8	2	019		2018
Net operating revenues	100.	0%	100	0.0%	1	00.0 %		100.0 %
Equity in earnings of unconsolidated affiliates	0.	8%	(	).7%		0.8 %		0.7 %
Operating expenses:								
Salaries, wages and benefits	47.	7%	47	7.1%		47.4 %		47.3 %
Supplies	16.	6%	16	5.2%		16.5 %		16.4 %
Other operating expenses, net	22.	8%	24	1.4%		23.1 %		23.2 %
Electronic health record incentives	_	_%		<u>%</u>		<u> </u>		<u> </u>
Depreciation and amortization	4.	5%	۷	1.5%		4.6 %		4.4 %
Impairment and restructuring charges, and acquisition-related costs	1.	0%	1	1.0%		0.7 %		0.9 %
Litigation and investigation costs	1.	8%	(	0.2%		0.8 %		0.2 %
Net losses (gains) on sales, consolidation and deconsolidation of facilities		_%	(	0.2%		<u> </u>		(0.8)%
Operating income	6.	4%	7	7.1%		7.7 %		9.1 %

Total net operating revenues increased by \$79 million, or 1.8%, and decreased by \$21 million, or 0.2%, for the three and nine months ended September 30, 2019, respectively, compared to the three and nine months ended September 30, 2018, respectively. Hospital Operations and other net operating revenues increased by \$94 million and \$105 million, or 2.6% and 1.0%, for the three and nine months ended September 30, 2019, respectively, compared to the three and nine months ended September 30, 2018, respectively, primarily due to improved inpatient volumes, increased acuity and improved managed care pricing. Ambulatory Care net operating revenues increased by \$20 million, or 4.0%, and decreased by \$5 million, or 0.3%, for the three and nine months ended September 30, 2019, respectively, compared to the three and nine months ended September 30, 2018, respectively. The change in 2019 revenues for the three month period was driven by an increase in same-facility net operating revenues of \$34 million and an increase from acquisitions of \$22 million, partially offset by a \$21 million decrease due to the sale of Aspen and a decrease of \$15 million due to the

deconsolidation of a facility. The change in 2019 revenues for the nine month period was driven by a decrease of \$117 million due to the sale of Aspen and a decrease of \$46 million due to the deconsolidation of a facility, partially offset by an increase in same-facility net operating revenues of \$82 million and an increase from acquisitions of \$76 million. Conifer net operating revenues decreased by \$35 million and \$121 million, or 9.4% and 10.4%, for the three and nine months ended September 30, 2019, respectively, compared to the three and nine months ended September 30, 2018, respectively. Conifer revenues from third-party customers, which are not eliminated in consolidation, decreased \$29 million and \$113 million, or 12.9% and 15.7%, for the three and nine months ended September 30, 2019, respectively, compared to the three and nine months ended September 30, 2018, respectively. Conifer

#### Table of Contents

revenues from third-party customers were negatively impacted by contract terminations related to the sales of customer hospitals in the 2019 periods compared to the 2018 periods, as well as \$17 million in contract termination payments received in the nine months ended September 30, 2018.

The following table shows selected operating expenses of our three reportable business segments. Information for our Hospital Operations and other segment is presented on a same-hospital basis, which includes the results of our same 65 hospitals operated throughout the nine months ended September 30, 2019 and 2018. Our same-hospital information excludes the results of two Philadelphia-area hospitals, which we divested effective January 11, 2018, MacNeal Hospital, which we divested effective March 1, 2018, Des Peres Hospital, which we divested effective May 1, 2018, and three Chicago-area hospitals, which we divested effective January 28, 2019.

		Months En		Nine Months Ended September 30,					
Selected Operating Expenses		2019	2018	Increase (Decrease)		2019		2018	Increase (Decrease)
Hospital Operations and other — Same- Hospital									
Salaries, wages and benefits	\$	1,837	\$ 1,699	8.1 %	\$	5,440	\$	5,151	5.6 %
Supplies		651	605	7.6 %		1,932		1,859	3.9 %
Other operating expenses		890	 887	0.3 %		2,698		2,499	8.0 %
Total	\$	3,378	\$ 3,191	5.9 %	\$	10,070	\$	9,509	5.9 %
Ambulatory Care									
Salaries, wages and benefits	\$	157	\$ 157	<u> </u>	\$	467	\$	484	(3.5)%
Supplies		109	104	4.8 %		316		316	<u> </u>
Other operating expenses		86	88	(2.3)%		254		275	(7.6)%
Total	\$	352	\$ 349	0.9 %	\$	1,037	\$	1,075	(3.5)%
Conifer									
Salaries, wages and benefits	\$	180	\$ 213	(15.5)%	\$	552	\$	652	(15.3)%
Supplies		1	1	<u> </u>		3		4	(25.0)%
Other operating expenses		65	76	(14.5)%		193		235	(17.9)%
Total	\$	246	\$ 290	(15.2)%	\$	748	\$	891	(16.0)%
Total									
Salaries, wages and benefits	\$	2,174	\$ 2,069	5.1 %	\$	6,459	\$	6,287	2.7 %
Supplies		761	710	7.2 %		2,251		2,179	3.3 %
Other operating expenses		1,041	1,051	(1.0)%		3,145		3,009	4.5 %
Total	\$	3,976	\$ 3,830	3.8 %	\$	11,855	\$	11,475	3.3 %
Rent/lease expense(1)									
Hospital Operations and other	\$	60	\$ 56	7.1 %	\$	178	\$	166	7.2 %
Ambulatory Care		22	20	10.0 %		63		60	5.0 %
Conifer		3	4	(25.0)%		9		13	(30.8)%
Total	\$	85	\$ 80	6.3 %	\$	250	\$	239	4.6 %

<sup>(1)</sup> Included in other operating expenses.

#### RESULTS OF OPERATIONS BY SEGMENT

Our operations are reported in three segments:

- Hospital Operations and other, which is comprised of our acute care and specialty hospitals, ancillary outpatient facilities, urgent care centers, microhospitals and physician practices.
- Ambulatory Care, which is comprised of USPI's ambulatory surgery centers, urgent care centers, imaging centers and surgical hospitals (and also included nine facilities in the United Kingdom until we divested Aspen effective August 17, 2018).

• Conifer, which provides revenue cycle management and value-based care services to hospitals, health systems, physician practices, employers and other customers.

#### **Table of Contents**

## **Hospital Operations and Other Segment**

The following tables show operating statistics of our continuing operations hospitals and related outpatient facilities on a same-hospital basis, unless otherwise indicated, which includes the results of our same 65 hospitals operated throughout the nine months ended September 30, 2019 and 2018. Our same-hospital information excludes the results of two Philadelphia-area hospitals, which we divested effective January 11, 2018, MacNeal Hospital, which we divested effective March 1, 2018, Des Peres Hospital, which we divested effective January 28, 2019.

	Co	Same-Hospital ontinuing Operatio	ns	C	Same-Hospital ontinuing Operatio	ns
	Т	hree Months Ende September 30,	d	1	Nine Months Ended September 30,	l
Admissions, Patient Days and Surgeries	2019	2018	Increase (Decrease)	2019	2018	Increase (Decrease)
Number of hospitals (at end of period)	65	65	— (1)	65	65	— (1)
Total admissions	170,004	164,075	3.6 %	512,826	501,662	2.2 %
Adjusted patient admissions(2)	306,535	298,221	2.8 %	916,472	899,826	1.8 %
Paying admissions (excludes charity and uninsured)	159,300	153,227	4.0 %	482,061	471,282	2.3 %
Charity and uninsured admissions	10,704	10,848	(1.3)%	30,765	30,380	1.3 %
Admissions through emergency department	120,915	113,833	6.2 %	367,231	345,692	6.2 %
Paying admissions as a percentage of total admissions	93.7%	93.4%	0.3 % (1)	94.0%	93.9%	0.1 % (1)
Charity and uninsured admissions as a percentage of total admissions	6.3%	6.6%	(0.3)% (1)	6.0%	6.1%	(0.1)% (1)
Emergency department admissions as a percentage of total admissions	71.1%	69.4%	1.7 % (1)	71.6%	68.9%	2.7 % (1)
Surgeries — inpatient	45,637	44,783	1.9 %	134,831	135,026	(0.1)%
Surgeries — outpatient	60,099	60,080	<u> </u>	178,931	182,005	(1.7)%
Total surgeries	105,736	104,863	0.8 %	313,762	317,031	(1.0)%
Patient days — total	782,643	740,870	5.6 %	2,385,554	2,301,312	3.7 %
Adjusted patient days(2)	1,381,862	1,325,229	4.3 %	4,177,844	4,060,712	2.9 %
Average length of stay (days)	4.60	4.52	1.8 %	4.65	4.59	1.3 %
Licensed beds (at end of period)	17,206	17,234	(0.2)%	17,206	17,234	(0.2)%
Average licensed beds	17,208	17,234	(0.2)%	17,217	17,242	(0.1)%
Utilization of licensed beds <sub>(3)</sub>	49.4%	46.7%	2.7 % (1)	50.8%	48.9%	1.9 % (1)

<sup>(1)</sup> The change is the difference between 2019 and 2018 amounts shown.

<sup>(3)</sup> Utilization of licensed beds represents patient days divided by number of days in the period divided by average licensed beds.

		Same-Hospital Continuing Operati	ons	Same-Hospital Continuing Operations						
		Three Months End September 30,	ed	Nine Months Ended September 30,						
Outpatient Visits	2019	2018	Increase (Decrease)	2019	2018	Increase (Decrease)				
Total visits	1,673,801	1,647,013	1.6%	5,054,470	5,036,965	0.3 %				
Paying visits (excludes charity and uninsured)	1,562,010	1,536,247	1.7%	4,721,200	4,704,391	0.4 %				
Charity and uninsured visits	111,791	110,766	0.9%	333,270	332,574	0.2 %				
Emergency department visits	627,055	617,925	1.5%	1,916,014	1,904,545	0.6 %				

<sup>(2)</sup> Adjusted patient admissions/days represents actual patient admissions/days adjusted to include outpatient services provided by facilities in our Hospital Operations and other segment by multiplying actual patient admissions/days by the sum of gross inpatient revenues and outpatient revenues and dividing the results by gross inpatient revenues.

Surgery visits	60,099	60,080	<u> </u>	178,931	182,005	(1.7)%
Paying visits as a percentage of total visits	93.3%	93.3%	—% <sub>(1)</sub>	93.4%	93.4%	— % <sub>(1)</sub>
Charity and uninsured visits as a percentage of total visits	6.7%	6.7%	—% <sub>(1)</sub>	6.6%	6.6%	— % <sub>(1)</sub>

<sup>(1)</sup> The change is the difference between 2019 and 2018 amounts shown.

# Table of Contents

	Same-Hospital Continuing Operations						Same-Hospital Continuing Operations						
		,		Months Endeptember 30,	ed		Nine Months Ended September 30,						
Revenues		2019		2018	Increase (Decrease)		2019		2018	Increase (Decrease)			
Total segment net operating revenues(1)	\$	3,707	\$	3,521	5.3%	\$	11,078	\$	10,598	4.5%			
Selected revenue data – hospitals and related outpatient facilities													
Net patient service revenues(1)(2)	\$	3,562	\$	3,367	5.8%	\$	10,666	\$	10,217	4.4%			
Net patient service revenue per adjusted patient admission(1)(2)	\$	11,620	\$	11,290	2.9%	\$	11,638	\$	11,354	2.5%			
Net patient service revenue per adjusted patient day(1)(2)	\$	2,578	\$	2,541	1.5%	\$	2,553	\$	2,516	1.5%			

<sup>(1)</sup> Revenues are net of implicit price concessions.

<sup>(2)</sup> Adjusted patient admissions/days represents actual patient admissions/days adjusted to include outpatient services provided by facilities in our Hospital Operations and other segment by multiplying actual patient admissions/days by the sum of gross inpatient revenues and outpatient revenues and dividing the results by gross inpatient revenues.

	Co	Same-Hospital ontinuing Opera		Same-Hospital Continuing Operations						
	Т	hree Months En September 30,		Nine Months Ended September 30,						
<b>Total Segment Selected Operating Expenses</b>	2019	2018	Increase (Decrease)	2019	2018	Increase (Decrease)				
Salaries, wages and benefits as a percentage of net operating revenues	49.6%	48.3%	1.3 % (1)	49.1%	48.6%	0.5 %	(1)			
Supplies as a percentage of net operating revenues	17.6%	17.2%	0.4 % (1)	17.4%	17.5%	(0.1)%	(1)			
Other operating expenses as a percentage of net operating revenues	24.0%	25.2%	(1.2)% (1)	24.4%	23.6%	0.8 %	(1)			

<sup>(1)</sup> The change is the difference between 2019 and 2018 amounts shown.

#### Revenues

Same-hospital net operating revenues increased \$186 million, or 5.3%, during the three months ended September 30, 2019 compared to the three months ended September 30, 2018, primarily due to improved volumes, a favorable change in payer mix, increased acuity and improved terms of our managed care contracts. Same-hospital admissions increased 3.6% in the three months ended September 30, 2019 compared to the same period in 2018. Same-hospital outpatient visits increased 1.6% in the three months ended September 30, 2019 compared to the prior-year period.

Same-hospital net operating revenues increased \$480 million, or 4.5%, during the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018, primarily due to improved volumes, a favorable change in payer mix, increased acuity and improved terms of our managed care contracts. Same-hospital admissions increased 2.2% in the nine months ended September 30, 2019 compared to the same period in 2018. Same-hospital outpatient visits increased 0.3% in the nine months ended September 30, 2019 compared to the prior-year period.

#### **Table of Contents**

The following table shows the consolidated net accounts receivable by payer at September 30, 2019 and December 31, 2018:

	Septen	nber 30, 2019	Decen	nber 31, 2018
Medicare	\$	214	\$	229
Medicaid		70		74
Net cost report settlements receivable and valuation allowances		38		18
Managed care		1,601		1,467
Self-pay uninsured		38		47
Self-pay balance after insurance		101		94
Estimated future recoveries		169		148
Other payers		347		325
Total Hospital Operations and other		2,578		2,402
Ambulatory Care		188		191
Total discontinued operations		2		2
	\$	2,768	\$	2,595

When we have an unconditional right to payment, subject only to the passage of time, the right is treated as a receivable. Patient accounts receivable, including billed accounts and certain unbilled accounts, as well as estimated amounts due from third-party payers for retroactive adjustments, are receivables if our right to consideration is unconditional and only the passage of time is required before payment of that consideration is due. Estimated uncollectable amounts are generally considered implicit price concessions that are a direct reduction to patient accounts receivable rather than allowance for doubtful accounts. Amounts related to services provided to patients for which we have not billed and that do not meet the conditions of unconditional right to payment at the end of the reporting period are contract assets. For our Hospital Operations and other segment, our contract assets consist primarily of services that we have provided to patients who are still receiving inpatient care in our facilities at the end of the reporting period. Our Hospital Operations and other segment's contract assets are included in other current assets in the accompanying Condensed Consolidated Balance Sheet at September 30, 2019.

Collection of accounts receivable has been a key area of focus, particularly over the past several years. At September 30, 2019, our Hospital Operations and other segment collection rate on self-pay accounts was approximately 23.0%. Our self-pay collection rate includes payments made by patients, including co-pays, co-insurance amounts and deductibles paid by patients with insurance. Based on our accounts receivable from uninsured patients and co-pays, co-insurance amounts and deductibles owed to us by patients with insurance at September 30, 2019, a 10% decrease or increase in our self-pay collection rate, or approximately 2%, which we believe could be a reasonably likely change, would result in an unfavorable or favorable adjustment to patient accounts receivable of approximately \$10 million. There are various factors that can impact collection trends, such as changes in the economy, which in turn have an impact on unemployment rates and the number of uninsured and underinsured patients, the volume of patients through our emergency departments, the increased burden of co-pays and deductibles to be made by patients with insurance, and business practices related to collection efforts. These factors continuously change and can have an impact on collection trends and our estimation process.

Payment pressure from managed care payers also affects the collectability of our accounts receivable. We typically experience ongoing managed care payment delays and disputes; however, we continue to work with these payers to obtain adequate and timely reimbursement for our services. Our estimated Hospital Operations and other segment collection rate from managed care payers was approximately 98.1% at September 30, 2019.

We manage our implicit price concessions using hospital-specific goals and benchmarks such as (1) total cash collections, (2) point-of-service cash collections, (3) AR Days and (4) accounts receivable by aging category. The following tables present the approximate aging by payer of our net accounts receivable from the continuing operations of our Hospital Operations and other segment of \$2.540 billion and \$2.384 billion at September 30, 2019 and December 31, 2018, respectively, excluding cost report settlements receivable and valuation allowances of \$38 million and \$18 million, respectively, at September 30, 2019 and December 31, 2018:

## **Table of Contents**

		\$	September 30, 2019		
	Medicare	Medicaid	Managed Care	Indemnity, Self-Pay and Other	Total
0-60 days	91%	46%	57%	22%	51%
61-120 days	5%	22%	16%	15%	15%
121-180 days	2%	10%	9%	9%	9%
Over 180 days	2%	22%	18%	54%	25%
Total	100%	100%	100%	100%	100%

			<b>December 31, 2018</b>		
	Medicare	Medicaid	Managed Care	Indemnity, Self-Pay and Other	Total
0-60 days	89%	51%	60%	24%	54%
61-120 days	6%	24%	14%	15%	14%
121-180 days	2%	10%	8%	10%	8%
Over 180 days	3%	15%	18%	51%	24%
Total	100%	100%	100%	100%	100%

Conifer continues to implement revenue cycle initiatives to improve our cash flow. These initiatives are focused on standardizing and improving patient access processes, including pre-registration, registration, verification of eligibility and benefits, liability identification and collections at point-of-service, and financial counseling. These initiatives are intended to reduce denials, improve service levels to patients and increase the quality of accounts that end up in accounts receivable. Although we continue to focus on improving our methodology for evaluating the collectability of our accounts receivable, we may incur future charges if there are unfavorable changes in the trends affecting the net realizable value of our accounts receivable.

At September 30, 2019, we had a cumulative total of patient account assignments to Conifer of approximately \$2.7 billion related to our continuing operations. These accounts have already been written off and are not included in our receivables or in the allowance for doubtful accounts; however, an estimate of future recoveries from all the accounts assigned to Conifer is determined based on our historical experience and recorded in accounts receivable.

Patient advocates from Conifer's Medicaid Eligibility Program ("MEP") screen patients in the hospital to determine whether those patients meet eligibility requirements for financial assistance programs. They also expedite the process of applying for these government programs. Receivables from patients who are potentially eligible for Medicaid are classified as Medicaid pending, under the MEP, with appropriate contractual allowances recorded. Based on recent trends, approximately 96% of all accounts in the MEP are ultimately approved for benefits under a government program, such as Medicaid. The following table shows the approximate amount of accounts receivable in the MEP still awaiting determination of eligibility under a government program at September 30, 2019 and December 31, 2018 by aging category for the hospitals currently in the program:

	Septe	ember 30,	Decer	nber 31,
		2019	2018	
0-60 days	\$	73	\$	72
61-120 days		12		16
121-180 days		3		3
Over 180 days		4		5
Total	\$	92	\$	96

Salaries, Wages and Benefits

Same-hospital salaries, wages and benefits as a percentage of net operating revenues increased by 130 basis points to 49.6% in the three months ended September 30, 2019 compared to the same period in 2018. The change was primarily due to annual merit increases for certain of our employees, a greater number of employed physicians and increased incentive compensation expense, partially offset by lower health benefits costs and the impact of previously announced workforce reductions as part of our enterprise-

wide cost reduction initiatives. Additionally, a one-day strike by union nurses that impacted 12 of our hospitals caused a one-time increase to contract labor costs this quarter. Salaries, wages and benefits expense for the three months ended September 30, 2019 and 2018 included stock-based compensation expense of \$8 million and \$7 million, respectively.

#### **Table of Contents**

Same-hospital salaries, wages and benefits as a percentage of net operating revenues increased by 50 basis points to 49.1% in the nine months ended September 30, 2019 compared to the same period in 2018. The change was primarily due to annual merit increases for certain of our employees, increased workers' compensation costs as a result of favorable experience in the prior-year period and increased incentive compensation expense, partially offset by lower health benefits costs and the impact of previously announced workforce reductions as part of our enterprise-wide cost reduction initiatives. Salaries, wages and benefits expense for the nine months ended September 30, 2019 and 2018 included stock-based compensation expense of \$24 million and \$20 million, respectively.

#### Supplies

Same-hospital supplies expense as a percentage of net operating revenues increased by 40 basis points to 17.6% in the three months ended September 30, 2019 compared to the same period in 2018. Same-hospital supplies expense as a percentage of net operating revenues decreased by 10 basis points to 17.4% in the nine months ended September 30, 2019 compared to the same period in 2018. Supplies expense was impacted by the benefits of the group-purchasing strategies and supplies-management services we utilize to reduce costs offset by increased costs from certain higher acuity supply-intensive surgical services.

We strive to control supplies expense through product standardization, consistent contract terms and end-to-end contract management, improved utilization, bulk purchases, focused spending with a smaller number of vendors and operational improvements. The items of current cost reduction focus continue to be cardiac stents and pacemakers, orthopedics, implants, and high-cost pharmaceuticals.

#### Other Operating Expenses, Net

Same-hospital other operating expenses as a percentage of net operating revenues decreased by 120 basis points to 24.0% in the three months ended September 30, 2019 compared to 25.2% in the same period in 2018 primarily due to the effect of higher volumes on operating leverage due to certain fixed costs. Same-hospital other operating expenses increased by \$3 million, or 0.3%, for the three months ended September 30, 2019 compared to the three months ended September 30, 2018. The changes in other operating expenses included:

- increased medical fees of \$24 million; and
- gains on asset sales of \$19 million in the 2018 period primarily related to the sale of an equity method investment, partially offset by
- decreased claim expenses of \$22 million related to our risk contracting business in California; and
- decreased malpractice expense of \$12 million.

Same-hospital malpractice expense in the 2019 period included an unfavorable adjustment of approximately \$7 million from a 25 basis point decrease in the interest rate used to estimate the discounted present value of projected future malpractice liabilities. In the 2018 period, we recognized a favorable adjustment of approximately \$5 million from a 20 basis point increase in the discounted present value of projected future malpractice liabilities.

Same-hospital other operating expenses as a percentage of net operating revenues increased by 80 basis points to 24.4% in the nine months ended September 30, 2019 compared to 23.6% in the same period in 2018. Same-hospital other operating expenses increased by \$199 million, or 8.0%, for the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018. The changes in other operating expenses included:

- increased malpractice expense of \$35 million;
- increased medical fees of \$66 million;
- increased software costs of \$20 million; and
- gains on asset sales of \$18 million in the 2018 period primarily related to the sale of an equity method investment.

#### **Table of Contents**

Same-hospital malpractice expense in the 2019 period included an unfavorable adjustment of approximately \$24 million from a 97 basis point decrease in the interest rate used to estimate the discounted present value of projected future malpractice liabilities. In the 2018 period, we recognized a favorable adjustment of approximately \$18 million from a 68 basis point increase in the discounted present value of projected future malpractice liabilities.

## **Ambulatory Care Segment**

Our Ambulatory Care segment is comprised of USPI's ambulatory surgery centers, urgent care centers, imaging centers and surgical hospitals. Our Ambulatory Care segment also included nine facilities in the United Kingdom until we divested Aspen effective August 17, 2018. USPI operates its surgical facilities in partnership with local physicians and, in many of these facilities, a healthcare system partner. We hold an ownership interest in each facility, with each being operated through a separate legal entity in most cases. USPI operates facilities on a day-to-day basis through management services contracts. Our sources of earnings from each facility consist of:

- management services revenues, computed as a percentage of each facility's net revenues (often net of implicit price concessions); and
- our share of each facility's net income (loss), which is computed by multiplying the facility's net income (loss) times the percentage of each facility's equity interests owned by USPI.

Our role as an owner and day-to-day manager provides us with significant influence over the operations of each facility. For many of the facilities our Ambulatory Care segment operates (111 of 348 facilities at September 30, 2019), this influence does not represent control of the facility, so we account for our investment in the facility under the equity method for an unconsolidated affiliate. USPI controls 237 of the facilities our Ambulatory Care segment operates, and we account for these investments as consolidated subsidiaries. Our net earnings from a facility are the same under either method, but the classification of those earnings differs. For consolidated subsidiaries, our financial statements reflect 100% of the revenues and expenses of the subsidiaries, after the elimination of intercompany amounts. The net profit attributable to owners other than USPI is classified within "net income available to noncontrolling interests."

For unconsolidated affiliates, our consolidated statements of operations reflect our earnings in two line items:

- equity in earnings of unconsolidated affiliates—our share of the net income (loss) of each facility, which is based on the facility's net income (loss) and the percentage of the facility's outstanding equity interests owned by USPI; and
- management and administrative services revenues, which is included in our net operating revenues—income we earn in exchange for managing the day-to-day operations of each facility, usually quantified as a percentage of each facility's net revenues less implicit price concessions.

Our Ambulatory Care segment operating income is driven by the performance of all facilities USPI operates and by USPI's ownership interests in those facilities, but our individual revenue and expense line items contain only consolidated businesses, which represent 68% of those facilities. This translates to trends in consolidated operating income that often do not correspond with changes in consolidated revenues and expenses, which is why we disclose certain statistical and financial data on a pro forma systemwide basis that includes both consolidated and unconsolidated (equity method) facilities.

#### Results of Operations

The following table summarizes certain consolidated statements of operations items for the periods indicated:

	Three Months Ended September 30,						Nine Months Ended September 30,						
Ambulatory Care Results of Operations		2019		2018	Increase (Decrease)		2019		2018	Increase (Decrease)			
Net operating revenues	\$	522	\$	502	4.0 %	\$	1,526	\$	1,531	(0.3)%			
Equity in earnings of unconsolidated affiliates	\$	37	\$	31	19.4 %	\$	102	\$	91	12.1 %			
Salaries, wages and benefits	\$	157	\$	157	<u> </u>	\$	467	\$	484	(3.5)%			
Supplies	\$	109	\$	104	4.8 %	\$	316	\$	316	<u> </u>			
Other operating expenses, net	\$	86	\$	88	(2.3)%	\$	254	\$	275	(7.6)%			

#### **Table of Contents**

Our Ambulatory Care net operating revenues increased by \$20 million, or 4.0% during the three months ended September 30, 2019 as compared to the three months ended September 30, 2018. The change was driven by an increase in same-facility net operating revenues of \$34 million and an increase from acquisitions of \$22 million, partially offset by a decrease of \$21 million due to the sale of Aspen and a decrease of \$15 million due to the deconsolidation of a facility for the three month period. Our Ambulatory Care net operating revenues decreased by \$5 million, or 0.3% during the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018. The change was driven by a decrease of \$117 million due to the sale of Aspen and a decrease of \$46 million due to the deconsolidation of a facility, partially offset by an increase in same-facility net operating revenues of \$82 million and an increase from acquisitions of \$76 million for the nine month period.

Salaries, wages and benefits expense remained the same during the three months ended September 30, 2019 as compared to the three months ended September 30, 2018. Salaries, wages and benefits expense was impacted by a decrease of \$8 million due to the sale of Aspen and a decrease of \$4 million due to the deconsolidation of a facility, which were offset by an increase in same-facility salaries, wages and benefits expense of \$5 million and an increase from acquisitions of \$7 million for the three month period. Salaries, wages and benefits expense decreased by \$17 million, or 3.5% during the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018. The change was driven by a decrease of \$44 million due to the sale of Aspen and a decrease of \$12 million due to the deconsolidation of a facility, partially offset by an increase in same-facility salaries, wages and benefits expense of \$19 million and an increase from acquisitions of \$20 million for the nine month period.

Supplies expense increased by \$5 million, or 4.8%, during the three months ended September 30, 2019 as compared to the three months ended September 30, 2018. The change was driven by an increase in same-facility supplies expense of \$7 million and an increase from acquisitions of \$6 million, partially offset by a decrease of \$4 million due to the sale of Aspen and a decrease of \$4 million due to the deconsolidation of a facility for the three month period. Supplies expense remained the same for the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018. Supplies expense was impacted by a decrease of \$25 million due to the sale of Aspen and a decrease of \$12 million due to the deconsolidation of a facility, which were offset by an increase in same-facility supplies expense of \$19 million and an increase from acquisitions of \$18 million for the nine month period.

Other operating expenses decreased by \$2 million, or 2.3%, during the three months ended September 30, 2019 as compared to the three months ended September 30, 2018. The change was driven by a decrease of \$6 million due to the sale of Aspen and a decrease of \$3 million due to the deconsolidation of a facility, partially offset by an increase in same-facility other operating expenses of \$3 million and an increase from acquisitions of \$4 million for the three month period. Other operating expenses decreased by \$21 million, or 7.6%, during the nine months ended September 30, 2019 as compared to the nine months ended September 30, 2018. The change was driven by a decrease of \$32 million due to the sale of Aspen and a decrease of \$9 million due to the deconsolidation of a facility, partially offset by an increase in same-facility other operating expenses of \$7 million and an increase from acquisitions of \$13 million for the nine month period.

# Facility Growth

The following table summarizes the changes in our same-facility revenue year-over-year on a pro forma systemwide basis, which includes both consolidated and unconsolidated (equity method) facilities. While we do not record the revenues of unconsolidated facilities, we believe this information is important in understanding the financial performance of our Ambulatory Care segment because these revenues are the basis for calculating our management services revenues and, together with the expenses of our unconsolidated facilities, are the basis for our equity in earnings of unconsolidated affiliates.

Ambulatory Care Facility Growth	September 30, 2019	September 30, 2019
Net revenues	6.9%	5.5%
Cases	5.1%	3.1%
Net revenue per case	1.7%	2.3%

Three Months Ended Nine Months Ended

#### **Table of Contents**

Joint Ventures with Healthcare System Partners

USPI's business model is to jointly own its facilities with local physicians and, in many of these facilities, a not-for-profit healthcare system partner. Accordingly, as of September 30, 2019, the majority of facilities in our Ambulatory Care segment are operated in this model.

Ambulatory Care Facilities	Nine Months Ended September 30, 2019
Facilities:	
With a healthcare system partner	219
Without a healthcare system partner	129
Total facilities operated	348
Change from December 31, 2018	
Acquisitions	9
De novo	6
Dispositions/Mergers	(4)
Total increase in number of facilities operated	11

During the nine months ended September 30, 2019, we acquired controlling interests in two multi-specialty surgery centers in Virginia, multi-specialty surgery centers in Florida, Tennessee and Colorado and a single-specialty endoscopy center in Florida. We paid cash totaling approximately \$15 million for these acquisitions. We also acquired a controlling interest in three multi-specialty surgery centers located in California and a single-specialty endoscopy center in Tennessee, in which we already had an equity method investment, for cash totaling \$4 million. All of these acquired facilities are jointly owned with local physicians and a healthcare system partner is an owner in all of the facilities except the two facilities in Florida. During the nine months ended September 30, 2019, we acquired noncontrolling interests in two multi-specialty surgery centers and a single-specialty endoscopy center, all of which are located in New Jersey. We paid cash totaling approximately \$11 million for these ownership interests. All three of these facilities are jointly owned with local physicians and a healthcare system partner.

We also regularly engage in the purchase of equity interests with respect to our investments in unconsolidated affiliates and consolidated facilities that do not result in a change of control. These transactions are primarily the acquisitions of equity interests in ambulatory care facilities and the investment of additional cash in facilities that need capital for acquisitions, new construction or other business growth opportunities. During the nine months ended September 30, 2019, we invested approximately \$9 million in such transactions.

# **Conifer Segment**

Our Conifer segment generated net operating revenues of \$336 million and \$371 million during the three months ended September 30, 2019 and 2018, respectively, and \$1.040 billion and \$1.161 billion during the nine months ended September 30, 2019 and 2018, respectively, a portion of which was eliminated in consolidation as described in Note 19 to the accompanying Condensed Consolidated Financial Statements. Conifer revenues from third-party customers, which are not eliminated in consolidation, decreased \$29 million and \$113 million, or 12.9% and 15.7%, for the three and nine months ended September 30, 2019, respectively, compared to the three and nine months ended September 30, 2018. Conifer revenues from third-party customers were negatively impacted by contract terminations related to the sales of customer hospitals in the 2019 periods compared to the 2018 periods, as well as \$17 million in contract termination payments received in the nine months ended September 30, 2018.

Salaries, wages and benefits expense for Conifer decreased \$33 million, or 15.5%, in the three months ended September 30, 2019 compared to the three months ended September 30, 2018, and decreased \$100 million, or 15.3%, in the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018, in both cases primarily due to the impact of contract terminations and previously announced workforce reductions as part of our enterprise-wide cost reduction initiatives.

Other operating expenses for Conifer decreased \$11 million, or 14.5%, in the three months ended September 30, 2019 compared to the three months ended September 30, 2018, and decreased \$42 million, or 17.9%, in the nine months ended September 30, 2019 compared to the nine months ended September 30, 2018, in both cases primarily due to the impact of contract terminations and our enterprise-wide cost reduction initiatives.

#### **Table of Contents**

#### Consolidated

Impairment and Restructuring Charges, and Acquisition-Related Costs

During the three months ended September 30, 2019, we recorded impairment and restructuring charges and acquisition-related costs of \$46 million, consisting of \$2 million of impairment charges, \$43 million of restructuring charges and \$1 million of acquisition-related costs. Restructuring charges consisted of \$20 million of employee severance costs, \$1 million of contract and lease termination fees, and \$22 million of other restructuring costs. Acquisition-related costs consisted of \$1 million of transaction costs. Our impairment and restructuring charges and acquisition-related costs for the three months ended September 30, 2019 were comprised of \$22 million from our Hospital Operations and other segment, \$7 million from our Ambulatory Care segment and \$17 million from our Conifer segment.

During the three months ended September 30, 2018, we recorded impairment and restructuring charges and acquisition-related costs of \$46 million, consisting of \$6 million of impairment charges, \$35 million of restructuring charges and \$5 million of acquisition-related costs. Impairment charges consisted primarily of \$5 million of charges to write-down assets held for sale to their estimated fair value, less estimated costs to sell, for Aspen and \$1 million of other impairment charges. Restructuring charges consisted of \$21 million of employee severance costs, \$5 million of contract and lease termination fees, and \$9 million of other restructuring costs. Acquisition-related costs consisted of \$3 million of transaction costs and \$2 million of acquisition integration charges. Our impairment and restructuring charges and acquisition-related costs for the three months ended September 30, 2018 were comprised of \$23 million from our Hospital Operations and other segment, \$13 million from our Ambulatory Care segment and \$10 million from our Conifer segment.

During the nine months ended September 30, 2019, we recorded impairment and restructuring charges and acquisition-related costs of \$101 million, consisting of \$7 million of impairment charges, \$90 million of restructuring charges and \$4 million of acquisition-related costs. Restructuring charges consisted of \$38 million of employee severance costs, \$3 million of contract and lease termination fees, and \$49 million of other restructuring costs. Acquisition-related costs consisted of \$4 million of transaction costs. Our impairment and restructuring charges and acquisition-related costs for the nine months ended September 30, 2019 were comprised of \$58 million from our Hospital Operations and other segment, \$12 million from our Ambulatory Care segment and \$31 million from our Conifer segment.

During the nine months ended September 30, 2018, we recorded impairment and restructuring charges and acquisition-related costs of \$123 million, consisting of \$29 million of impairment charges, \$82 million of restructuring charges and \$12 million of acquisition-related costs. Impairment charges consisted primarily of \$17 million of charges to write-down assets held for sale to their estimated fair value, less estimated costs to sell, for certain Chicago-area facilities, \$9 million of charges to write-down assets held for sale to their estimated fair value, less estimated costs to sell, for Aspen and \$3 million of other impairment charges. Restructuring charges consisted of \$47 million of employee severance costs, \$10 million of contract and lease termination fees, and \$25 million of other restructuring costs. Acquisition-related costs consisted of \$8 million of transaction costs and \$4 million of acquisition integration charges. Our impairment and restructuring charges and acquisition-related costs for the nine months ended September 30, 2018 were comprised of \$81 million from our Hospital Operations and other segment, \$20 million from our Ambulatory Care segment and \$22 million from our Conifer segment.

Litigation and Investigation Costs

Litigation and investigation costs for the three months ended September 30, 2019 and 2018 were \$84 million and \$9 million, respectively. Litigation and investigation costs for the 2019 period included accruals related to the matters discussed in Note 13 to the accompanying Condensed Consolidated Financial Statements. Litigation and investigation costs for the nine months ended September 30, 2019 and 2018 were \$115 million and \$28 million, respectively.

Net Losses (Gains) on Sales, Consolidation and Deconsolidation of Facilities

During the three months ended September 30, 2019, we recorded net losses on sales, consolidation and deconsolidation of facilities of approximately \$1 million, primarily related to consolidation changes of certain USPI businesses due to ownership changes.

During the three months ended September 30, 2018, we recorded net losses on sales, consolidation and deconsolidation of facilities of approximately \$7 million, primarily due to a post-closing adjustment to the gain on the sale of MacNeal Hospital.

#### **Table of Contents**

During the nine months ended September 30, 2019, we recorded net losses on sales, consolidation and deconsolidation of facilities of approximately \$3 million, primarily comprised of a \$6 million loss on the sale of our Chicago-area facilities, partially offset by \$2 million of gains related to consolidation changes of certain USPI businesses due to ownership changes, as well as post-closing adjustments on several other recent divestitures.

During the nine months ended September 30, 2018, we recorded net gains on sales, consolidation and deconsolidation of facilities of approximately \$111 million, primarily comprised of gains of \$88 million from the sale of MacNeal Hospital and other operations affiliated with the hospital in the Chicago area, \$13 million from the sales of our minority interests in four North Texas hospitals and \$12 million from the sale of Des Peres Hospital, physician practices and other hospital-affiliated operations in St. Louis, Missouri.

# Interest Expense

Interest expense for the three months ended September 30, 2019 was \$244 million compared to \$249 million for the same period in 2018. Interest expense for the nine months ended September 30, 2019 was \$742 million compared to \$758 million for the same period in 2018.

#### Loss From Early Extinguishment of Debt

Loss from early extinguishment of debt was \$180 million and \$227 million for the three and nine months ended September 30, 2019, respectively. In 2018, there was no loss from early extinguishment of debt for the three months ended September 30, 2018, and the loss from early extinguishment of debt for the nine months ended September 30, 2018 was \$2 million. The increases in the 2019 periods were due to the debt transactions described in Note 7 to the accompanying Condensed Consolidated Financial Statements.

### Income Tax Expense

During the three months ended September 30, 2019, we recorded income tax expense of \$20 million in continuing operations on pre-tax loss of \$133 million compared to income tax expense of \$6 million on pre-tax income of \$71 million during the three months ended September 30, 2018. During the nine months ended September 30, 2019, we recorded income tax expense of \$67 million in continuing operations on pre-tax income of \$81 million compared to income tax expense of \$120 million on pre-tax income of \$481 million during the nine months ended September 30, 2018. The reconciliation between the amount of recorded income tax expense and the amount calculated at the statutory federal tax rate is shown in the following table:

		Three Mor Septen		Nine Months Ended September 30,					
	2019			2018		2019		2018	
Tax expense (benefit) at statutory federal rate of 21%	\$	(28)	\$	15	\$	17	\$	101	
State income taxes, net of federal income tax benefit		(3)		3		6		20	
Tax attributable to noncontrolling interests		(17)		(15)		(53)	(49)		
Nondeductible goodwill		_		_		_		7	
Tax benefit related to loss on Aspen sale		_		(18)		_		(18)	
Nontaxable gains		_		_		(1)		_	
Nondeductible litigation costs		7		_		7		_	
Stock-based compensation		4		_		4		4	
Change in valuation allowance		53		24		88		54	
Change in tax contingency reserves, including interest		(3)		_		(3)		_	
Other items		7		(3)		2		1	
Income tax expense	\$	20	\$	6	\$	67	\$	120	

#### Net Income Available to Noncontrolling Interests

Net income available to noncontrolling interests was \$80 million for the three months ended September 30, 2019 compared to \$74 million for the three months ended September 30, 2018. Net income available (loss attributable) to noncontrolling interests for the three months ended September 30, 2019 was comprised of \$(8) million related to our Hospital Operations and other segment, \$73 million related to our Ambulatory Care segment and \$15 million related to our Conifer segment. Of the portion related to our Ambulatory Care segment, there was none related to the minority interests in USPI.

#### **Table of Contents**

Net income available to noncontrolling interests was \$259 million for the nine months ended September 30, 2019 compared to \$248 million for the nine months ended September 30, 2018. Net income available (loss attributable) to noncontrolling interests for the nine months ended September 30, 2019 was comprised of \$(16) million related to our Hospital Operations and other segment, \$219 million related to our Ambulatory Care segment and \$56 million related to our Conifer segment. Of the portion related to our Ambulatory Care segment, \$6 million was related to the minority interests in USPI.

#### ADDITIONAL SUPPLEMENTAL NON-GAAP DISCLOSURES

The financial information provided throughout this report, including our Condensed Consolidated Financial Statements and the notes thereto, has been prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP"). However, we use certain non-GAAP financial measures defined below in communications with investors, analysts, rating agencies, banks and others to assist such parties in understanding the impact of various items on our financial statements, some of which are recurring or involve cash payments. We use this information in our analysis of the performance of our business, excluding items we do not consider relevant to the performance of our continuing operations. In addition, we use these measures to define certain performance targets under our compensation programs.

"Adjusted EBITDA" is a non-GAAP measure defined by the Company as net income available (loss attributable) to Tenet Healthcare Corporation common shareholders before (1) the cumulative effect of changes in accounting principle, (2) net loss attributable (income available) to noncontrolling interests, (3) income (loss) from discontinued operations, (4) income tax benefit (expense), (5) gain (loss) from early extinguishment of debt, (6) other non-operating expense, net, (7) interest expense, (8) litigation and investigation (costs) benefit, net of insurance recoveries, (9) net gains (losses) on sales, consolidation and deconsolidation of facilities, (10) impairment and restructuring charges and acquisition-related costs, (11) depreciation and amortization, and (12) income (loss) from divested operations and closed businesses (i.e., our health plan businesses). Litigation and investigation costs do not include ordinary course of business malpractice and other litigation and related expense.

The Company believes the foregoing non-GAAP measure is useful to investors and analysts because it presents additional information about the Company's financial performance. Investors, analysts, Company management and the Company's board of directors utilize this non-GAAP measure, in addition to GAAP measures, to track the Company's financial and operating performance and compare the Company's performance to peer companies, which utilize similar non-GAAP measures in their presentations. The human resources committee of the Company's board of directors also uses certain non-GAAP measures to evaluate management's performance for the purpose of determining incentive compensation. The Company believes that Adjusted EBITDA is a useful measure, in part, because certain investors and analysts use both historical and projected Adjusted EBITDA, in addition to GAAP and other non-GAAP measures, as factors in determining the estimated fair value of shares of the Company's common stock. Company management also regularly reviews the Adjusted EBITDA performance for each operating segment. The Company does not use Adjusted EBITDA to measure liquidity, but instead to measure operating performance. The non-GAAP Adjusted EBITDA measure the Company utilizes may not be comparable to similarly titled measures reported by other companies. Because this measure excludes many items that are included in our financial statements, it does not provide a complete measure of our operating performance. Accordingly, investors are encouraged to use GAAP measures when evaluating the Company's financial performance.

#### Table of Contents

The following table shows the reconciliation of Adjusted EBITDA to net income available (loss attributable) to Tenet Healthcare Corporation common shareholders (the most comparable GAAP term) for the three and nine months ended September 30, 2019 and 2018:

	Three Months Ended September 30,					Nine Months Ended September 30,					
	2019			2018		2019		2018			
Net income available (loss attributable) to Tenet Healthcare Corporation common shareholders	\$	(232)	\$	(9)	\$	(234)	\$	116			
Less: Net income available to noncontrolling interests		(80)		(74)		(259)	(248)				
Income from discontinued operations, net of tax		1		_		11		3			
Income (loss) from continuing operations		(153)		65		14		361			
Income tax expense		(20) (6)				(67)		(120)			
Loss from early extinguishment of debt		(180)		_		(227)	(2				
Other non-operating expense, net		(3)		_		(3)	(2				
Interest expense		(244)	(244) (249)			(742)	(758)				
Operating income		294		320		1,053		1,243			
Litigation and investigation costs		(84)		(9)		(115)		(28)			
Net gains (losses) on sales, consolidation and deconsolidation of facilities		(1) (7)				(3)		111			
Impairment and restructuring charges, and acquisition-related costs		(46)		(46)		(101)		(123)			
Depreciation and amortization		(205) (2				(627)	(602				
Income (loss) from divested and closed businesses (i.e., the Company's health plan businesses)		(1) 9				(2)		9			
Adjusted EBITDA	\$	631	\$ 577		\$	1,901	\$	1,876			
Net operating revenues	\$	4,568	\$	4,489	\$	13,673	\$	13,694			
Less: Net operating revenues from health plans		_	- 8			1	14				
Adjusted net operating revenues	\$	4,568	\$	4,481	\$	13,672	\$ 13,680				
Net income available (loss attributable) to Tenet Healthcare Corporation common shareholders as a % of net operating revenues		(5.1)%		(0.2)%		(1.7)%		0.8%			
Adjusted EBITDA as % of adjusted net operating revenues (Adjusted EBITDA margin)		13.8 %	% 12.9 %			13.9 %		13.7%			

# LIQUIDITY AND CAPITAL RESOURCES

# CASH REQUIREMENTS

There have been no material changes to our obligations to make future cash payments under contracts, such as debt and lease agreements, and under contingent commitments, such as standby letters of credit and minimum revenue guarantees, as disclosed in our Annual Report, except for additional lease obligations and the long-term debt transactions disclosed in Notes 6 and 7, respectively, to our accompanying Condensed Consolidated Financial Statements, as well as the extension of our contract with a vendor for information technology services and systems from July 2022 until September 2024 at an annual obligation of \$150 million.

As part of our long-term objective to manage our capital structure, we may from time to time seek to retire, purchase, redeem or refinance some of our outstanding debt or equity securities subject to prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. These actions are part of our strategy to manage our leverage and capital structure over time,

which is dependent on our total amount of debt, our cash and our operating results. We continue to seek further initiatives to increase the efficiency of our balance sheet by generating incremental cash, including by means of the sale of underutilized or inefficient assets.

At September 30, 2019, using the last 12 months of Adjusted EBITDA, our ratio of total long-term debt, net of cash and cash equivalent balances, to Adjusted EBITDA was 5.69x. We anticipate this ratio will fluctuate from quarter to quarter based on earnings performance and other factors, including the use of our revolving credit facility as a source of liquidity and acquisitions that involve the assumption of long-term debt. We intend to manage this ratio by following our business plan, managing our cost structure, possible asset divestitures and through other changes in our capital structure, including, if appropriate, the issuance of equity or convertible securities. Our ability to achieve our leverage and capital structure objectives

#### **Table of Contents**

is subject to numerous risks and uncertainties, many of which are described in the Risk Factors section in Part II of this report and the Forward-Looking Statements and Risk Factors sections in Part I of our Annual Report.

Our capital expenditures primarily relate to the expansion and renovation of existing facilities (including amounts to comply with applicable laws and regulations), equipment and information systems additions and replacements, introduction of new medical technologies, design and construction of new buildings, and various other capital improvements, as well as commitments to make capital expenditures in connection with acquisitions of businesses. Capital expenditures were \$492 million and \$404 million in the nine months ended September 30, 2019 and 2018, respectively. We anticipate that our capital expenditures for continuing operations for the year ending December 31, 2019 will total approximately \$650 million to \$700 million, including \$135 million that was accrued as a liability at December 31, 2018.

Interest payments, net of capitalized interest, were \$705 million and \$652 million in the nine months ended September 30, 2019 and 2018, respectively.

Income tax payments, net of tax refunds, were approximately \$18 million in the nine months ended September 30, 2019 compared to \$24 million in the nine months ended September 30, 2018.

#### SOURCES AND USES OF CASH

Our liquidity for the nine months ended September 30, 2019 was primarily derived from net cash provided by operating activities, cash on hand and borrowings under our revolving credit facility. We had approximately \$314 million of cash and cash equivalents on hand at September 30, 2019 to fund our operations and capital expenditures, and our borrowing availability under our credit facility was \$1.2 billion based on our borrowing base calculation at September 30, 2019.

Our primary source of operating cash is the collection of accounts receivable. As such, our operating cash flow is impacted by levels of cash collections, as well as levels of implicit price concessions, due to shifts in payer mix and other factors.

Net cash provided by operating activities was \$713 million in the nine months ended September 30, 2019 compared to \$799 million in the nine months ended September 30, 2018. Key factors contributing to the change between the 2019 and 2018 periods include the following:

- The impact of an increase in AR Days outstanding;
- Decreased cash receipts of \$50 million related to the California provider fee program;
- Increased payments for restructuring charges, acquisition-related costs, and litigation costs and settlements of \$23 million;
   and
- The timing of other working capital items.

Net cash used in investing activities was \$426 million for the nine months ended September 30, 2019 compared to net cash provided by investing activities of \$120 million for the nine months ended September 30, 2018. The primary reason for the decrease was proceeds from sales of facilities and other assets of \$44 million in the 2019 period when we completed the sale of three hospitals and hospital-affiliated operations in the Chicago area compared to proceeds from sales of facilities and other assets of \$498 million in the 2018 period when we completed the sale of hospitals, physician practices and related assets in the Philadelphia area, the sale of MacNeal Hospital and other operations affiliated with the hospital in the Chicago area, and the sale of Des Peres Hospital in St. Louis. There was also a decrease in proceeds from sales of marketable securities, long-term investments and other assets of \$113 million in the 2019 period compared to the 2018 period primarily due to the sales of our minority interests in four North Texas hospitals in the 2018 period. Capital expenditures were \$492 million and \$404 million in the nine months ended September 30, 2019 and 2018, respectively.

Net cash used in financing activities was \$384 million and \$1.03 billion for the nine months ended September 30, 2019 and 2018, respectively. The 2019 amount included net borrowings under our credit facility of \$275 million and \$63 million of cash paid for debt issuance costs related to the debt transactions described in Note 7 to our accompanying Condensed Consolidated Financial Statements. The 2018 amount included \$643 million related to purchases of noncontrolling interests, primarily our purchase of an additional 15% ownership interest in USPI and to settle the adjustment to the price we paid in 2017 based on actual 2017 financial results of USPI. The 2018 amount also included our purchase of approximately \$68 million aggregate principal amount of our 6.875% senior unsecured notes due 2031, approximately \$28 million aggregate principal

#### Table of Contents

amount of our 6.750% senior unsecured notes due 2023, and approximately \$22 million aggregate principal amount of our 7.000% senior unsecured notes due 2025.

We record our equity securities and our debt securities classified as available-for-sale at fair market value. The majority of our investments are valued based on quoted market prices or other observable inputs. We have no investments that we expect will be negatively affected by the current economic conditions such that they will materially impact our financial condition, results of operations or cash flows.

# DEBT INSTRUMENTS, GUARANTEES AND RELATED COVENANTS

Senior Secured and Senior Unsecured Note Refinancing Transactions. On August 26, 2019, we sold \$600 million aggregate principal amount of 4.625% senior secured first lien notes, which will mature on September 1, 2024 (the "2024 Senior Secured First Lien Notes"), \$2.1 billion aggregate principal amount of 4.875% senior secured first lien notes, which will mature on January 1, 2026 (the "2026 Senior Secured First Lien Notes") and \$1.5 billion aggregate principal amount of 5.125% senior secured first lien notes, which will mature on November 1, 2027 (the "2027 Senior Secured First Lien Notes"). We will pay interest on the 2024 Senior Secured First Lien Notes semi-annually in arrears on March 1 and September 1 of each year, which payments will commence on March 1, 2020. We will pay interest on the 2026 Senior Secured First Lien Notes semi-annually in arrears on January 1 and July 1 of each year, which payments will commence on January 1, 2020. We will pay interest on the 2027 Senior Secured First Lien Notes semi-annually in arrears on May 1 and November 1 of each year, which payments will commence on May 1, 2020. The proceeds from the sales of these notes were used, after payment of fees and expenses, together with cash on hand and borrowings under our senior secured revolving credit facility, to fund the redemptions of all \$500 million aggregate principal amount of our outstanding 4.750% senior secured first lien notes due 2020, all \$1.8 billion aggregate principal amount of our outstanding 6.000% senior secured first lien notes due 2020, all \$850 million aggregate principal amount of our outstanding 4.500% senior secured first lien notes due 2021 and all \$1.05 billion aggregate principal amount of our outstanding 4.375% senior secured first lien notes due 2021. In connection with the redemptions, we recorded a loss from early extinguishment of debt of approximately \$180 million in the three months ended September 30, 2019, primarily related to the difference between the redemption prices and the par values of the notes, as well as the write-off of the associated unamortized issuance costs.

On February 5, 2019, we sold \$1.5 billion aggregate principal amount of 6.250% senior secured second lien notes, which will mature on February 1, 2027 (the "2027 Senior Secured Second Lien Notes"). We will pay interest on the 2027 Senior Secured Second Lien Notes semi-annually in arrears on February 1 and August 1 of each year, which payments commenced on August 1, 2019. The proceeds from the sale of the 2027 Senior Secured Second Lien Notes were used, after payment of fees and expenses, together with cash on hand and borrowings under our senior secured revolving credit facility, to fund the redemption of all \$300 million aggregate principal amount of our outstanding 6.750% senior notes due 2020 and all \$750 million aggregate principal amount of our outstanding 7.500% senior secured second lien notes due 2022, as well as the repayment upon maturity of all \$468 million aggregate principal amount of our outstanding 5.500% senior unsecured notes due March 1, 2019. In connection with the redemptions, we recorded a loss from early extinguishment of debt of approximately \$47 million in the three months ended March 31, 2019, primarily related to the difference between the redemption prices and the par values of the notes, as well as the write-off of the associated unamortized issuance costs.

Credit Agreement. We amended our senior secured revolving credit facility in September 2019 (as amended, the "Credit Agreement") to provide, subject to borrowing availability, for revolving loans in an aggregate principal amount of up to \$1.5 billion (from a previous limit of \$1.0 billion), with a \$200 million subfacility for standby letters of credit. Obligations under the Credit Agreement, which now has a scheduled maturity date of September 12, 2024, are guaranteed by substantially all of our domestic wholly owned hospital subsidiaries and are secured by a first-priority lien on the eligible inventory and accounts receivable owned by us and the subsidiary guarantors, including receivables for Medicaid supplemental payments as of the most recent amendment. At September 30, 2019, we were in compliance with all covenants and conditions in our Credit Agreement. At September 30, 2019, we had \$275 million of cash borrowings outstanding under the Credit Agreement subject to a weighted average interest rate of 3.45%, and we had \$1 million of standby letters of credit outstanding. Based on our eligible receivables, \$1.2 billion was available for borrowing under the Credit Agreement at September 30, 2019.

Letter of Credit Facility. We have a letter of credit facility (as amended, the "LC Facility") that provides for the issuance of standby and documentary letters of credit, from time to time, in an aggregate principal amount of up to \$180 million (subject to increase to up to \$200 million). The maturity date of the LC Facility is March 7, 2021. Obligations under the LC Facility are guaranteed and secured by a first-priority pledge of the capital stock and other ownership interests of certain of our wholly owned domestic hospital subsidiaries on an equal ranking basis with our senior secured first lien notes. At September 30, 2019, we were in compliance with all covenants and conditions in our LC Facility. At September 30, 2019, we had \$92 million of standby letters of credit outstanding under the LC Facility.

#### **Table of Contents**

For additional information regarding our long-term debt, see Note 7 to our accompanying Condensed Consolidated Financial Statements and Note 7 to the Consolidated Financial Statements included in our Annual Report.

# **LIQUIDITY**

From time to time, we expect to engage in additional capital markets, bank credit and other financing activities depending on our needs and financing alternatives available at that time. We believe our existing debt agreements provide flexibility for future secured or unsecured borrowings.

Our cash on hand fluctuates day-to-day throughout the year based on the timing and levels of routine cash receipts and disbursements, including our book overdrafts, and required cash disbursements, such as interest and income tax payments. These fluctuations result in material intra-quarter net operating and investing uses of cash that have caused, and in the future could cause, us to use our Credit Agreement as a source of liquidity. We believe that existing cash and cash equivalents on hand, availability under our Credit Agreement, anticipated future cash provided by operating activities, and our investments in marketable securities of our captive insurance companies classified as noncurrent investments in our balance sheet should be adequate to meet our current cash needs. These sources of liquidity, in combination with any potential future debt incurrence, should also be adequate to finance planned capital expenditures, payments on the current portion of our long-term debt, payments to joint venture partners, including those related to put and call arrangements, and other presently known operating needs.

Long-term liquidity for debt service and other purposes will be dependent on the amount of cash provided by operating activities and, subject to favorable market and other conditions, the successful completion of future borrowings and potential refinancings. However, our cash requirements could be materially affected by the use of cash in acquisitions of businesses, repurchases of securities, the exercise of put rights or other exit options by our joint venture partners, and contractual commitments to fund capital expenditures in, or intercompany borrowings to, businesses we own. In addition, liquidity could be adversely affected by a deterioration in our results of operations, including our ability to generate sufficient cash from operations, as well as by the various risks and uncertainties discussed in this section and other sections of this report and in our Annual Report, including any costs associated with legal proceedings and government investigations.

We do not rely on commercial paper or other short-term financing arrangements nor do we enter into repurchase agreements or other short-term financing arrangements not otherwise reported in our period-end balance sheets. In addition, we do not have significant exposure to floating interest rates given that all of our current long-term indebtedness has fixed rates of interest except for borrowings under our Credit Agreement.

# **OFF-BALANCE SHEET ARRANGEMENTS**

We have no off-balance sheet arrangements that may have a current or future material effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources, except for \$131 million of standby letters of credit outstanding and guarantees at September 30, 2019.

#### CRITICAL ACCOUNTING ESTIMATES

In preparing our Condensed Consolidated Financial Statements in conformity with GAAP, we must use estimates and assumptions that affect the amounts reported in our Condensed Consolidated Financial Statements and accompanying notes. We regularly evaluate the accounting policies and estimates we use. In general, we base the estimates on historical experience and on assumptions that we believe to be reasonable, given the particular circumstances in which we operate. Actual results may vary from those estimates.

We consider our critical accounting estimates to be those that (1) involve significant judgments and uncertainties, (2) require estimates that are more difficult for management to determine, and (3) may produce materially different outcomes under different conditions or when using different assumptions.

Our critical accounting estimates have not changed from the description provided in our Annual Report.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The following table presents information about certain of our market-sensitive financial instruments at September 30, 2019. The fair values were determined based on quoted market prices for the same or similar instruments. The average effective interest rates presented are based on the rate in effect at the reporting date. The effects of unamortized discounts and issue costs are excluded from the table.

#### **Table of Contents**

			Ma	turity Dat	e, Ye	ears Endin	g De	cember 31	,						
	2	2019		2020		2021		2022		2023	T	hereafter	Total	F	air Value
								(Dollars	in M	(illions)					
Fixed rate long-term debt	\$	165	\$	140	\$	84	\$	2,829	\$	1,900	\$	9,826	\$ 14,944	\$	15,532
Average effective interest rates		7.3%		5.1%		5.5%		8.6%		7.3%		5.5%	6.3%		
Variable rate long-term debt	\$	_	\$	_	\$	_	\$	_	\$	_	\$	275	\$ 275	\$	275
Average effective interest rates		_		_		_		_		_		3.4%	3.4%		

We have no affiliation with partnerships, trusts or other entities (sometimes referred to as "special-purpose" or "variable-interest" entities) whose purpose is to facilitate off-balance sheet financial transactions or similar arrangements by us. As a result, we have no exposure to the financing, liquidity, market or credit risks associated with such entities.

We do not hold or issue derivative instruments for trading purposes and are not a party to any instruments with leverage or prepayment features.

## ITEM 4. CONTROLS AND PROCEDURES

We carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as defined by Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this report. The evaluation was performed under the supervision and with the participation of management, including our chief executive officer and chief financial officer. Based upon that evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures are effective to ensure that material information is recorded, processed, summarized and reported by management on a timely basis in order to comply with our disclosure obligations under the Exchange Act and the SEC rules thereunder.

There were no changes in our internal control over financial reporting during the quarter ended September 30, 2019 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. During the quarter ended March 31, 2019, we added additional controls for the recording and disclosure of right-of-use assets and liabilities related to operating leases.

**Table of Contents** 

# PART II. OTHER INFORMATION ITEM 1. LEGAL PROCEEDINGS

Because we provide healthcare services in a highly regulated industry, we have been and expect to continue to be party to various lawsuits, claims and regulatory investigations from time to time. For information regarding material pending legal proceedings in which we are involved, see Note 13 to our accompanying Condensed Consolidated Financial Statements, which is incorporated by reference.

# **ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2018 ("Annual Report"), except that the following risk factors have been updated to more specifically address the July 24, 2019 announcement of our intention to pursue a tax-free spin-off of Conifer as a separate, independent, publicly traded company.

We cannot provide any assurances that we will be successful in completing the proposed spin-off of Conifer or in divesting assets in non-core markets.

We cannot predict the outcome of the process we have begun to pursue a tax-free spin-off of Conifer. We cannot provide any assurances regarding the timeframe for completing the spin-off, the allocation of assets and liabilities between Tenet and Conifer, that the other conditions of the spin-off will be met, or that the spin-off will be completed at all. We also continue to exit service lines, businesses and markets that we believe are no longer strategic to our long-term growth. To that end, since January 1, 2018, we divested 11 hospitals in the United States, as well as all of our operations in the United Kingdom. We cannot provide any assurances that completed, planned or future divestitures or other strategic transactions will achieve their business goals or the cost and service synergies we expect.

With respect to all proposed divestitures of assets or businesses, we may fail to obtain applicable regulatory approvals for such divestitures, including any approval that may be required under our non-prosecution agreement, as described in our Annual Report. Moreover, we may encounter difficulties in finding acquirers or alternative exit strategies on terms that are favorable to us, which could delay the receipt of anticipated proceeds necessary for us to complete our planned strategic objectives. In addition, our divestiture activities have required, and may in the future require, us to retain significant pre-closing liabilities, recognize impairment charges or agree to contractual restrictions that limit our ability to reenter the applicable market, which may be material. Furthermore, our divestiture or other corporate development activities (including the planned spin-off of Conifer) may present financial and operational risks, including (1) the diversion of management attention from existing core businesses, (2) adverse effects (including a deterioration in the related asset or business and, in Conifer's case, the loss of existing clients and the difficulties associated with securing new clients) from the announcement of the planned or potential activity, and (3) the challenges associated with separating personnel and financial and other systems.

# A spin-off of Conifer could adversely affect our earnings and cash flows.

Conifer contributes a significant portion of the Company's earnings and cash flows. We have begun to pursue a tax-free spin-off of Conifer. Although there can be no assurance that this process will result in a consummated transaction, any separation of all or a portion of Conifer's business could adversely affect our earnings and cash flows.

Conifer operates in a highly competitive industry, and its current or future competitors may be able to compete more effectively than Conifer does, which could have a material adverse effect on Conifer's margins, growth rate and market share.

As we have begun to pursue a spin-off of Conifer, we are continuing to market Conifer's revenue cycle management, patient communications and engagement services, and value-based care solutions businesses. The announcement of our plans to spin off Conifer may have an adverse impact on Conifer's ability to secure new clients. There can be no assurance that Conifer will be successful in generating new client relationships, including with respect to hospitals we or Conifer's other clients sell, as the respective buyers of such hospitals may not continue to use Conifer's services or, if they do, they may not do so under the same contractual terms. The market for Conifer's solutions is highly competitive, and we expect competition may intensify in the future. Conifer faces competition from existing participants and new entrants to the revenue cycle management market, as well as from the staffs of hospitals and other healthcare providers who handle these processes internally. In addition, electronic medical record software vendors may expand into services offerings that compete with Conifer. To be successful, Conifer must respond more quickly and effectively than its competitors to new or changing opportunities, technologies, standards, regulations and client requirements. Moreover, existing or new competitors may introduce technologies or services that render

#### **Table of Contents**

Conifer's technologies or services obsolete or less marketable. Even if Conifer's technologies and services are more effective than the offerings of its competitors, current or potential clients might prefer competitive technologies or services to Conifer's technologies and services. Furthermore, increased competition has resulted and may continue to result in pricing pressures, which could negatively impact Conifer's margins, growth rate or market share.

Despite current indebtedness levels, we may be able to incur substantially more debt or otherwise increase our leverage. This could further exacerbate the risks described above.

We have the ability to incur additional indebtedness in the future, subject to the restrictions contained in our senior secured revolving credit facility (as amended, the "Credit Agreement"), our letter of credit facility (as amended, the "LC Facility") and the indentures governing our outstanding notes. We may decide to incur additional secured or unsecured debt in the future to finance our operations and any judgments or settlements or for other business purposes. Similarly, if we complete the proposed spin-off of Conifer or continue to sell assets and do not use the proceeds to repay debt, this could further increase our financial leverage.

Our Credit Agreement provides for revolving loans in an aggregate principal amount of up to \$1.5 billion, with a \$200 million subfacility for standby letters of credit. Based on our eligible receivables, \$1.2 billion was available for borrowing under the Credit Agreement at September 30, 2019. Our LC Facility provides for the issuance of standby and documentary letters of credit in an aggregate principal amount of up to \$180 million (subject to increase to up to \$200 million). At September 30, 2019, we had \$275 million of cash borrowings outstanding under the Credit Agreement, and we had \$93 million of standby letters of credit outstanding in the aggregate under the Credit Agreement and the LC Facility. If new indebtedness is added or our leverage increases, the related risks that we now face could intensify.

**Table of Contents** 

#### **ITEM 6. EXHIBITS**

Unless otherwise indicated, the following exhibits are filed with this report:

- (4) Instruments Defining the Rights of Security Holders, Including Indentures
  - (a) <u>Thirty-First Supplemental Indenture, dated as of August 26, 2019, among the Registrant, the guarantors party thereto and The Bank of New York Mellon Trust Company, N.A. (Incorporated by reference to Exhibit 4.2 to Registrant's Current Report on Form 8-K filed August 26, 2019)</u>
  - (b) <u>Thirty-Second Supplemental Indenture, dated as of August 26, 2019, among the Registrant, the guarantors party thereto and The Bank of New York Mellon Trust Company, N.A. (Incorporated by reference to Exhibit 4.3 to Registrant's Current Report on Form 8-K filed August 26, 2019)</u>
  - (c) <u>Thirty-Third Supplemental Indenture, dated as of August 26, 2019, among the Registrant, the guarantors party thereto and The Bank of New York Mellon Trust Company, N.A. (Incorporated by reference to Exhibit 4.4 to Registrant's Current Report on Form 8-K filed August 26, 2019)</u>

#### (10) Material Contracts

- (a) Amendment No. 4, dated as of September 12, 2019, to that certain Amended and Restated Credit Agreement, dated as of October 19, 2010, among the Registrant, the lenders and issuers party thereto and Citicorp USA, Inc., as administrative agent (Incorporated by reference to Exhibit 10.1 to Registrant's Current Report on Form 8-K filed September 13, 2019)
- (b) Amendment No. 3, dated as of September 12, 2019, to the Letter of Credit Facility Agreement, dated as of March 7, 2014, by and among the Registrant, the LC participants and issuers party thereto and Barclays Bank PLC, as administrative agent (Incorporated by reference to Exhibit 10.2 to Registrant's Current Report on Form 8-K filed September 13, 2019)
- (c) Exchange and Registration Rights Agreement, dated as of August 26, 2019, among the Registrant, the guarantors party thereto and Barclays Capital Inc. as representative of the other initial purchasers of the 2024 First Lien Notes named therein (Incorporated by reference to Exhibit 10.1 to Registrant's Current Report on Form 8-K filed August 26, 2019)
- (d) Exchange and Registration Rights Agreement, dated as of August 26, 2019, among the Registrant, the guarantors party thereto and Barclays Capital Inc. as representative of the other initial purchasers of the 2026 First Lien Notes named therein (Incorporated by reference to Exhibit 10.2 to Registrant's Current Report on Form 8-K filed August 26, 2019)
- (e) Exchange and Registration Rights Agreement, dated as of August 26, 2019, among the Registrant, the guarantors party thereto and Barclays Capital Inc. as representative of the other initial purchasers of the 2027 First Lien Notes named therein (Incorporated by reference to Exhibit 10.3 to Registrant's Current Report on Form 8-K filed August 26, 2019)
- (31) Rule 13a-14(a)/15d-14(a) Certifications
  - (a) <u>Certification of Ronald A. Rittenmeyer, Executive Chairman and Chief Executive Officer</u>
  - (b) <u>Certification of Daniel J. Cancelmi, Executive Vice President and Chief Financial Officer</u>
- (32) Section 1350 Certification of Ronald A. Rittenmeyer, Executive Chairman and Chief Executive Officer, and Daniel J. Cancelmi, Executive Vice President and Chief Financial Officer

(101 SCH) XBRL Taxonomy Extension Schema Document (101 CAL) XBRL Taxonomy Extension Calculation Linkbase Document (101 DEF) XBRL Taxonomy Extension Definition Linkbase Document (101 LAB) XBRL Taxonomy Extension Label Linkbase Document (101 PRE) XBRL Taxonomy Extension Presentation Linkbase Document (101 INS) XBRL Taxonomy Extension Instance Document - the instance document does not appear in the interactive data

file because its XBRL tags are embedded within the inline XBRL document.

(104)Cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2019

formatted in Inline XBRL

**Table of Contents** 

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

		TENET HEALTHCARE CORPORATION (Registrant)
Date: November 4, 2019	By:	/s/ R. SCOTT RAMSEY
		R. Scott Ramsey
		Vice President and Controller
		(Principal Accounting Officer)