

WEISS



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We analogize business to war. Litigation to battle. Negotiation to struggle.

We tend to forget that our ability to engage in analogies while safely ensconced in our homes and offices is due in large part to those who gave their lives in real war, in real battle, in real struggle.

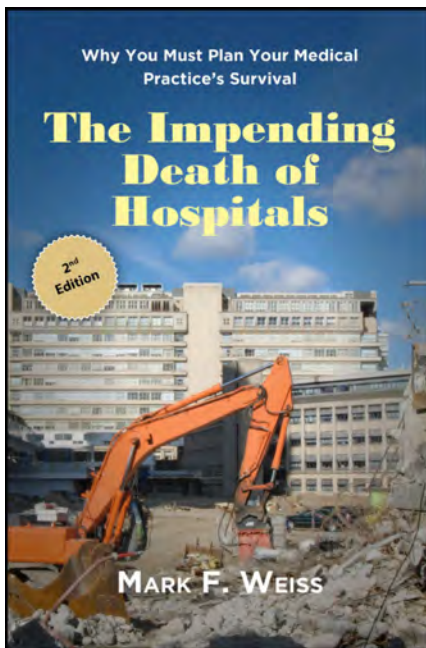
Let's remember.

Your Weekly Dose of Schadenfreude:
That's Why They Go to Jail



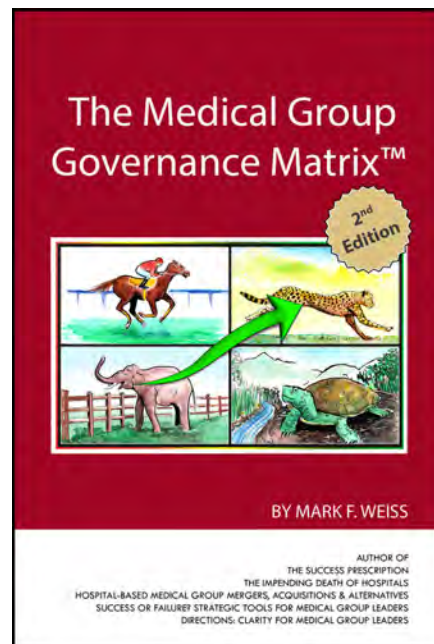
Your favorites, updated.

Two of our most popular publications are back with current statistics and the same urgent message: You must plan for your group's continued success.



Hospitals gorged on “aligned” physicians. Now it’s evident that integrated care delivers neither better care nor lower costs. And now, technology is mooting many of the reasons for a hospital’s existence. How can your practice survive in the post-hospital world?

Get your copy



An inadequate governance structure can cripple your medical group’s ability to make effective decisions. Are steering your group toward disaster? The Medical Group Governance Matrix introduces a simple four-quadrant diagnostic tool to help you find out.

Get your copy

**When you're ready, here are 4 ways I can help you
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Passionate about sharing personal and professional achievements and lessons learned? Email me to participate in the conversation.

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I've presented to various medical groups, organizations, universities, and privately consulted on many topics that today's healthcare professionals are facing. Let's discuss a tailored presentation to fit your group.

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